



Hands-On Software Experiences



We are CloudShare

We help software companies increase customer acquisition and retention by providing their end-users with highly engaging hands-on virtual Demos, POCs, and training experiences in the cloud.



Trusted by
the world's
leading
companies



 **ATLASSIAN**



 **Microsoft**



Atos

Honeywell



 **paloalto**
NETWORKS

Qlik 

 **ForgeRock**

 **SISENSE**



kaspersky

RSA


CISCO

 **Trimble**



How Companies Can Use CloudShare



**Sales
Enablement/POC**



Training



Marketing/Events



Sandboxing



We are building
software
experiences
made for the
new world



Hands-On Software Experiences

- Spin up environments quickly at scale
- Cost-effective, built-in cost control capabilities
- Comprehensive reporting and analytics
- Seamless integration with LMS & CRM
- Engaging real-time collaboration tools
- In-App Video Conferencing
- Intuitive and easy-to-use UI/UX
- Centralized implementation
- 0 dependency on IT resources
- Award-winning customer support



Software experiences made for the new world

The screenshot shows the Cloudshare 'Sales Experiences' dashboard. The interface includes a sidebar with navigation options: Infrastructure, Overview, Training, Sales (highlighted), Integrations, and Analytics. The main content area displays a table of sales experiences with columns for Experience Name, Project Name, Owner, Collaborators, Start Date, End Date, Blueprint, and Status. A user profile for 'Cristofer Vaccaro' is visible in the top right. Three callout boxes are overlaid on the interface:

- Tailor-made experiences**: Accompanied by a star icon, pointing to a row in the table.
- No-code 0 Dev. teams dependency**: Accompanied by a folder icon, pointing to the 'Blueprint Name' column.
- Play & break hands-on access to the full-blown product**: Accompanied by a play button icon, pointing to the 'Status' column.
- Super-fast delivery across the globe**: Accompanied by a globe icon, pointing to the bottom of the page.

Experience Name	Project Name	Owner	Collaborators	Start Date	End Date	Blueprint	Status
My_First_Cloudshare_exp	CHN_Pro	Jerome Bell	3	Jun 21, 2021	Sep 1, 2021	Blueprint Name -1	ENDED
BI_MS_Integration	APN_System_Analytics	Jane Cooper	2	Jun 1, 2021	Jun 8, 2021		
	CloudPlatform	Cameron Williamson	1	Jul 1, 2021	Nov 1, 2021		
	CHN_Pro	Arlene McCoy	6	Jun 7, 2021	Oct 21, 2021	Blueprint Name	IN PROGRESS
	ENG_Analytics	Dianne Russell	14	Jul 21, 2021			
	Platform_transform	Wade Warren	12	May 15, 2021			
Microsoft_Internal	ProdPlatform_2021	Amanda Flores	3				
ENG_Web_Integration	ENG_Analytics	Albert Flores	1				

Sales experiences made for the new world

Easily scalable

POC | Proof of Concept

All (8) Collaborator environments (4) User environments (3) My environments (1)

All 8

Search

Filter 2

Sort by

Cameron W. Liam B.

Windows Server

Step 1: RGA testWitness Platform...

1:24 Remaining + LIVE

Jacob D. Alexander W. Michael K.

Real-time analytics

Analytics

Participation Engagement Collaborator perf

Users participated

Invited 95% (17)

Not invited 5% (1)

Users participation time

Percentage of users, hours

Time Range	Percentage
2-4h	5%
4-6h	50%
6-10h	30%
10-14h	15%

Users per country

Country	Percentage
USA	70%
India	25%
China	5%

Add widget

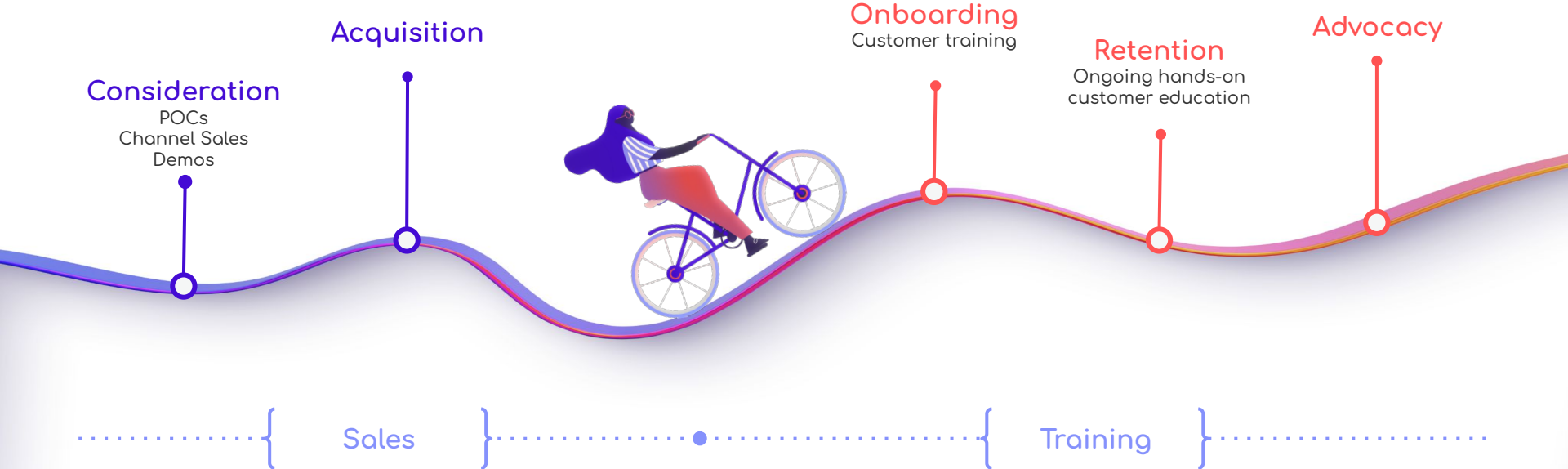
Users per company

Company	Percentage
IBM	67%
Microsoft	20%
Google	13%

Automated integrations

Real-time interaction between buyer and seller

Business acceleration cloud: one platform to rule them all



What Our Customers Are Saying About Us

NPS>50

“ **VENAFI**®

Having that ability to log in, see how they're using the environment and what they're doing in real-time when there's a problem - without asking another team to be involved - is invaluable.

*Paul Cleary,
Head of Ecosystem Group
Venafi*

“  **FORGEROCK**

We've scaled the business without having to give another thought to the platform we're running on

*Kevin Streater
VP, ForgeRock University
ForgeRock*

“  **SAI GLOBAL**

We quickly saw the value in pre-sales, they appreciated being able to focus on selling, not setup

*Vincent Perquin
Director of the B Wise Training Academy
SAI Global*

GOING VIRTUAL WAS
ONLY THE FIRST MOVE

**NOW IT'S TIME TO
UP YOUR GAME**



**THANK
YOU!**

