

Saner Business - MSP Partner Program

Endpoint Security as a Service

SecPod's MSP Partner Program provides MSPs with an endpoint security solution and partner benefits to maximize service revenue and profit. The Saner Business endpoint security solution provides real-time visibility, risk prevention, regulatory compliance and threat detection and response. The Saner Platform is built for managed service providers, to maximize client value while minimizing resources.

MSP Partner Business Objectives

► **Increase Client Revenue**

Saner Business gives MSPs a complete endpoint security platform. Saner combines endpoint vulnerability, patch and compliance management with endpoint threat detection and response. Automated endpoint management increases client value without increasing technical staff. With Saner it's easy to expand existing services or introduce new managed security services. Your clients will benefit from a security service based on prevention, detection and response.

► **Attract New Clients**

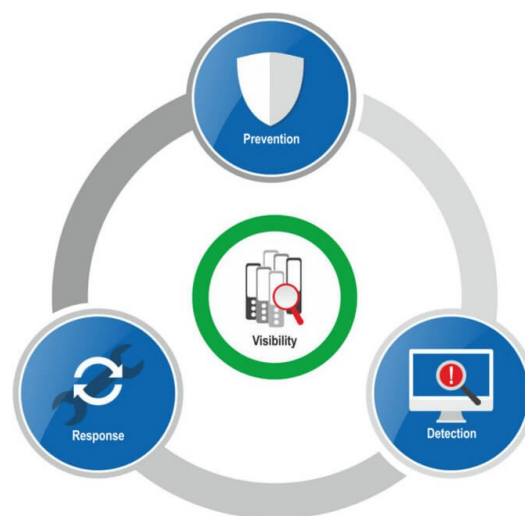
Generate new business opportunities with a compelling, comprehensive security solution. Secure endpoints, ensure regulatory compliance, and detect and respond to threats. Promote Saner to enforce endpoint regulatory compliance benchmarks, such as PCI, HIPAA and ISO 27001. With Saner, configuration discrepancies are detected daily and automatically fixed.

► **Gain Competitive Advantage**

Differentiate yourself from other MSPs by offering a complete endpoint security service. Detect and fix vulnerabilities. Proactively secure endpoints before exploits occur. Detect and respond to threats. The Saner platform has been designed as a complete endpoint security platform for MSPs.

► **Increase Profit with Recurring Subscriptions**

Saner Business is provided as a subscription based on the number of managed endpoints. It's easy to scale client revenue as deployments expand. With Saner automation you increase client value and revenue, reduce your costs, and maximize profit margin.



Saner Endpoint Security
Visibility – Prevention – Detection - Response

MSP Partner Program Benefits

Cobranded Product and Services

As an MSP partner, there are opportunities to cobrand the Saner product. The value of this depends on the service offered and whether clients are given access to the Saner dashboard.

MSP Promotion

MSSP partners are promoted on the SecPod website. Based on territory, appropriate security service leads are forwarded to MSPs.

Collateral Materials

Collateral materials, product brochure and presentation snippets are available. Presentation materials can be integrated into your service offering promotion materials.

Product Integration

The Saner platform provides reports and methods to export endpoint security information. Also, a web services API is available for integration with other products or in-house built solutions.

Product Support

MSP partners provide first level technical support to clients. SecPod provides timely, professional second line technical support to MSPs.

Multi-Client Support

Saner is designed to support a multi-tenant service model. A single management dashboard is used to manage endpoint security for multiple clients. Saner allows you to maximize client value while minimizing your technical resources.

Simple Licensing Model

Saner is licensed as a monthly subscription based on active endpoints. Yearly license is also available.

The SecPod Service Advantage

SecPod provides a complete endpoint risk management solution to support your managed security business. With Saner, you...

- ▶ *Provide real-time visibility into the security posture of endpoint systems*
- ▶ *Proactively secure client systems before exploits occur*
- ▶ *Ensure client systems meet regulatory compliance benchmarks*
- ▶ *Detect and respond to threats and indicators of compromise*

Take advantage of a SecPod partnership today. Enjoy the benefits of providing a comprehensive endpoint security service.