



# Cloud Content Management

There's a better way to work

Companies like yours face the challenge of managing their most valuable information and powering critical processes across teams — including people both inside and outside the organization. These workflows involve more content than ever before. With collaboration so widespread, securing your critical files and managing risk across your people, devices, and apps is now an urgent issue. That's where we come in.

## Box gives you a single content platform for secure content management, workflow, and collaboration

### Frictionless security and compliance

#### Visibility and control

Gain visibility with one console for all users and integrations

#### Information governance

Manage flexible retention policies and in-place preservation for eDiscovery

#### Built-in security controls

Apply granular permissions, dynamic watermarking, and classification-based policies

#### Enterprise-grade infrastructure

99.9% SLA, data encrypted at rest and in transit; option for customer-owned encryption

#### Global compliance

Meet specific industry regulations (e.g. FINRA, GxP), data residency rules, and GDPR

### Seamless collaboration and workflow

#### Seamless user experience

Support first-class viewing/editing for all file types, anywhere, on any device

#### Team workflows

Easily create and manage tasks and workflows – even with external teams

#### Collaborative note-taking

Enable workspaces where teams can see each others' edits in real time

#### Productivity integrations

Work across apps by opening, editing, and saving files directly within Box

#### External and team collaboration

Create secure workspaces with internal and external teams

### Integrations with all your apps

#### Unified content repository

One source of truth for content across 1,400+ SaaS applications

#### Ease of custom development

Deliver custom-built apps with easy-to-use developer tools

#### Simplified app management

Manage third party apps in Box through a central app activity hub

#### Workflow automation

Streamline business processes using integrations with workflow tools

#### Digital experiences

Create client-facing apps for better customer experiences

## Company at a glance

- Founded in 2005
- Over 97,000 customers and 68% of the Fortune 500
- 1,400+ integrations with leading productivity tools such as Microsoft Office 365, G Suite, Salesforce and Slack

## Industry recognition

- Leader in Gartner Magic Quadrant for Content Services Platforms, 2019
- Leader in Gartner Magic Quadrant for Content Collaboration Platforms, 2018
- Leader in IDC MarketScape for SaaS and Cloud-Enabled Content Apps, 2019
- Leader in Forrester New Wave for Cloud Content Platforms, 2019
- Leader Nucleus Research ECM Value Matrix, 2019

## Customers who rely on Box



## Security and Compliance Products



### Box Shield

Prevent data breaches with classification policies and intelligent threat detection



### Box Governance

Manage document retention policies and conduct defensible discovery



### Box Zones

Address data residency obligations across multiple geographies



### Box KeySafe

Maintain full control of your encryption keys



### GDPR compliance

GDPR-ready platform to facilitate GDPR compliance



### GxP validation

Manage GxP documents and assure that Box is constantly in a validated state

## Collaboration and Workflow Products



### Box Drive

Work with all of the files you have stored in Box, right from your desktop



### Box Notes

Take meeting notes, organize reviews, and collaborate on a project plans in real time



### Box Platform

Extend the power of Box with APIs to connect content across your business apps



### Box Relay

Automate content-centric business processes, such as onboarding and review and approval



### Box Skills Kit

Apply best-of-breed AI technologies from leading providers to your content in Box



### Box Capture

Take photos, videos, and document scans from your mobile device and automatically trigger workflows

## Services and Support



### Box Consulting

Execute your content management strategy with architecture and user enablement



### Box Education

Ensure admins and end users are enable to adopt your new digital technologies



### Box Premier Services

Solve technical problems quickly and train your HelpDesk to support your organization

## Enterprise Suites

Our Enterprise Suites include up to six products in one easy-to-buy plan. By combining these products, you enable best-in-class experiences – from security to workflow – across your entire organization. And you save up to 35%.

### Digital Workplace

Transform your workplace with secure collaboration, workflow, and lifecycle governance across the enterprise

**Box Enterprise, Box Governance, Box Shield, Box Relay, Box Zones, Box Premier Services**

### Digital Business

Get all the benefits of Digital Workplace plus accelerate workflows and integrate with your apps to drive key business processes

**Box Enterprise, Box Governance, Box Shield, Box Relay, Box Zones, Large File Upload, Box Platform, Box Premier Services**

## How Box delivers business outcomes

- Improve customer experience
- Increase employee satisfaction
- Reduce risk
- Accelerate cycle times
- Reduce IT infrastructure costs
- Improve IT productivity

## How Box powers processes across the enterprise

### Sales

- Mobile sales enablement
- Account contract reviews

### Client services

- Client onboarding and engagement
- Client project hubs

### R&D

- Intellectual property collaboration
- SOP and quality management

### Marketing

- Global agency collaboration
- Digital asset management

### HR

- Onboarding and training
- Employee records management

### Operations

- Supplier onboarding and procurement
- Financial planning and budgeting

## App integrations

