

# **Marketing CRM**



# Say "Hello" to Your New Mortgage CRM

Enjoy Polished Marketing Content, Spectacular Sales Tools & So Much More

### Marketing

- Email
- SMS
- Landing Pages
- Lead Forms
- Facebook Integration
- Dvnamic Videos
- Interactive Tools & Games
- Dynamic Marketing Automation
- Flyers
- Surveys
- Partner Co-Branding

### Sales

- Single Property Sites
- Online Loan Calculators
- Lead Scoring/Lead Management
- Calendars & Tasks

#### **Administration**

- LOS Integration
- Enhanced Workflows
- MS Exchange Sync
- Zapier Integration
- Zendesk Support
- Data Uploader
- SSO
- Custom Rules
- Tags & Labels
- Custom Fields

#### Management

- Content Approval Manager
- Configurable Roles & Permissions
- Reporting and Dashboards









# **Triple Your Calls, Triple Your Sales.**

Contact, connect and close more deals with a customizable dialer.

# **NEW!** Surefire Power Calls

- · Spin up and call an entire list of people one after another, automatically.
- Leave a pre-recorded voicemail while next call dials, no waiting.
- Integrated with Surefire CRM auto dial and track your leads.

#### **Tools to Help Close More Sales**

- Pre-written or customizable scripts easy to record and drop to voicemail.
- Use your own phone number or use the prospect's local area code.
- Segment and filter contacts for customized messaging.

Whether you're cold calling prospects or checking in with your client base, Surefire has the tools, support and resources needed to hone your skills and help you generate more sales.



# **Systems Integrations**

Meet our growing family of supported integration partners.

We work to understand your data sharing needs, and identify ways to simplify processes and avoid unnecessary costs. Open APIs are included in your subscription and open to developers.





## **Mobile Experience**



# Anywhere you work, any way you work

Never miss an opportunity with CRM on the go.



### **NEW!** Surefire Mobile Experience

- · Access and manage your entire Surefire contact list.
- Call, text or email directly from the interface.
- Easily add notes
- Share a contact
- Initiate and continue marketing automation.

#### Easy access - no app store needed

- From your iOS or Android device, go to mobile.surefirecrm.com and login using your Surefire user name and password.
- A shortcut will be added to your home screen.







## Surefire makes mining your database easy!

With Surefire Rate Alerts, we notify you whenever your past clients could benefit from refinancing! No need to remember every loan you've closed for your clients and what their rate was at time of closing.

#### **Key Features**

- Searches your contact records daily for refinance opportunities
- No need to remember each loan you've closed and the rate at the time of closing
- Notifies via email or Surefire notifications
- Helps you close more deals
- Helps your clients save money



# Social & SMS



#### **ENGAGE PROSPECTS WITH MULTICHANNEL MARKETING**

Market and communicate over SMS & Social as well as with traditional Email

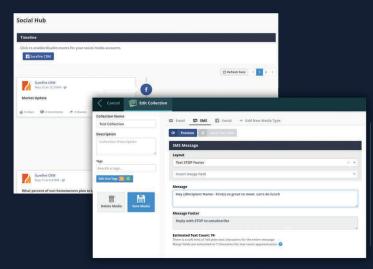
# **Key Features**

#### Sales & Marketing

- Send themed SMS. Social and Email simultaneously using Content Collections
- Schedule future posts & sends
- Set up recurring deployments at any time interval
- Link multiple Facebook accounts
- Automate SMS messages to contacts
- Sign up for multiple SMS numbers

#### **Compliance & Management**

- Post for yourself or pages you manage
- Create approved content for team to use
- Control what content users can access
- Fully compliant automatic SMS opt out settings



Create, schedule and send email, SMS and social content to your network.





# **Single Property Sites**



#### 382 W. Amity Rd., Rye, NY 10528

#### DESCRIPTION

boasts polished concrete and cork floors; Pental Quartz countertops, and heated bathroom floors.



Square Feet 2580



Bedrooms 5



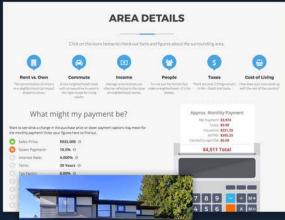
Year Built 2017



Bathrooms 5

### CREATE DYNAMIC OPEN HOUSE SITES IN MINUTES

Use property MLS IDs to autogenerate single property sites for open houses with your real estate partners





Create instant Open House flyers. Plus, showcase calculators & neighborhood info.

# **Key Features**

#### Sales & Marketing

- One-click site generation via MLS ID
- Autoload details and photos to site
- Co-brand with REA partners
- Instantly brand with your logo & colors
- Generate PDF for open house flyer

#### **Compliance & Management**

- Control rates displayed
- Monitor and track partnerships
- Ensure every listing is 100% compliant with proper state disclosures







# Flyer System

LOW RATES AND RISING PRICES EQUAL OPPORTUNITE

# SHARE & DESIGN LIVE FLYERS ONLINE

Create live flyers that autoformat to fit the channel you share it on.

many

### **Key Features**

#### Sales & Marketing

- Design and edit in detail online
- Co-brand with partners
- Responsive webpage designed to share across multiple channels
- Convert to PDF to print or attach to email
- Import a designer's PSD files
- 1-click social media sharing

#### Compliance & Management

- Control access & sharing by channels
- Approve/reject user-created flyers
- Manage multiple user signatures & disclosures



Each flyer can be customized to display differently depending on if you share it on the web, mobile or social. Plus, you can co-brand anywhere on the flyer.





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# **Teams & Workflows**



### **WORK SEAMLESSLY WITH TEAM MEMBERS**

Set up workflows to manage your sales & operations from one spot. Plus, message with and assign work to team members.

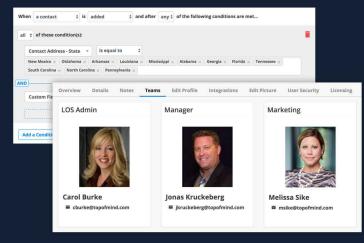
# **Key Features**

#### Sales & Marketing

- Automate marketing to prospects, clients and partners
- Assign tasks to internal and external team members
- Set up rules to automate routine CRM data entry

#### **Compliance & Management**

- Assign and score leads
- Create delegate users with limited access
- Implement standardized workflows to ensure all compliant steps of loan process are completed



Build complex rule statements and use them to trigger multiple actions for yourself or team members.





# **Premium Services**

DATA IMPORT/CLEANUP



# Do Your Loan Officers Need a Hand?

Getting started with a new job and a new CRM can be overwhelming.

Keep your onboarding process moving smoothly with

Surefire Data Import/Cleanup Services.

We will quickly, easily and inexpensively get your new LO's existing prospect, customer and partner data into Surefire for immediate use.

They simply export the data from any software application into an Excel spreadsheet and we take care of the rest!

# **Key Features**



- As low as \$150 per file
- ☑ Import data via Excel or CSV
- Available for Surefire 2.0 and 3.0 users
- Fast delivery as fast as 1 business day
- Secure data upload & handling



Email premiumservices@topofmind.com to get started today!