

Contact & Company Search

Access detailed and accurate information on key contacts and companies. With advanced filtering, including but not limited to industry, management level, location, technology products, and revenue, you can refine your search to fit your exact target.

BUSINESS BENEFITS

- Decrease your call to connect time with access to direct phone numbers and email addresses
- Create targeted campaigns by building lists segmented by industry, title, company, location, and more
- Gain the insights you need to connect with, engage and win desirable accounts
- Warm up access to cold calls through information on people and companies, including work history and web references

KEY FEATURES

- ✓ Filter contact search by job function, title, management level, and more.
- ✓ Customize company search by revenue, location, technology products, industry, and more.
- ✓ Automatically suppress contacts purchased from ZoomInfo in the last 6 months.

