monday.com

All the strength of a CRM. None of the strain.

Manage your entire sales cycle with one powerful platform. When your CRM can automate repetitive work, gather key data, and offer deep insights, you can spend more time on what matters – selling.

monday sales CRM

One platform for every step of your sales cycle

Lead management · Account and contact management · Opportunity management · Sales forecasting

Post-sales · Sales operations · Sales analytics · Team goals

Quick setup and simple adoption

1. Migrate existing contacts, accounts, and opportunities with a few clicks
2. Integrate with your existing tools so your work lives in one place
3. Tailor the sales pipeline to meet your unique workflow
4. Analyze all data by using pre-made dashboards or by building your own

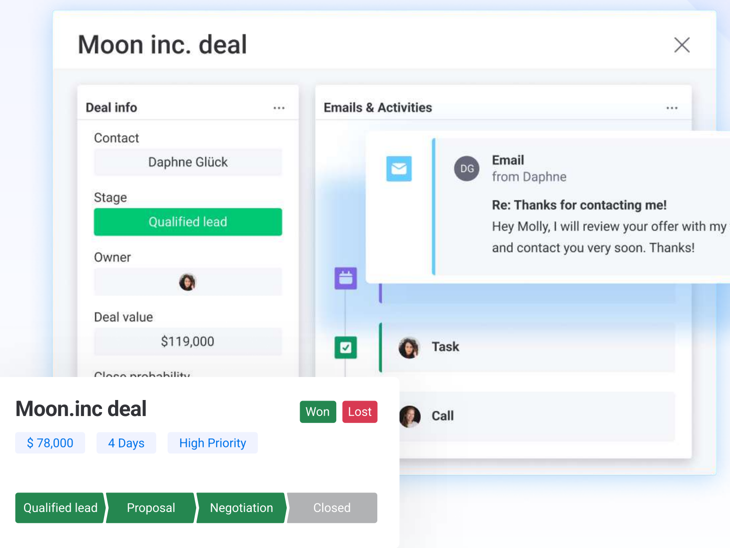
The CRM for a thriving pipeline

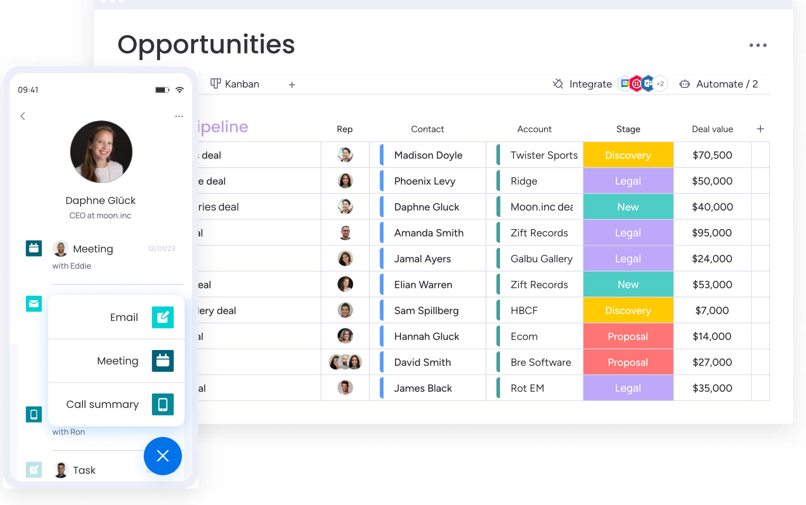
Keep all relevant leads moving forward

Collect, manage, and qualify leads so no one falls through the cracks. Plus, save time by automating follow up messages with your leads.

Manage accounts and contacts for a 360° view

Get a true birds eye view of relationships, past interactions, opportunities, and projects so you know exactly where each deal stands.





Grab every opportunity

Clearly see all of the details for each opportunity in a visual pipeline. You can customize the stages, automate manual work, and track all interactions – all without a developer.

No surprises with sales forecasting

From setting deal values and close probabilities to tracking forecasted vs actual sales, your sales projections will be clear, detailed, and live.

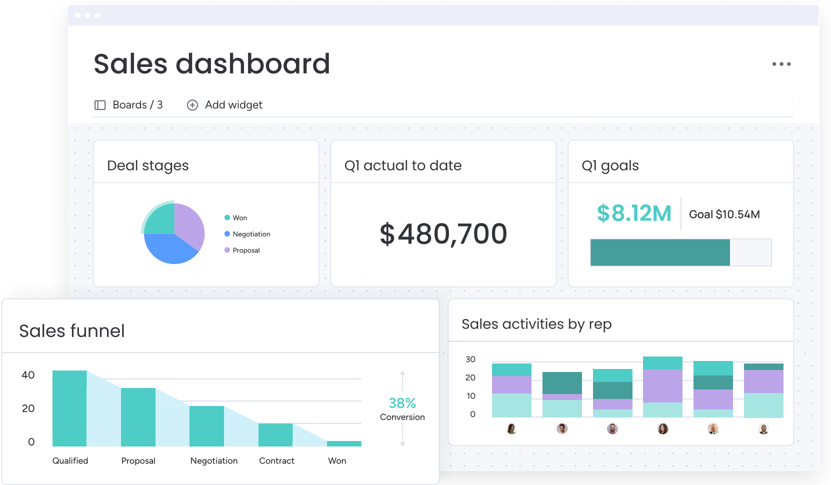
Tracking and reporting that moves as fast as you do

Dashboards built just for you

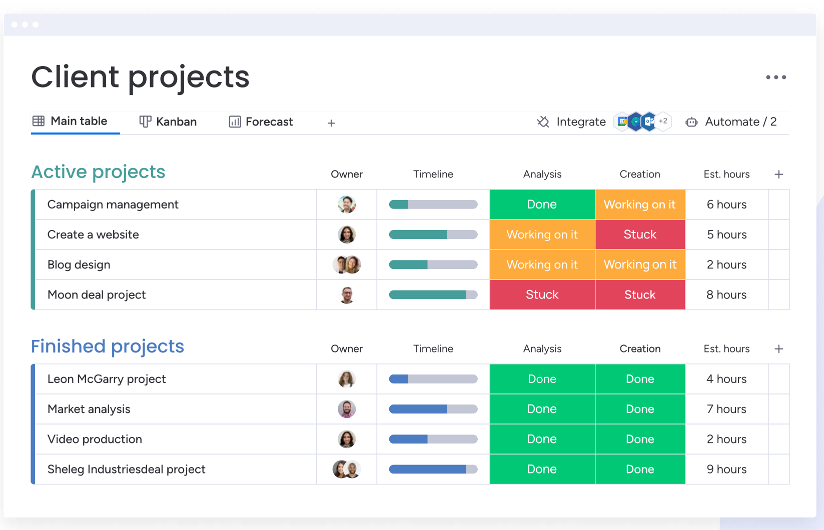
Understand your data, no matter how much you collect, with customizable dashboards. Clearly see which areas are thriving and which need attention – in real time.

Dig deep into your funnel

When it comes to managing your team's funnel and quota attainment, advanced analytics make it easy to dig into performance, activities, pipeline, and more.



A CRM that takes you beyond the initial sale

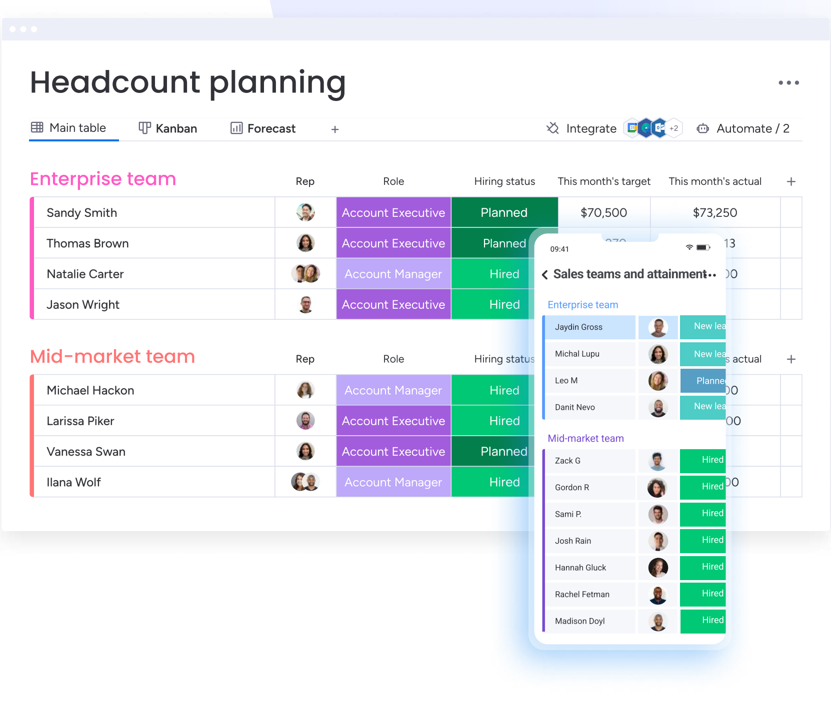


Sales and post-sales go hand in hand

Keep your post-sales activities totally connected – from onboarding and renewals through completed projects. Sales, finance, support, and all other teams can finally be synced.

Everything you need for sales operations

RevOps is crucial to sales, so plan headcount, onboard employees, provide sales collateral and documents, and manage legal and security requests straight from your CRM.



Manage your entire sales pipeline in one tab

Connect monday sales CRM to your favorite tools with code-free integrations.

Trusted by 186,000+ customers worldwide

Universal Music Group · Coca-Cola · hulu · nielsen · Mars Wrigley · BD · Holt CAT · PayPal · Carrefour · Kumon · Aeromexico · Peloton · Outbrain · Nubank · Live! Casino Hotel · Canva · OXY · Wella Company · Uber · BMW · Glossier. · Bayer

Leader Mid-Market Winter 2023 · Best Usability Small Business Winter 2023 · Leader Winter 2023 · Momentum Leader Winter 2023 · Top 50 Sales Products 2023 · Users Love Us · Top 100 Fastest Growing Products 2023 · Top 100 Highest Satisfaction Products 2023 · Top 50 Products for Small Business 2023 · Top 100 Software Products 2023 · Leader Small Business Winter 2023

> "Our business development team can now send hundreds of emails a day directly (and automatically) from our CRM without lifting a finger. monday.com sales CRM has opened countless doors of opportunities that we never had before."

Kyle Dorman
Operations Department Manager
RayWhite

Get started with monday sales CRM