SoftExpert CPM

Better decisions. Faster results

Challenges | Solution | Benefits | Compliance | Features | About SoftExpert

SoftExpert
Software for Performance Excellence

How do you ensure that employees are using the correct information for decision making?

How do you organize information and ensure its availability?

How do you track the objectives defined?

How do you react to problems and deviations of corporate performance?

Challenges

- Ensure the use of relevant information to the business.
- Optimize the information flow by integrating data from various sources.
- Align strategic and tactical goals to operational indicators.
- Ensure the strategy execution.

Solution

Strategy planning

SoftExpert CPM assists in the entire process of strategic planning development, from conception to implementation.

Integration and productivity

SoftExpert CPM builds metrics using data from any source, including ERP and CRM systems, spreadsheets, legacy and mainframe data, formulas and user-entered values.

Solution

Strategic alignment

SoftExpert CPM ensures strategic to operational alignment through scorecard and metrics cascading.

Initiatives as a way of strategy execution

SoftExpert CPM offers specific features to select, implement and monitor projects and action plans. The good project management practices can be applied within the context of corporate performance management.

Benefits

- Increases productivity by performing consolidations and calculations automatically.
- Eliminates alternative versioning and data integrity issues.
- Focuses on the indicators that reflect strategy and are most critical.
- Helps to increase corporate transparency.
- Increases decision making.

Compliances

COBIT

PMBOK

6σ Six Sigma

ISO 9000

BSC

LEAN

Features

Closing the gap between strategy and execution.

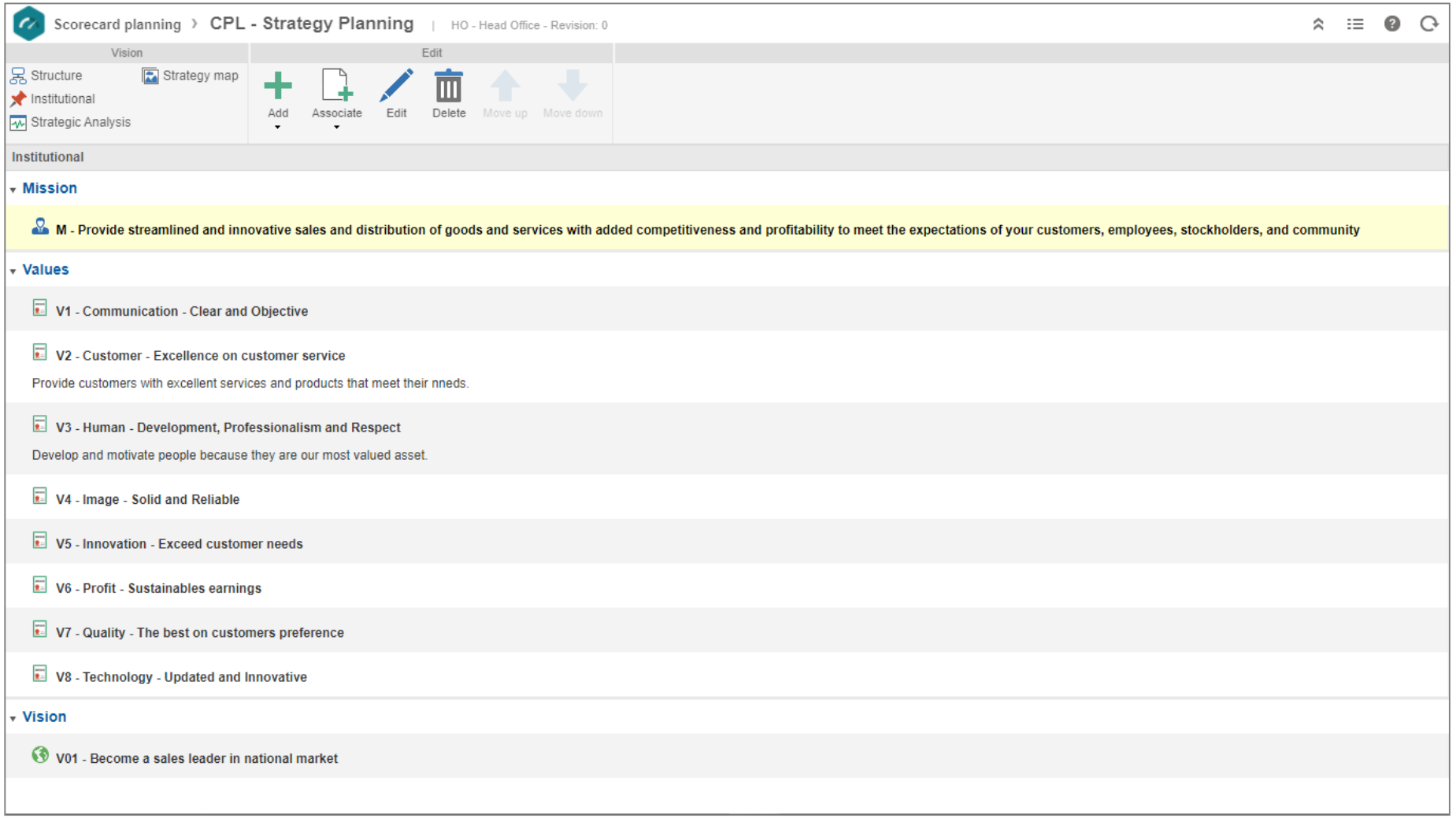
Planning and Mapping

Select the best strategic alternatives, develop the scorecard, draw the strategy map, all in a unique environment.

Strategic elements

Scorecard structure

Strategy map



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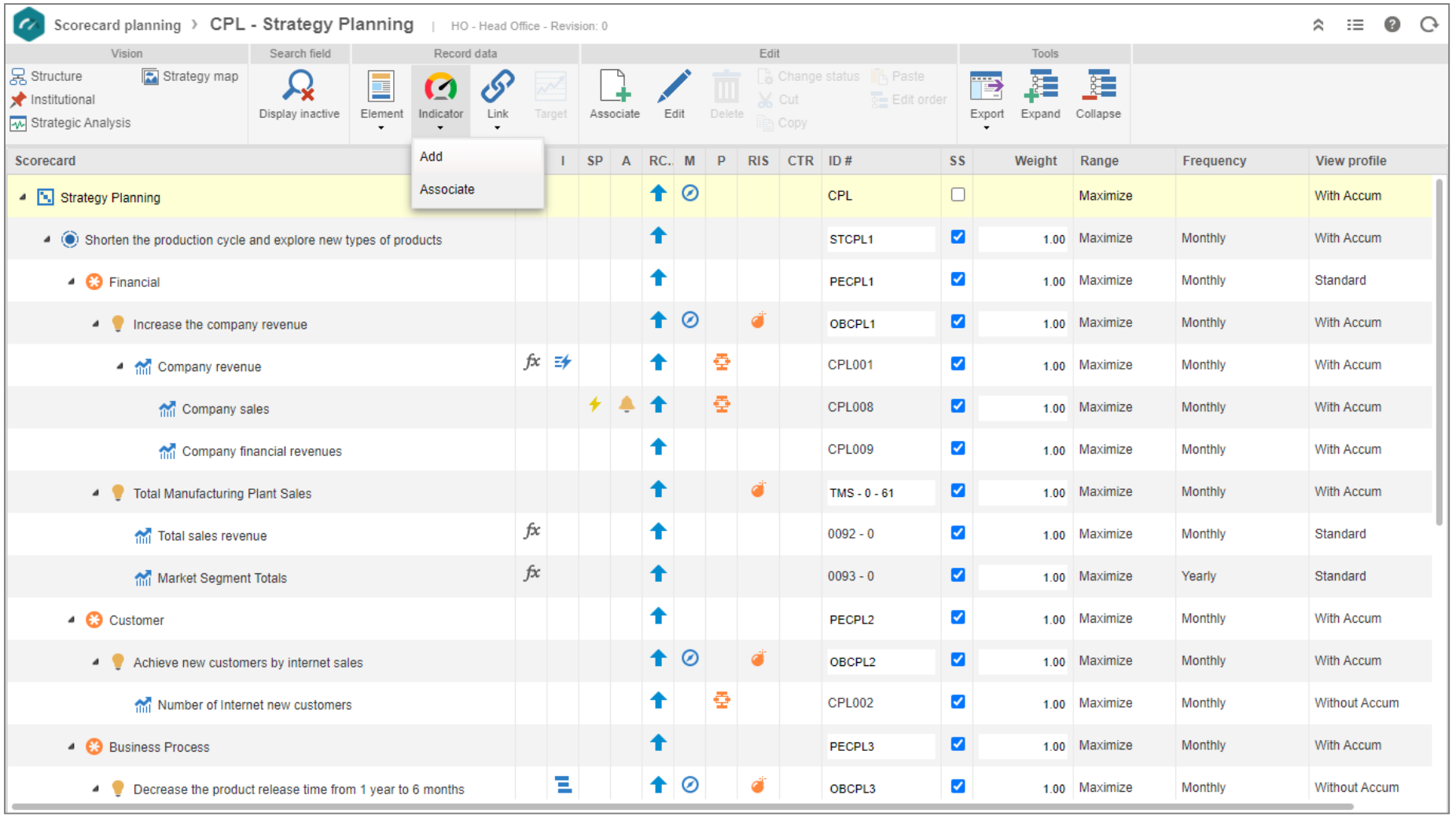

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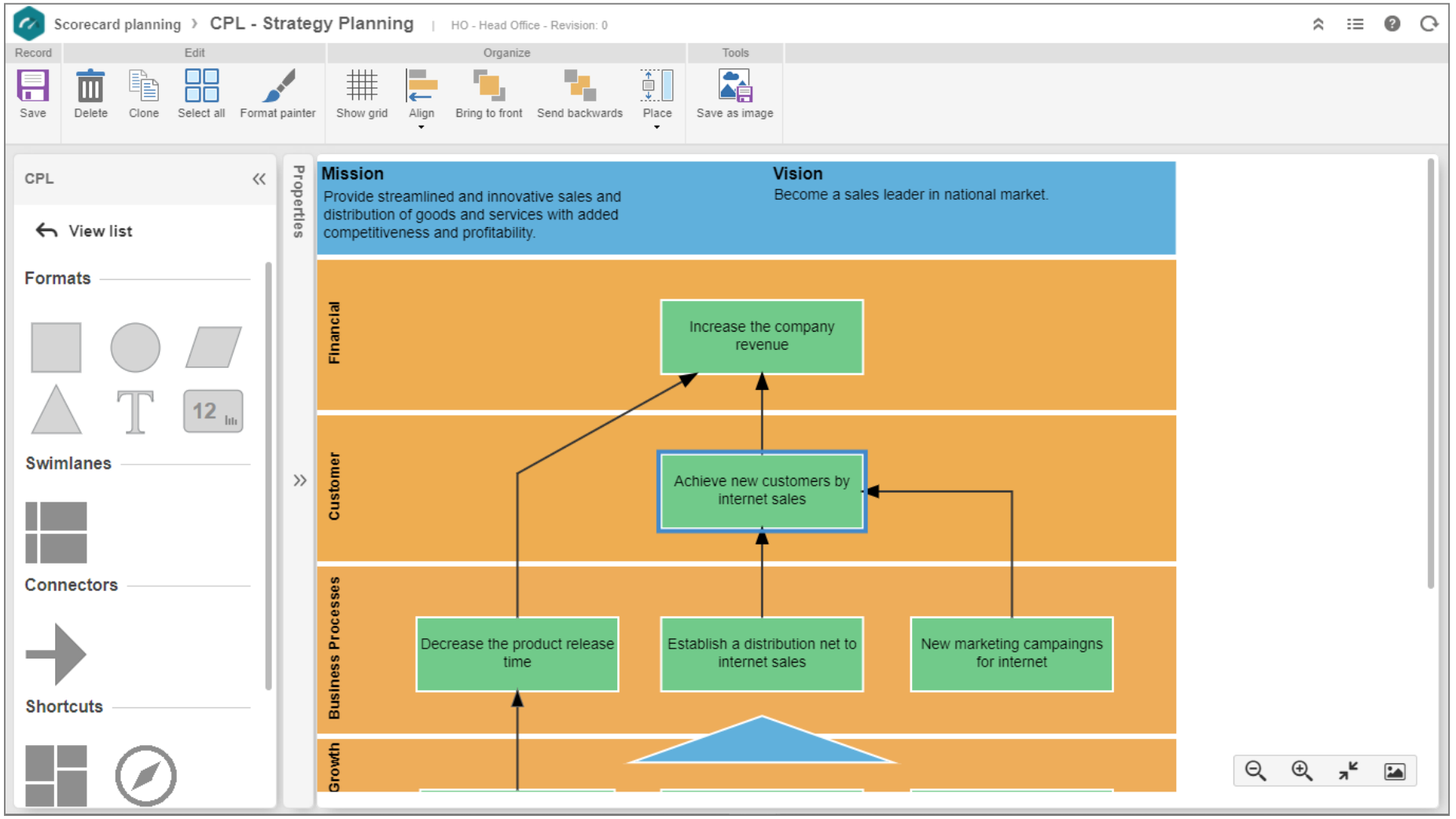


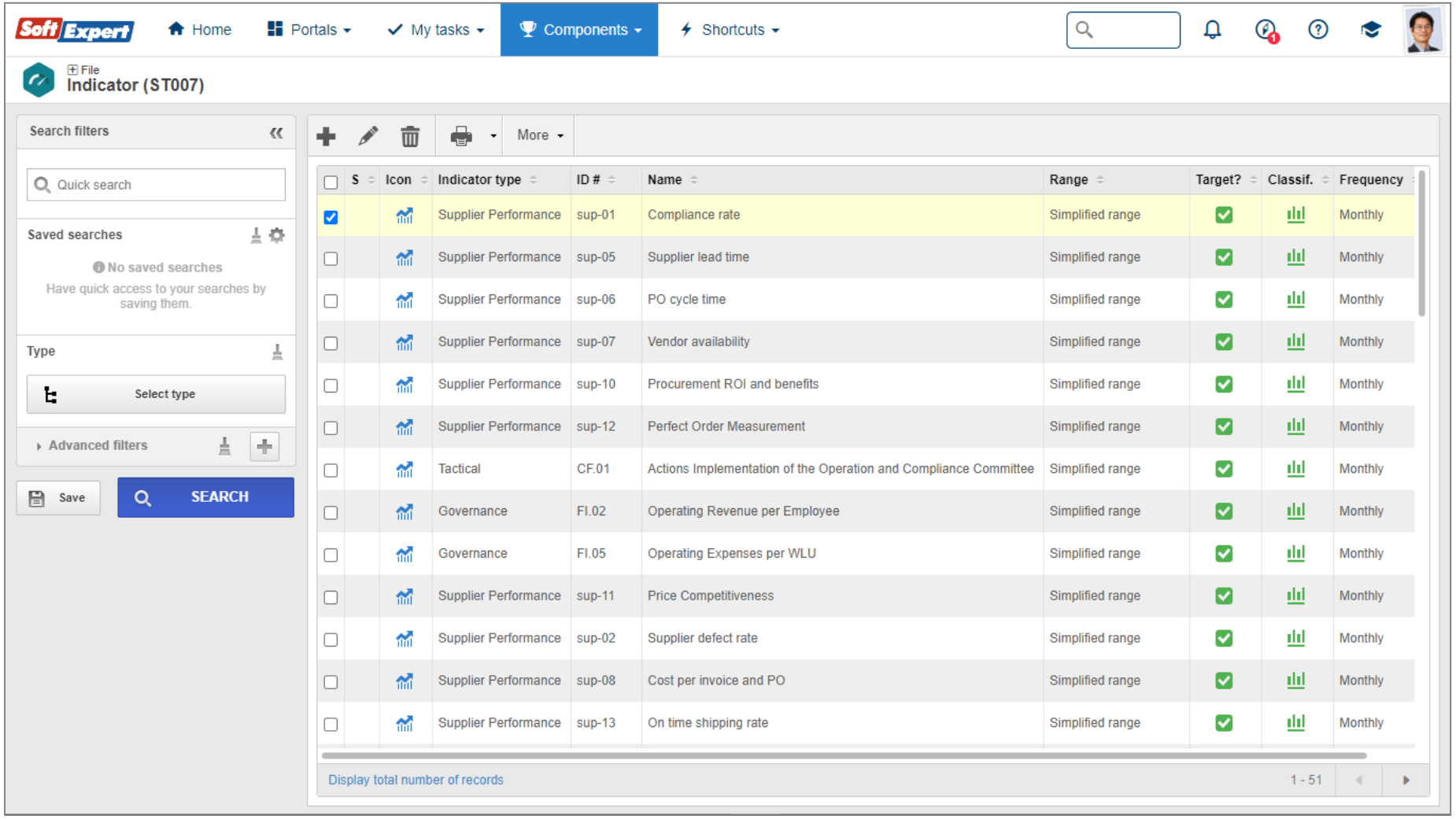
Goal Setting

Establish specific and measurable goals as well as their owners.

Metrics

Stakeholders

Targets



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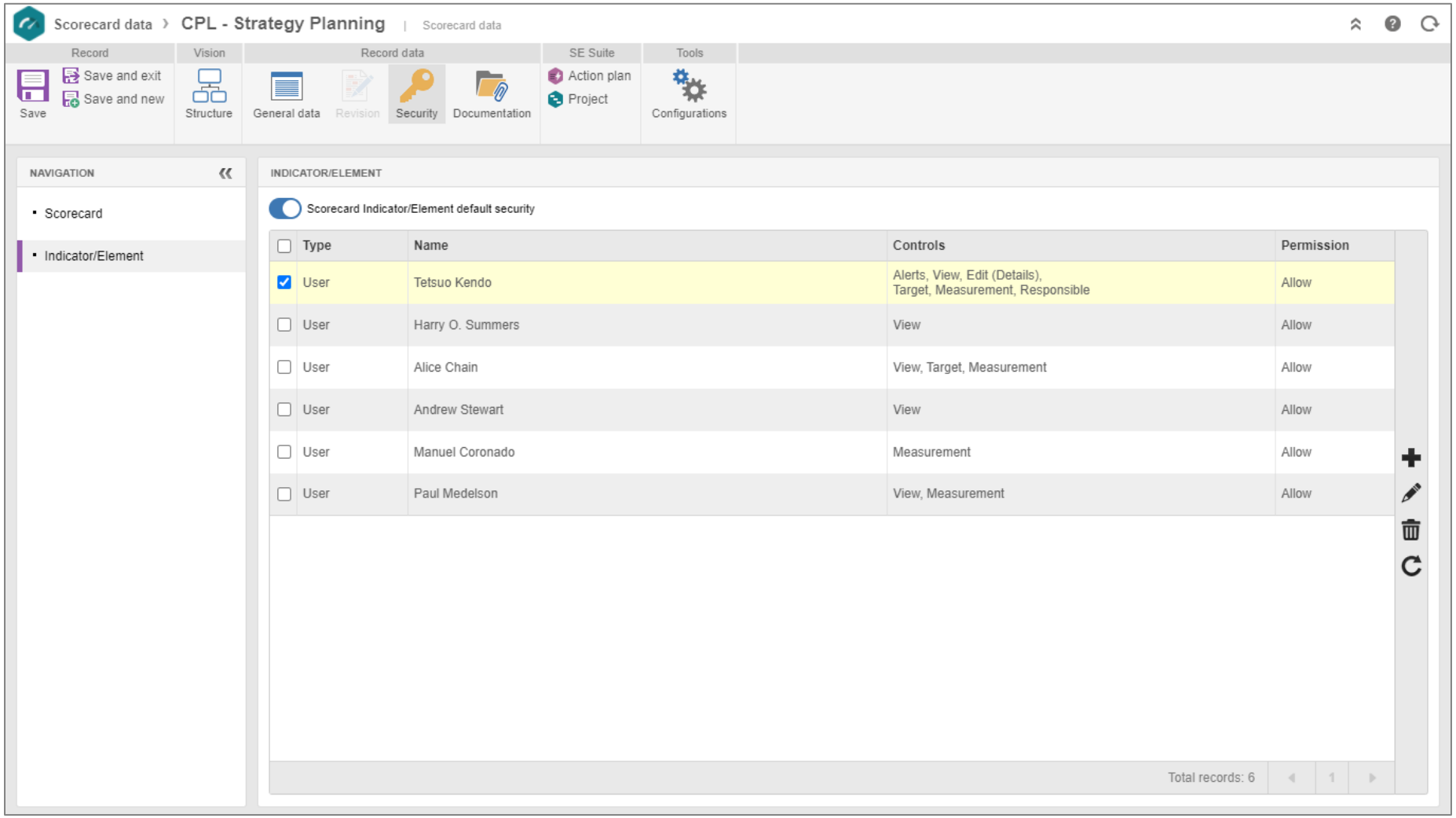

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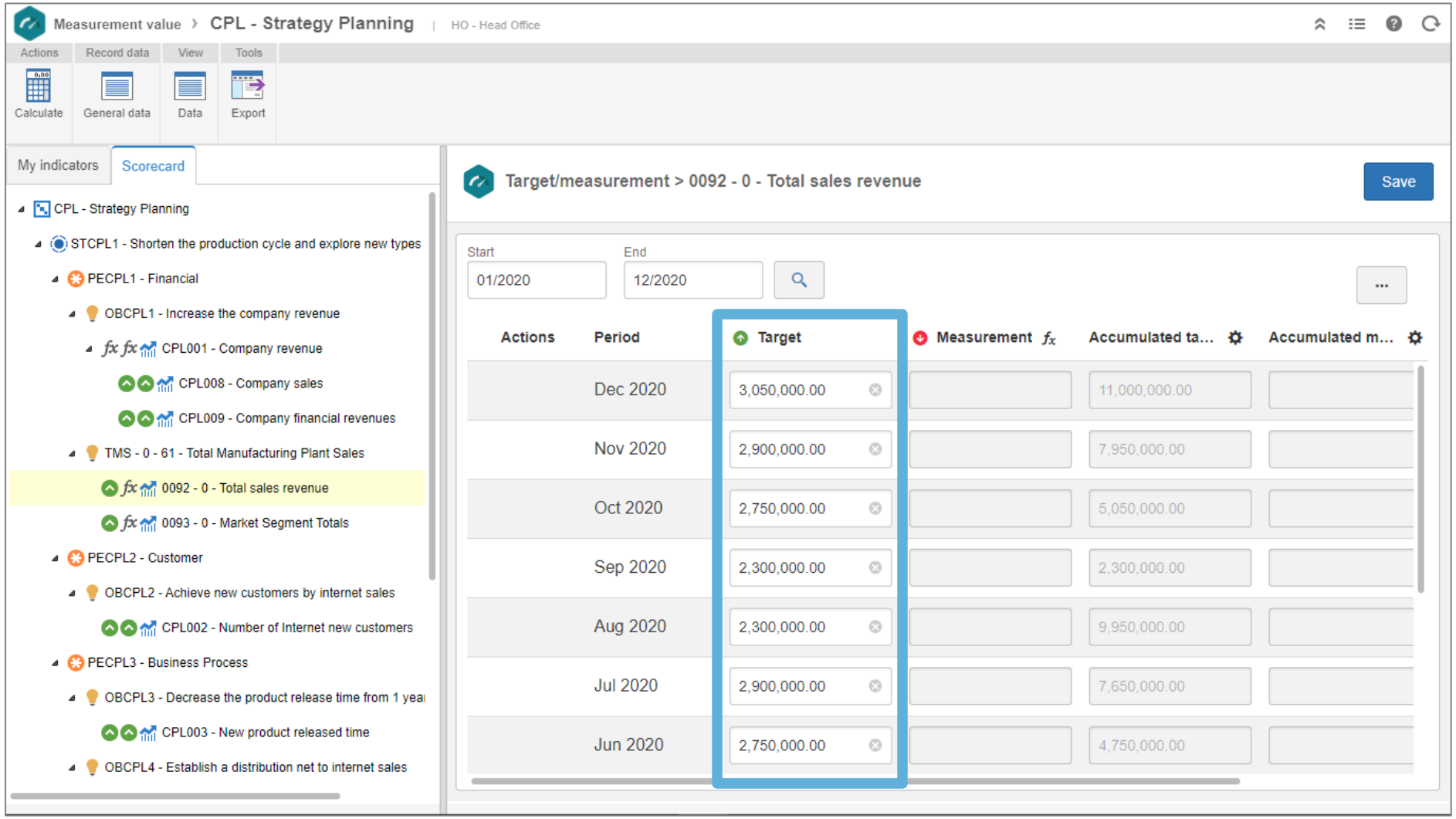
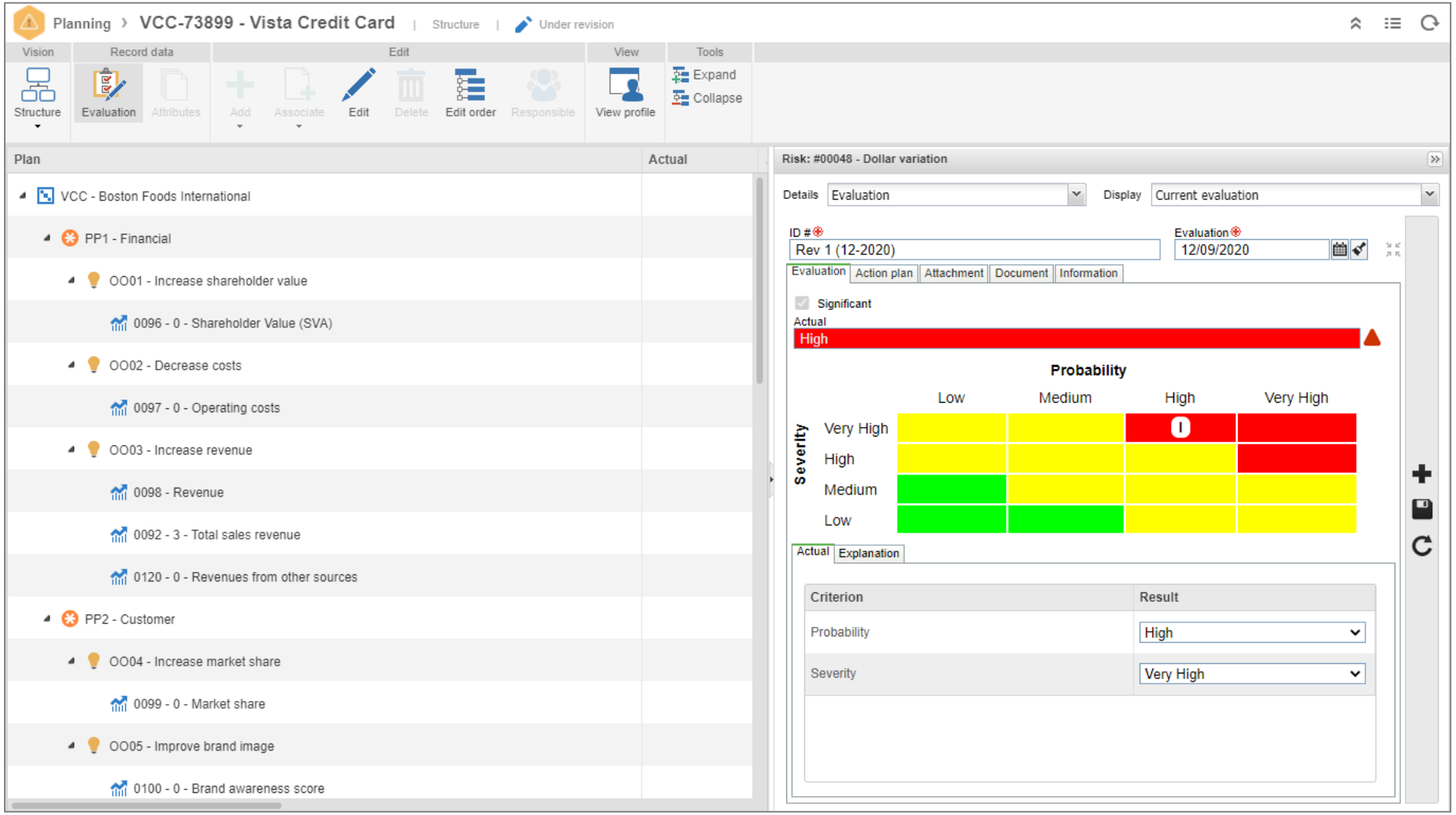


Risk Management

Identify, analyze and treat potential risks that may affect the accomplishment of the strategic objectives defined.

- Identify and analyze
- Control measures
- Monitoring



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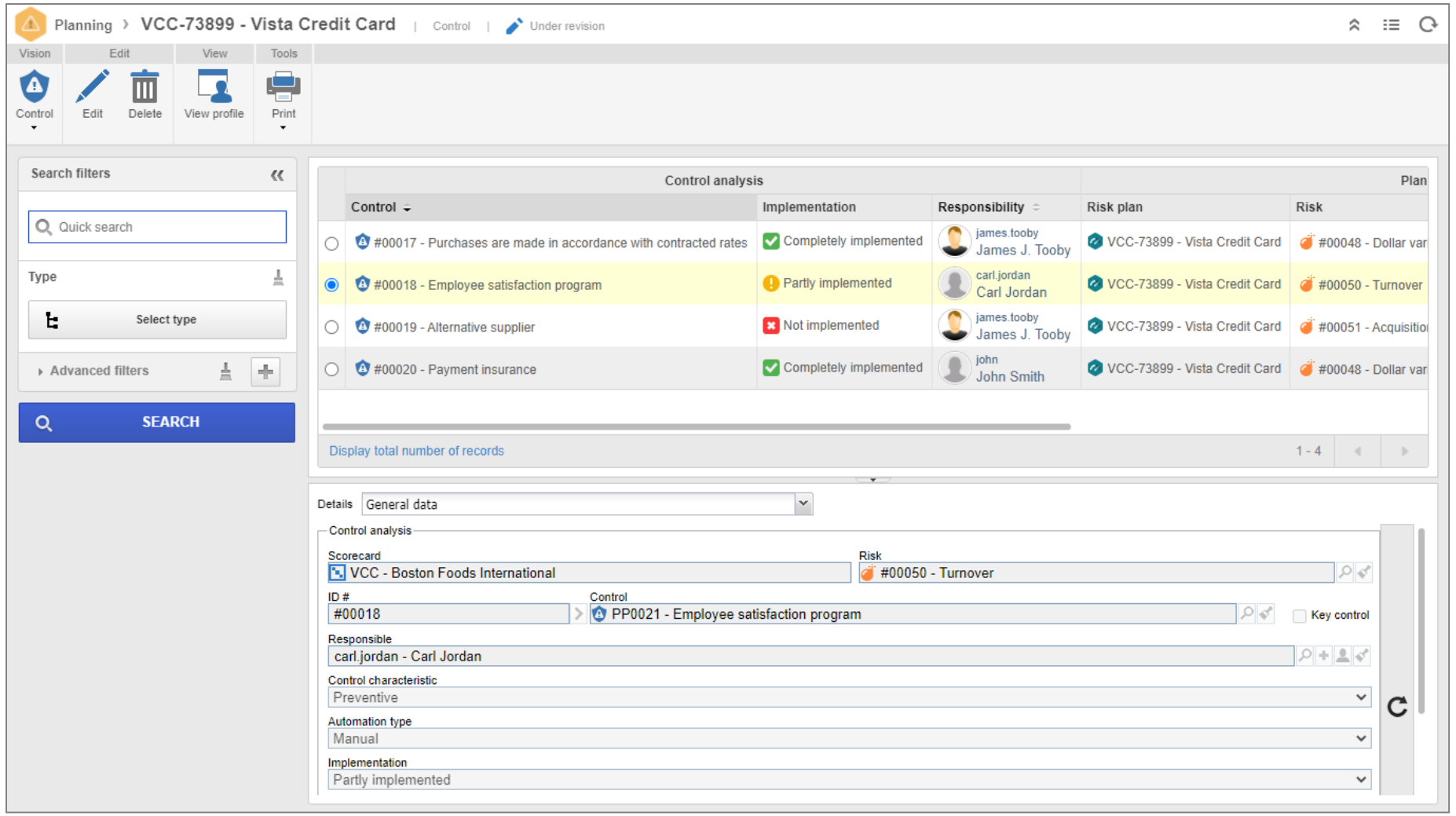

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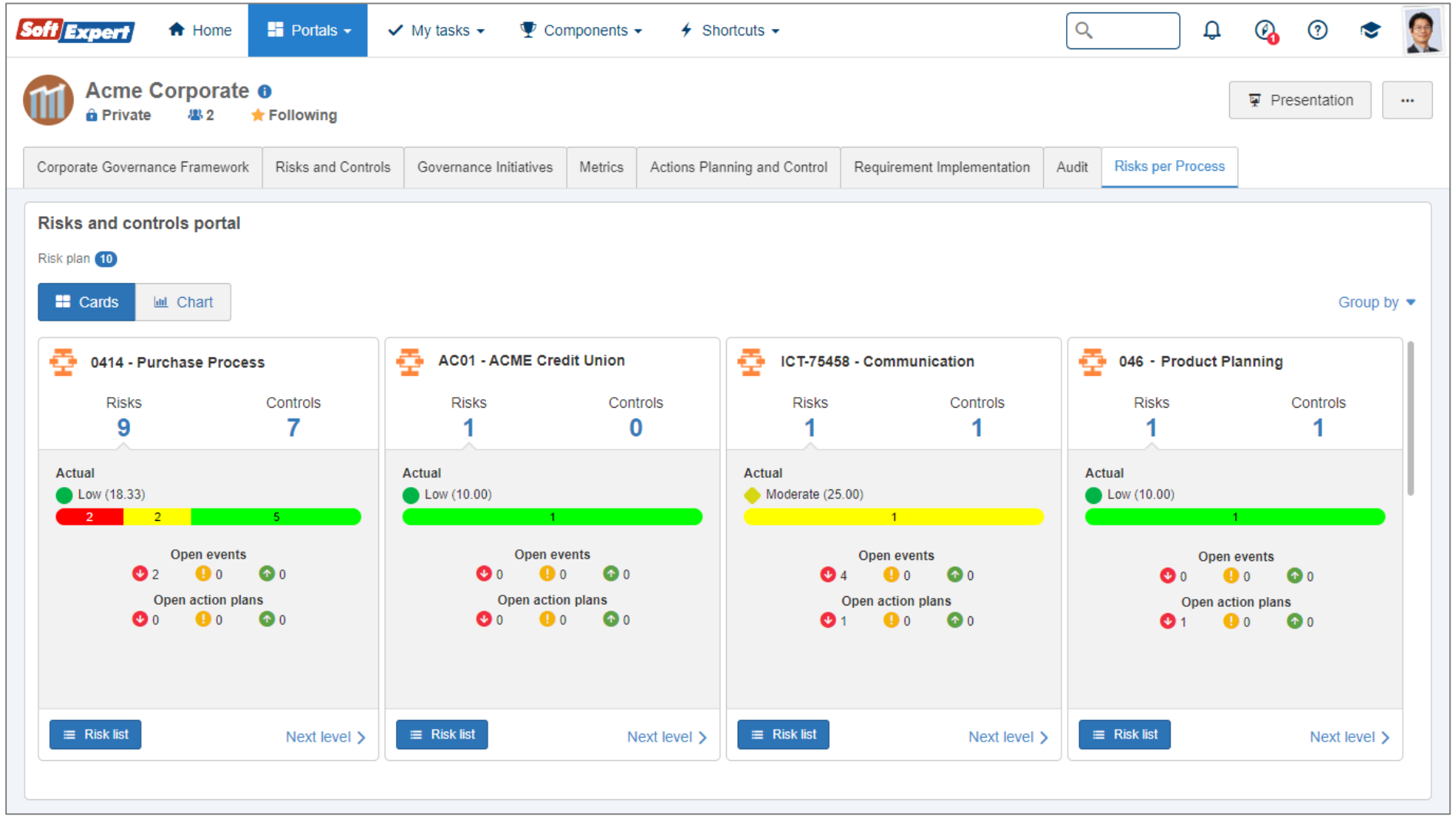
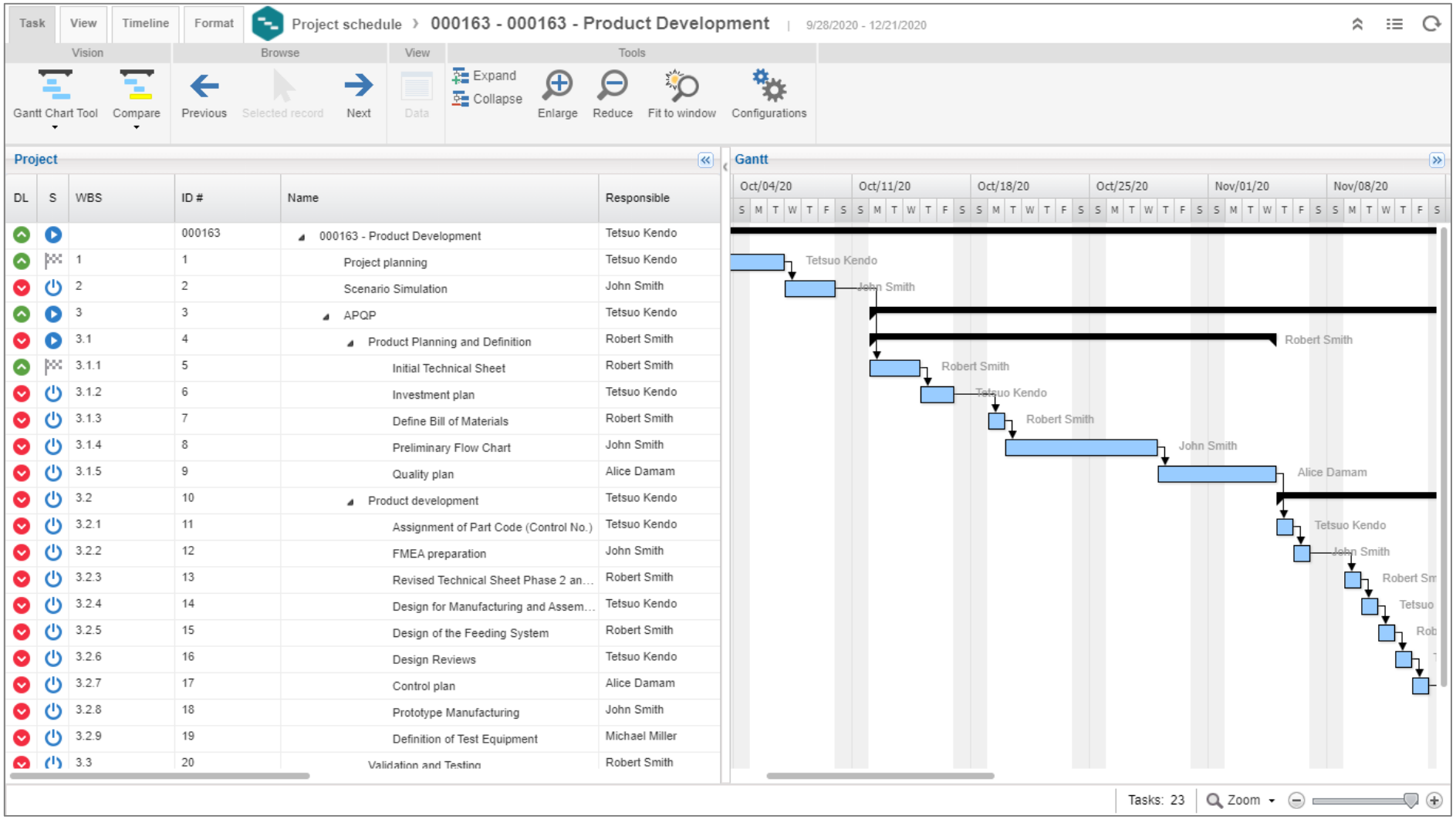


Initiative Management

Plan, implement and monitor projects and action plans specially selected to ensure the achievement of objectives.

- Projects and schedule
- Resources
- Monitoring



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Projects and schedule

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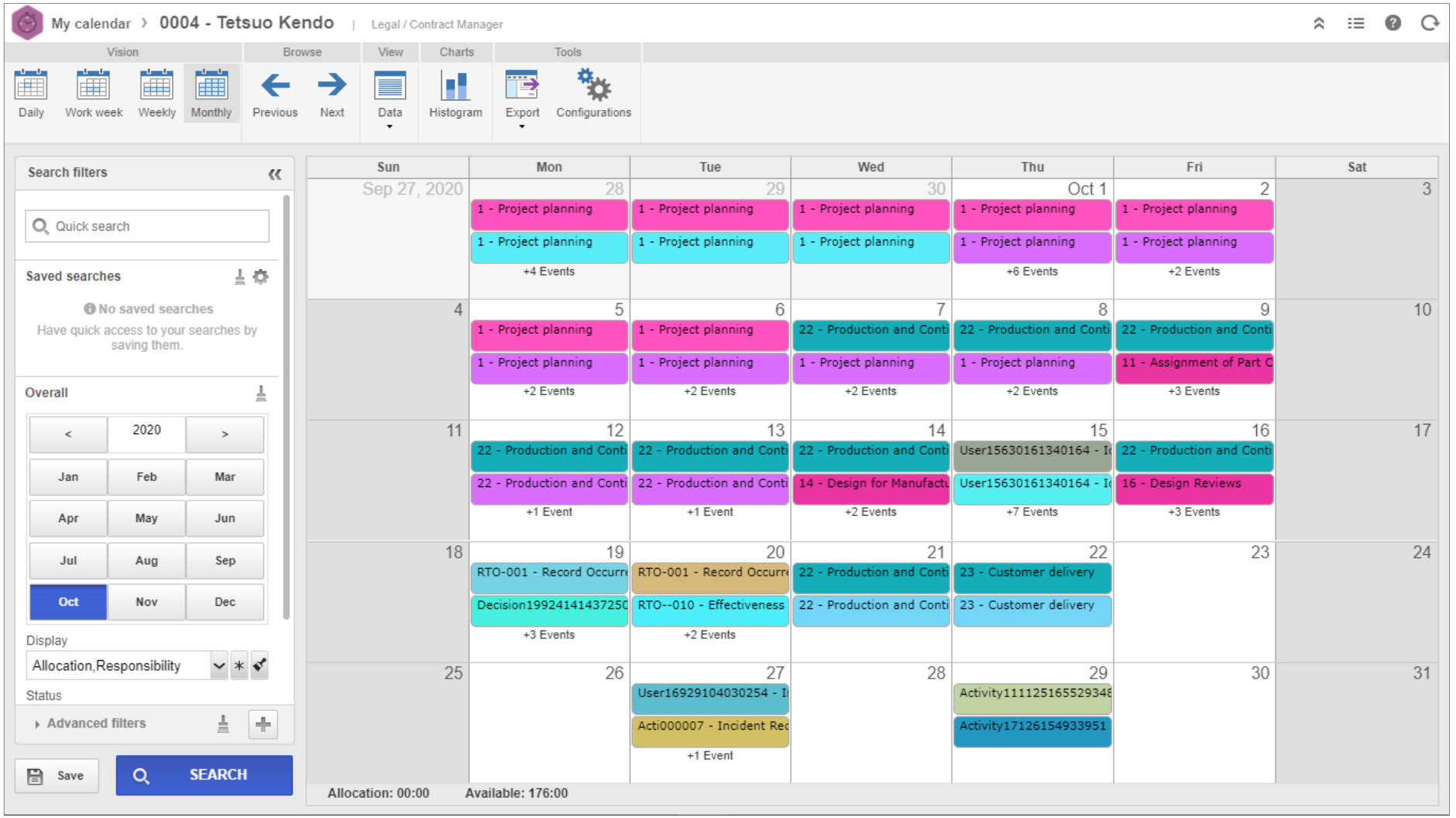

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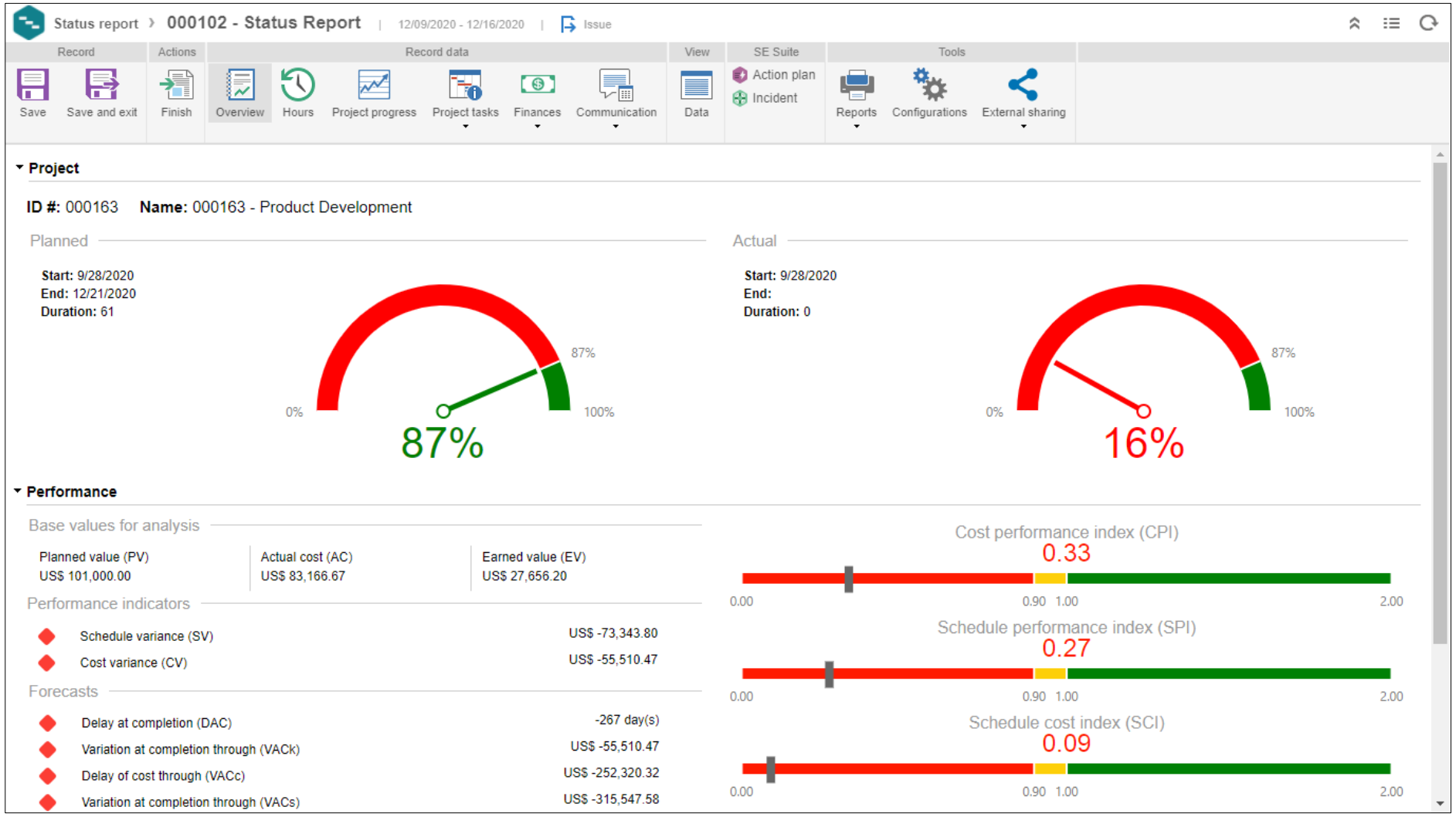
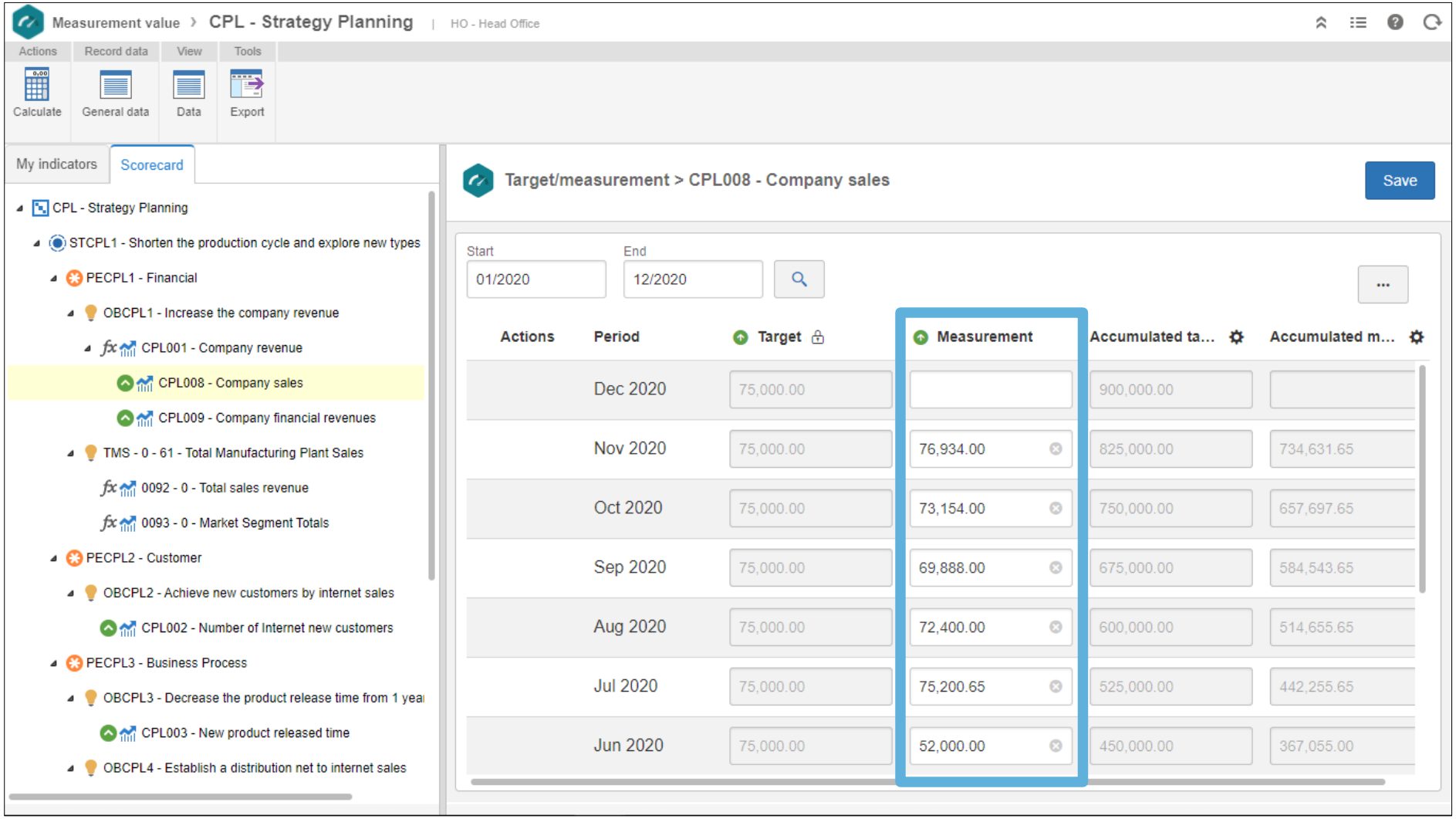


Measuring and Monitoring

Measure the result either automatically or manually and monitor the performance of scorecards and indicators.

- Manual input
- Automatic input
- Performance monitoring
- Alerts



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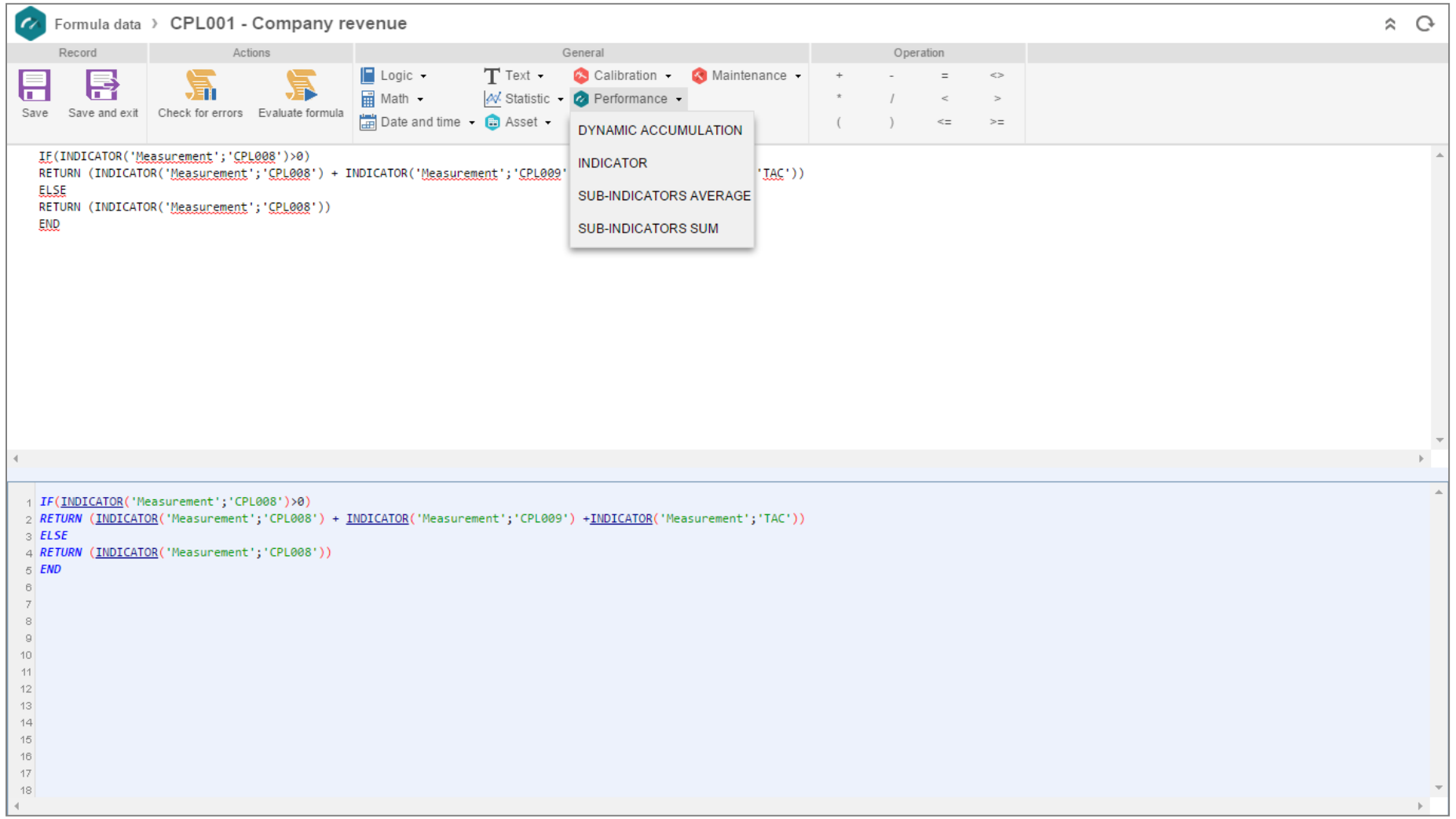

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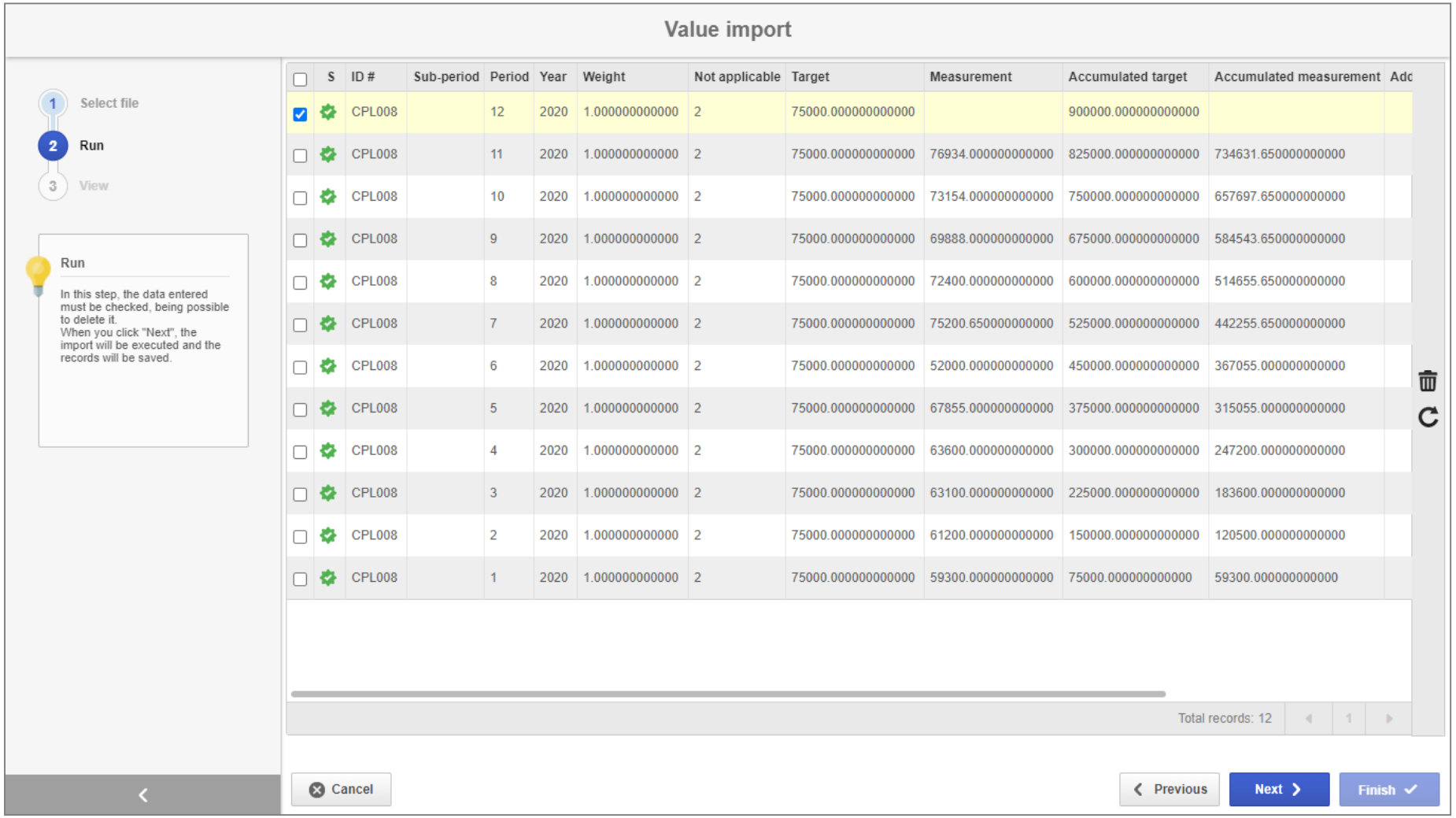

S	ID #	Sub-period	Period	Year	Weight	Not applicable	Target	Measurement	Accumulated target	Accumulated measurement	Adc
✓	CPL008		12	2020	1.000000000000	2	75000.000000000000		900000.000000000000		
	CPL008		11	2020	1.000000000000	2	75000.000000000000	76934.000000000000	825000.000000000000	734631.650000000000	
	CPL008		10	2020	1.000000000000	2	75000.000000000000	73154.000000000000	750000.000000000000	657697.650000000000	
	CPL008		9	2020	1.000000000000	2	75000.000000000000	69888.000000000000	675000.000000000000	584543.650000000000	
	CPL008		8	2020	1.000000000000	2	75000.000000000000	72400.000000000000	600000.000000000000	514655.650000000000	
	CPL008		7	2020	1.000000000000	2	75000.000000000000	75200.650000000000	525000.000000000000	442255.650000000000	
	CPL008		6	2020	1.000000000000	2	75000.000000000000	52000.000000000000	450000.000000000000	367055.000000000000	
	CPL008		5	2020	1.000000000000	2	75000.000000000000	67855.000000000000	375000.000000000000	315055.000000000000	
	CPL008		4	2020	1.000000000000	2	75000.000000000000	63600.000000000000	300000.000000000000	247200.000000000000	
	CPL008		3	2020	1.000000000000	2	75000.000000000000	63100.000000000000	225000.000000000000	183600.000000000000	
	CPL008		2	2020	1.000000000000	2	75000.000000000000	61200.000000000000	150000.000000000000	120500.000000000000	
	CPL008		1	2020	1.000000000000	2	75000.000000000000	59300.000000000000	75000.000000000000	59300.000000000000	

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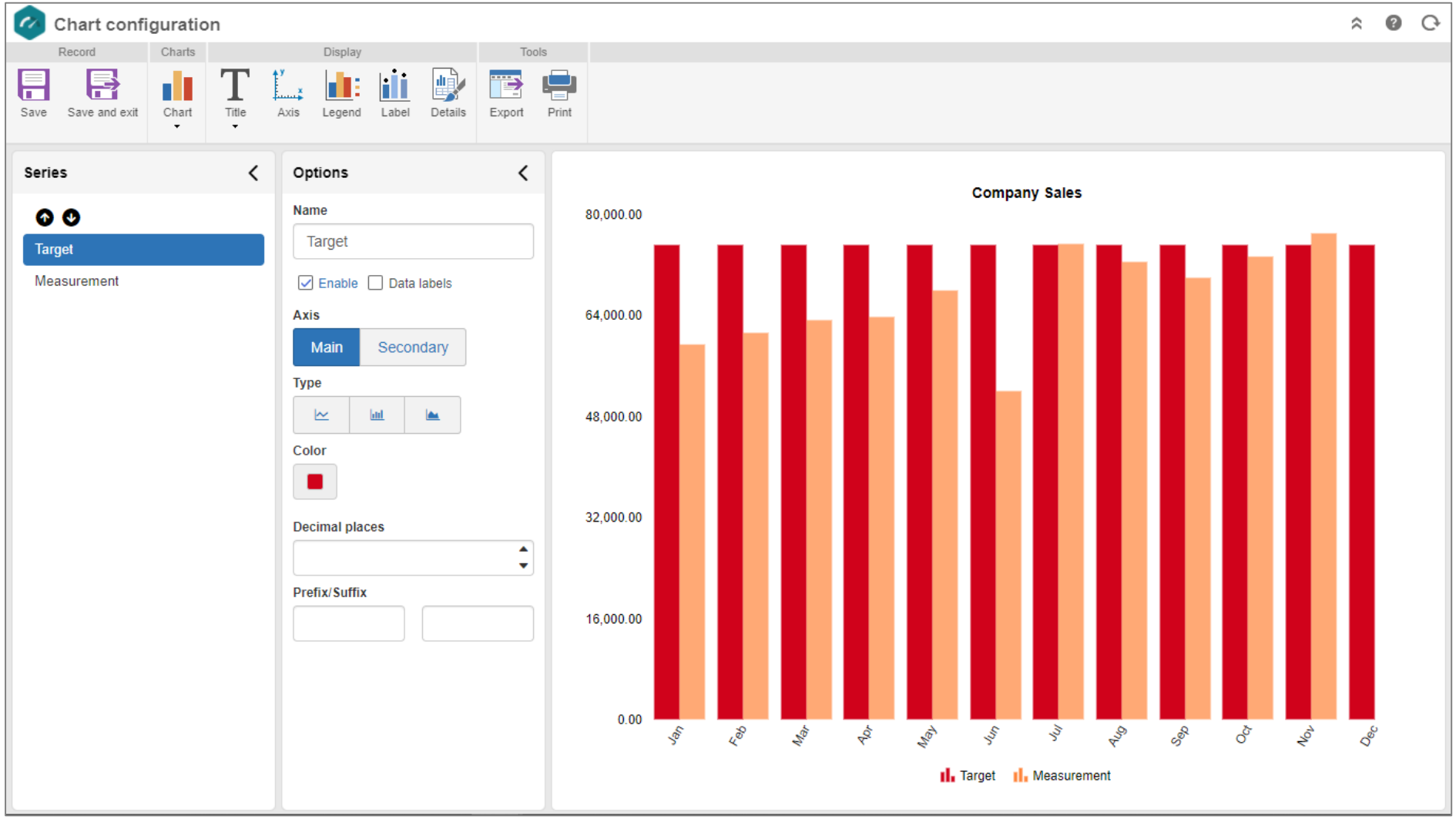

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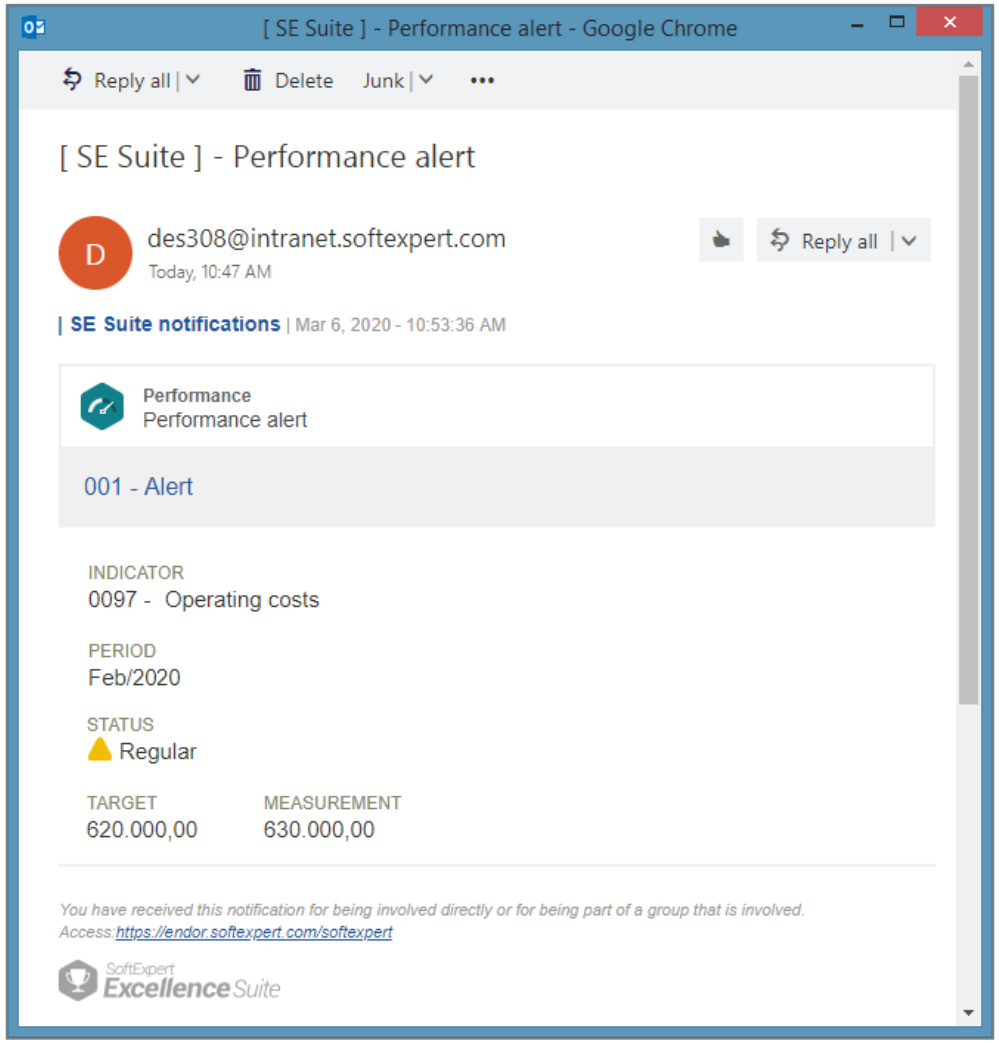
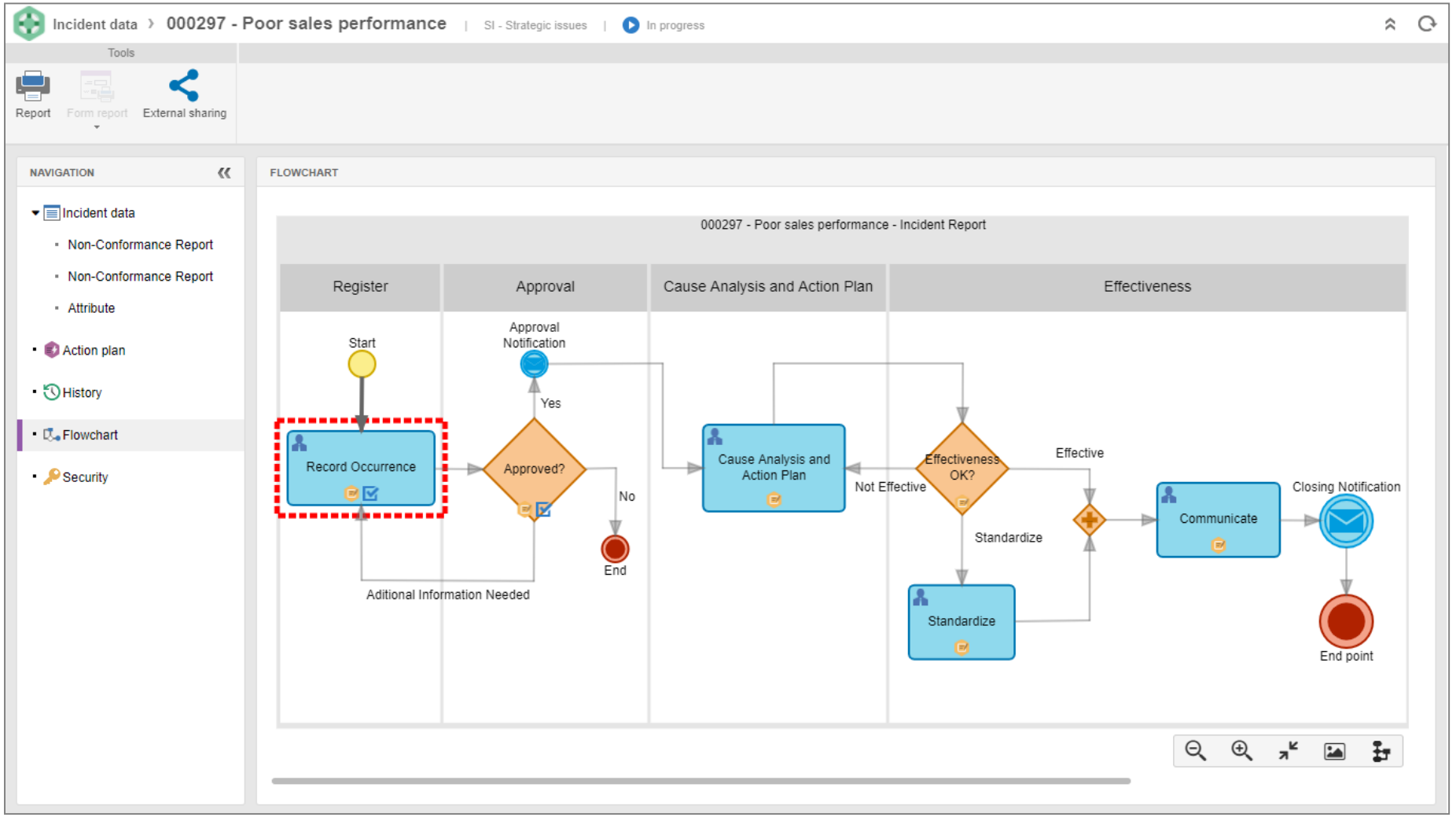


Deviations and corrections

Identify, analyze and correct performance deviations.

- Performance deviations
- Cause analysis
- Action plans
- Automatic detection



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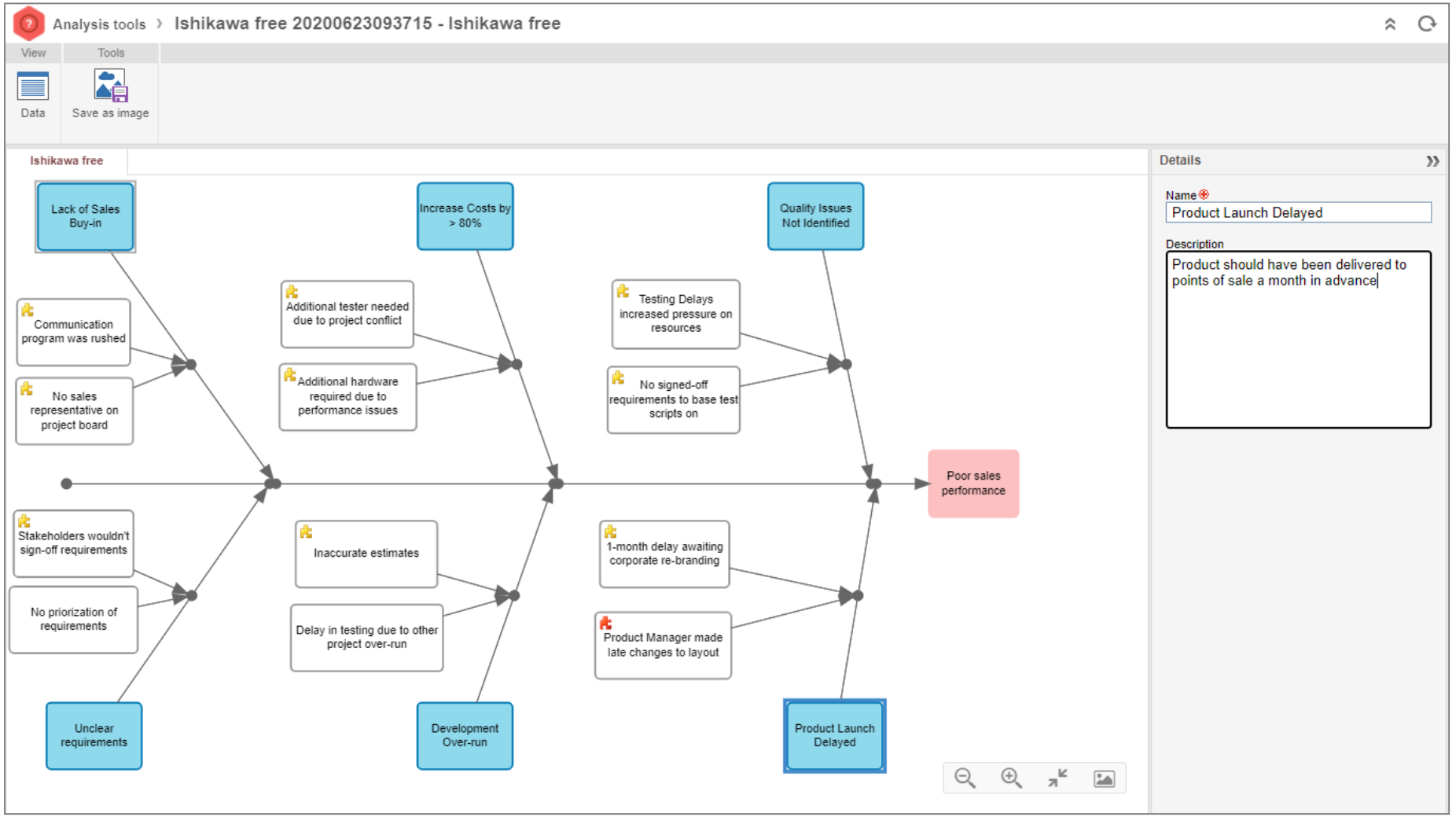

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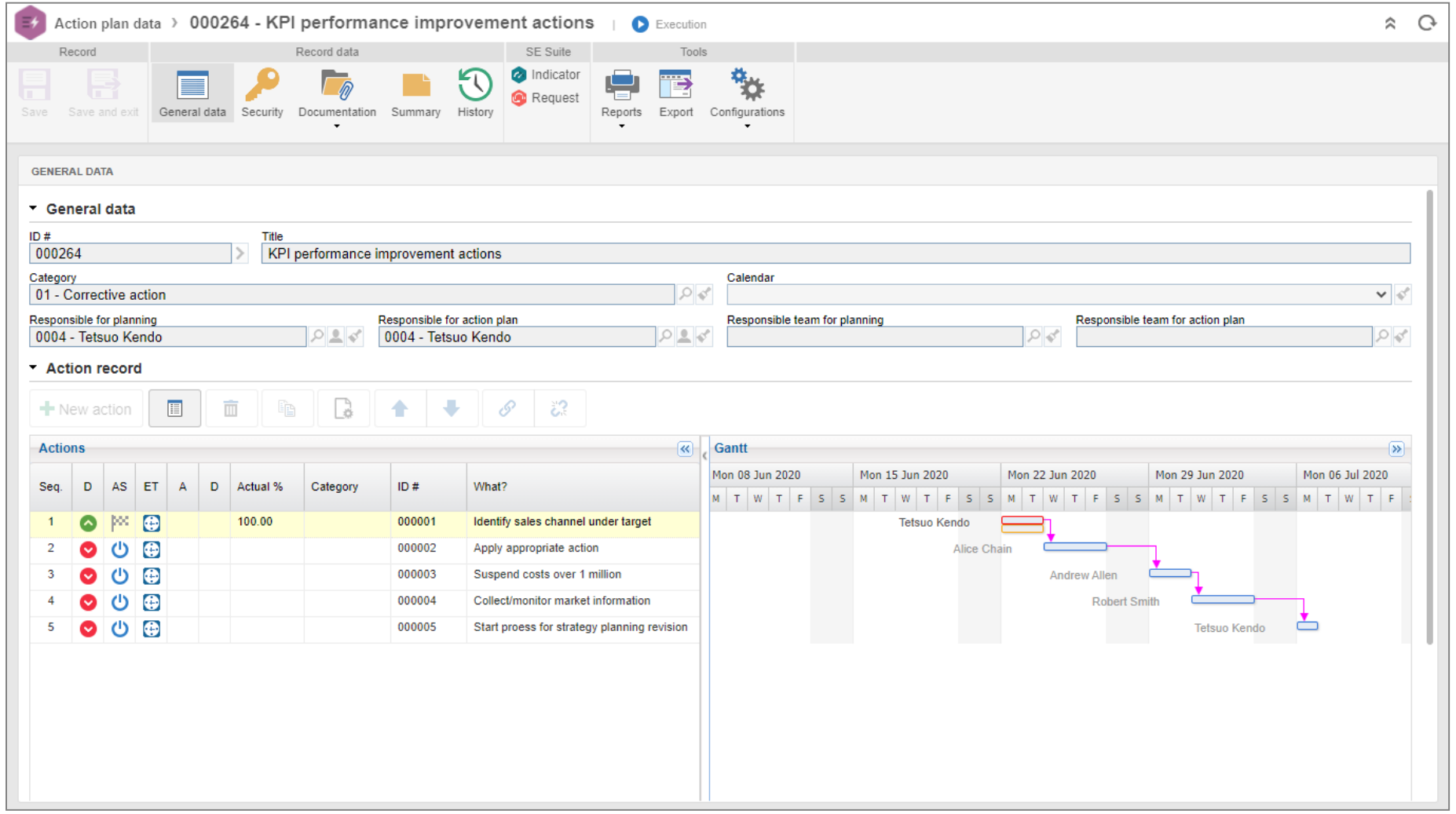

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ID # 0092 - 3

Name: Total sales revenue

General | Related indicator

Generate event for the component: Incident

Incident type: IT04 - Organization and Procedures

Responsible user: James J. Tooby - James J. Tooby

Range configuration: The higher the better

Apply rule from:

Generate event automatically after 3 consecutive deviation(s)

Automatically restart the deviation count after generating the event

Rules | Customized rule

- Any measurement deviation LOWER than the period target value
- Any accumulated measurement deviation LESS than the accumulated target value
- Any measurement deviation LESS than the target value OR accumulated measurement LESS than the accumulated target
- Measurement deviation 15 % LOWER than the target value
- Accumulated measurement deviation % LOWER than the value of accumulated target
- Measurement deviation % LESS than the target value OR accumulated measurement % LOWER than the value of accumulated target
- Measurement deviation % LESS than the target value AND accumulated measurement % LOWER than the value of accumulated target
- Bias deviation
- Any values
- Customized rule

Created on | Last updated: 12/10/2020 | Updated by: Tetsuo Kendo

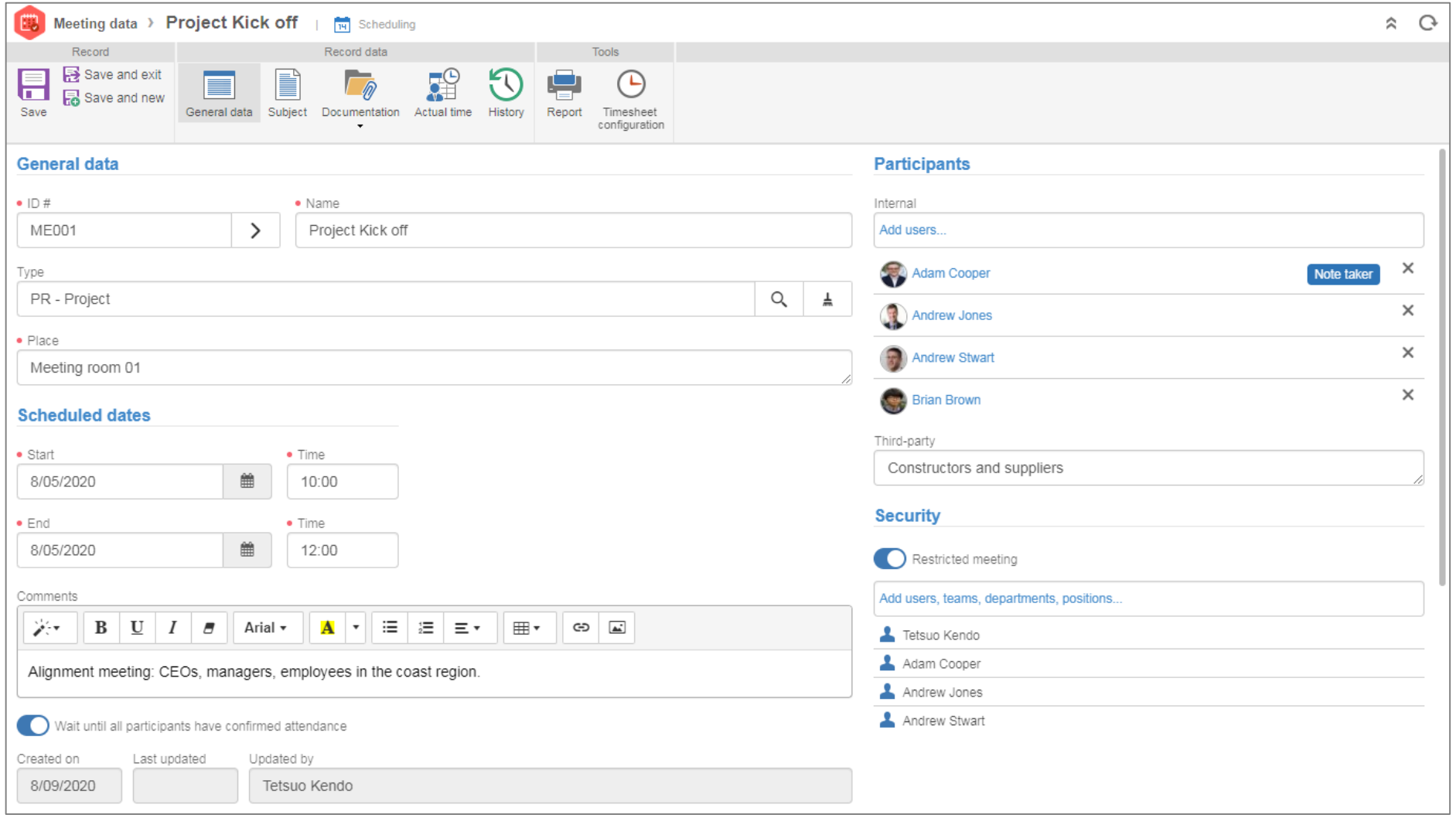
Reporting and analysis

Analyze, understand and predict business performance through graphical analysis tools.

Meeting management

Monitoring

Portals



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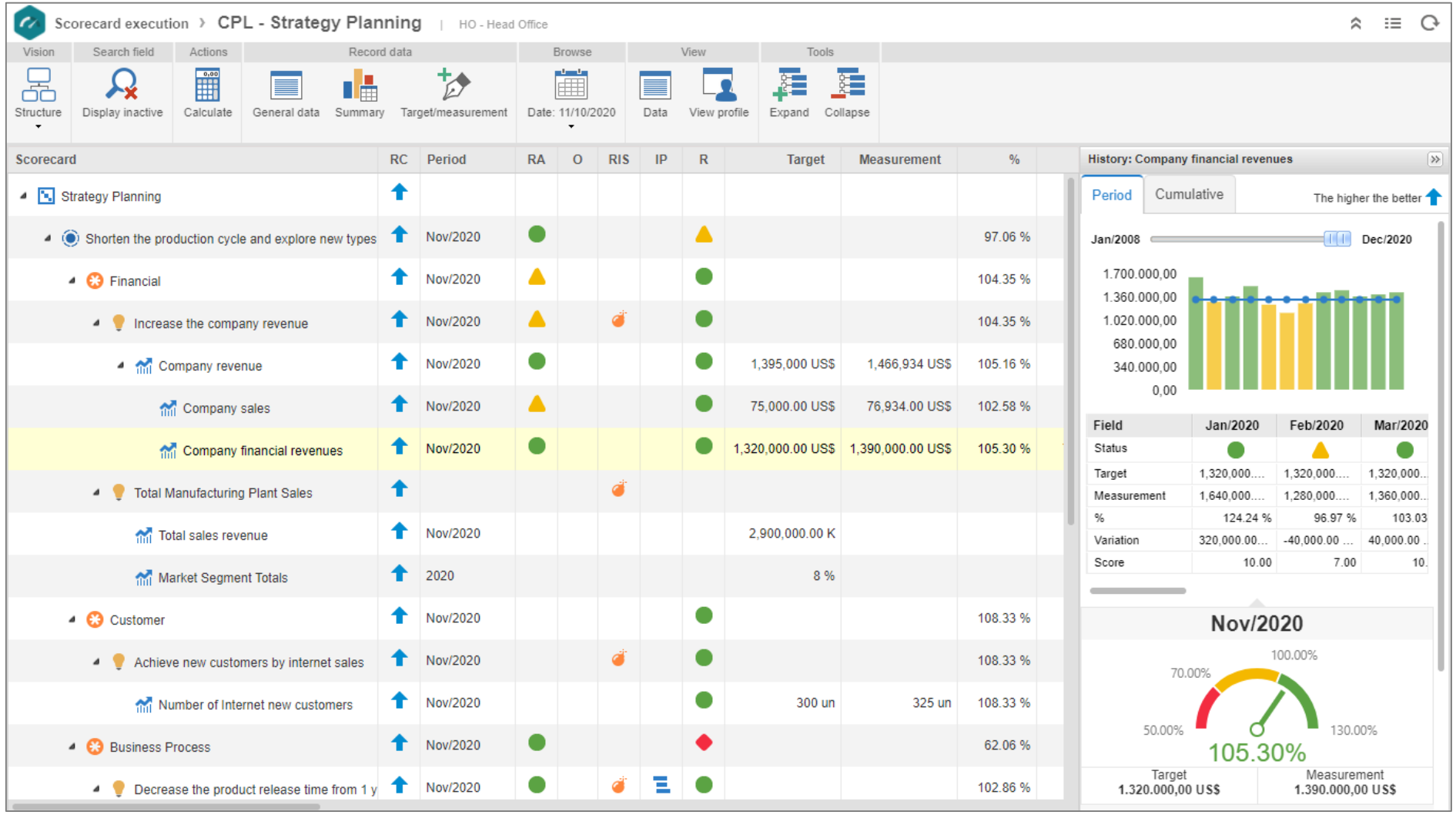

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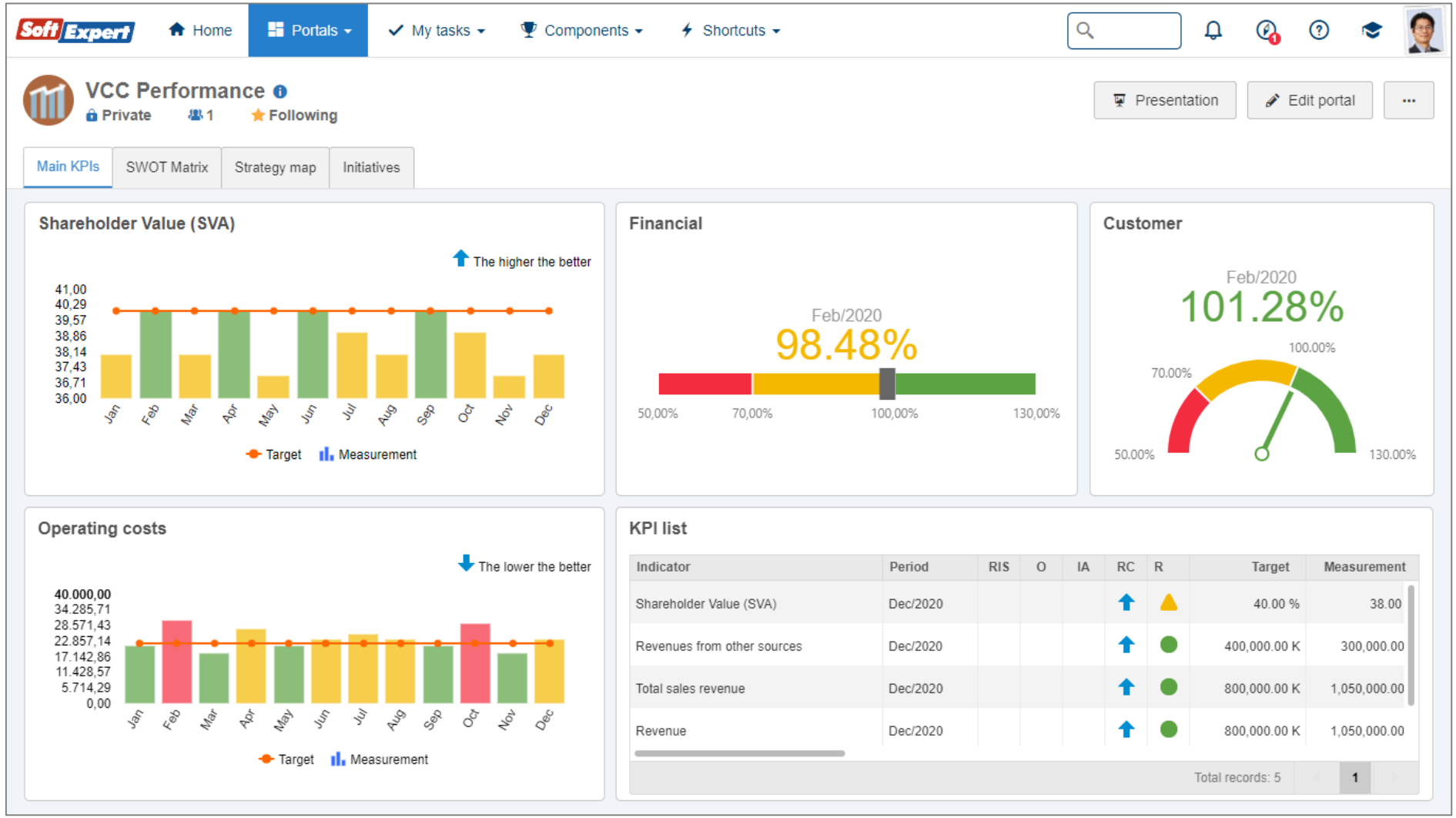

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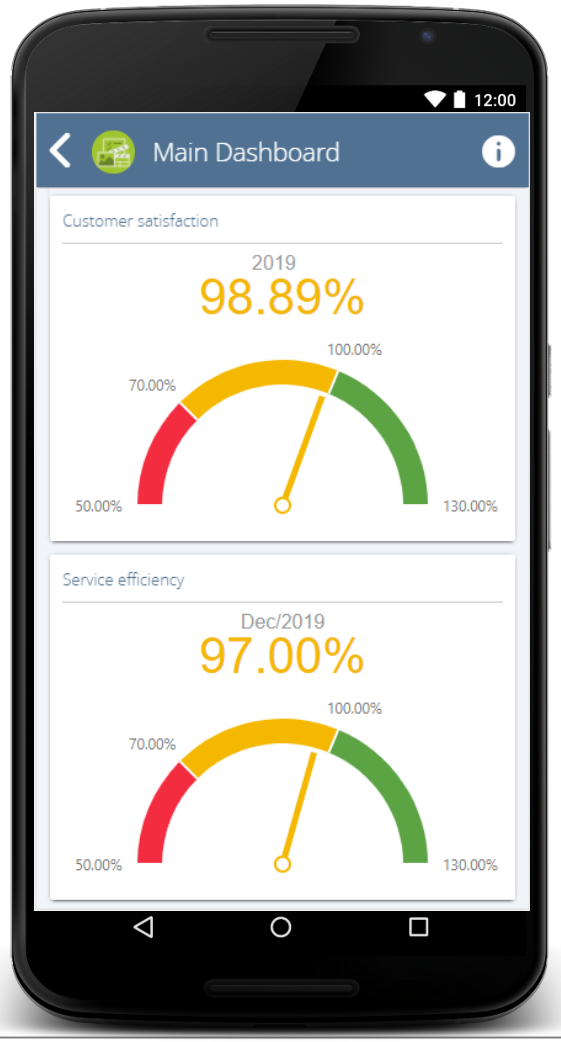
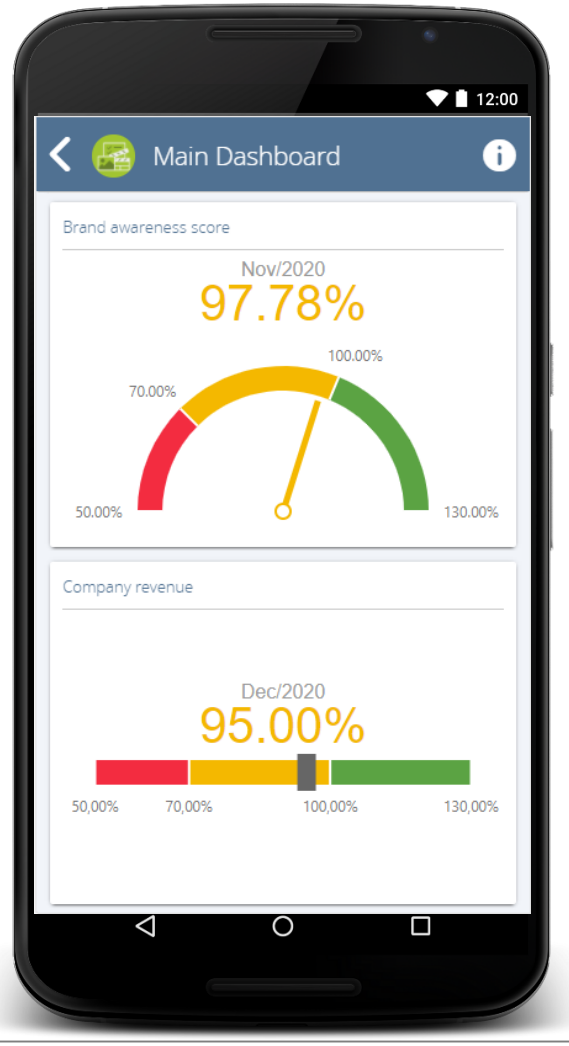




Company

SoftExpert is the market leader in software and services for enterprise-wide business process improvement and compliance management, providing the most comprehensive application suite to empower organizations to increase business performance at all levels and to maximize industry-mandated compliance and corporate governance programs.

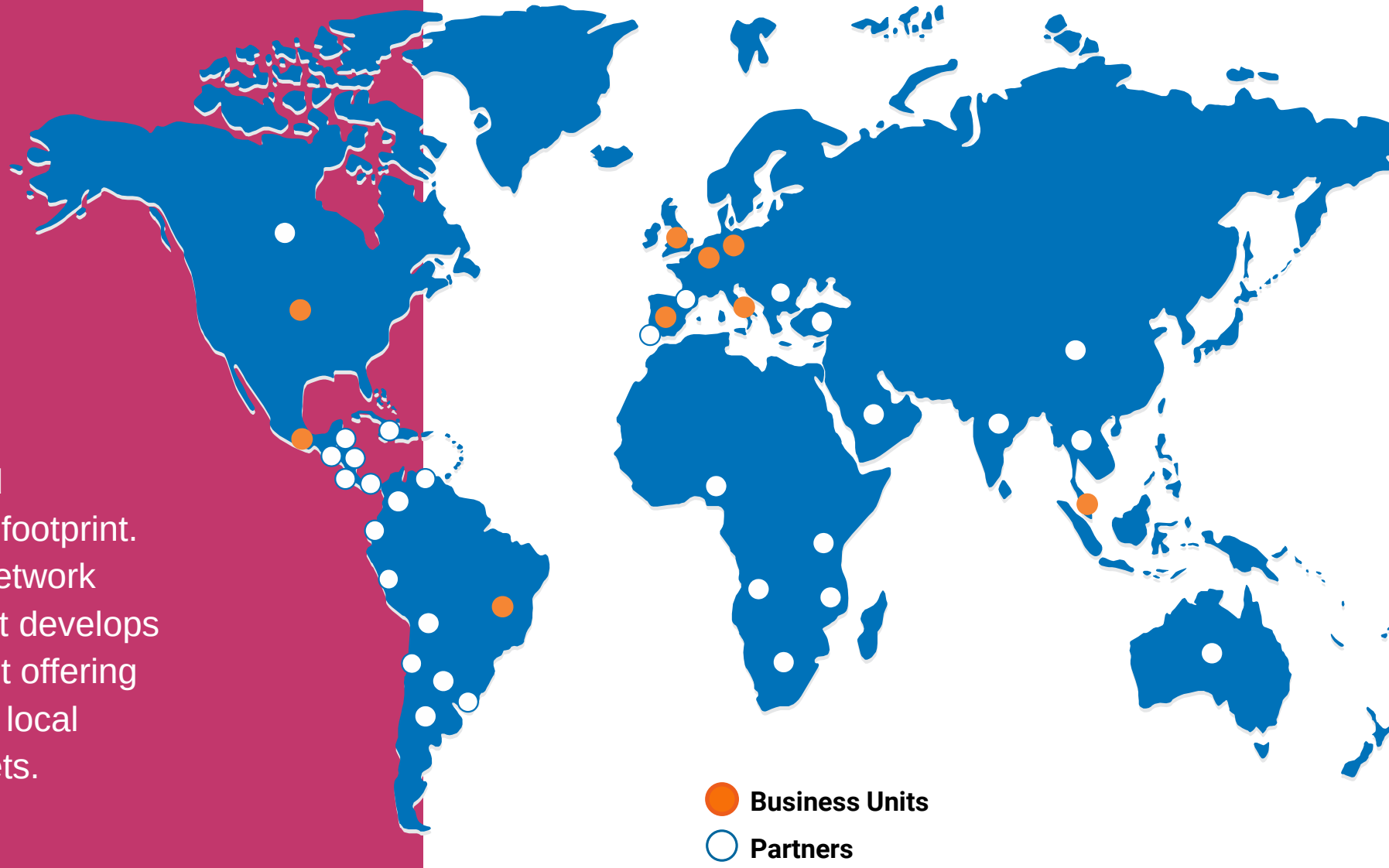
Founded in 1995 and currently **with more than 2,000 customers and 300,000 users worldwide**, SoftExpert solutions are used by leading corporations in all kinds of industries, including manufacturing, automotive, life sciences, food and beverage, mining and metals, oil and gas, high-tech and IT, energy and utilities, government and public sector, financial services, transportation, logistics and healthcare.

SoftExpert, along with its extensive network of **international partners, provides hosting, implementation, post-sales support and validation services for all solutions to ensure that customers get the maximum value from their investments.**

Meet our customers

Thinking Global Acting Local

One of the driving forces behind SoftExpert's growth is its global footprint. With its extensive partnership network throughout the world, SoftExpert develops its operations on every continent offering customers strong service with a local approach specific to their markets.



SoftExpert Excellence Suite

SoftExpert Excellence Suite is the most comprehensive solution to collaboratively solve critical business excellence challenges into an integrated multi-application environment.

SoftExpert offers an integrated suite of components that can be implemented as business demands grow and the need to incorporate new functions.

Whatever the strategy chosen, only a fully shared Business Excellence environment allows its applications fit together like puzzle pieces and work seamlessly.

Software for Performance Excellence

Take your business to the next level.

www.softexpert.com | sales@softexpert.com

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