

AGENT BUILDER STUDIO

Build Agents | Govern Agents | Monitor Agentic Workflows



❖ CHALLENGES IN O2C: AUTOMATION THAT CANNOT ADAPT

Order-to-Cash teams are challenged with complexity across buyers, systems, and policies, yet most automation tools are rigid and difficult to adapt. Teams still rely on manual coordination or brittle workflows that cannot reflect customer specific processes, exception handling, or internal policies. Without a framework to design governed agents, AI and automation cannot scale.



Standard automation unable to adapt to customer-specific workflows



O2C expertise lives in tribal knowledge, not scalable systems



Teams cannot design automation aligned to their policies



Exception handling forces teams back to manual work



Limited governance over AI driven automation

❖ DESIGN AND GOVERN AUTONOMOUS O2C AGENTS

Agent Builder Studio is the design and governance layer of the Sidetrade O2C Intelligence Platform. Enterprises build, deploy, and monitor autonomous agents that execute Order-to-Cash agentic workflows across systems with enterprise-grade security, governance, and policy controls — executing at scale, auditable from day one.

Pre-built, reusable agents, bi-directional connectors, and a real-time health dashboard — all powered by the Sidetrade Data Lake. These customer agents are surfaced through AskAimie, the cognitive interface for natural-language execution to deliver governed O2C autonomy that scales without adding headcount.

- **Create governed, custom AI agents, built for enterprise accounts receivable**
- **Retrieve data, communicate with buyers, update systems, and resolve workflows**
- **Launch fast with pre-built templates and tailor to policies and custom practices**
- **Orchestrate multi-step processes with composable workflows, agents, and connectors**
- **Encode best-practice decision logic into O2C workflows across teams and regions**
- **Track and monitor agents to collaborate, follow-up, and execute at scale**

❖ TURN INTELLIGENCE INTO ACTION

Replace manual coordination, inconsistent decisions, and ungoverned point tools with composable, event-driven agentic workflows built within enterprise-grade security, governance, and policy controls. Agent Builder Studio offers pre-built Model Context Protocol (MCP) connectors for ERP, CRM, payments, and communications, with bi-directional data flow that ingests context and executes O2C actions.

FEATURES

Every agent and workflow operates within IT-approved security, audit, and policy controls to eliminate the compliance exposure of ungoverned point tools and ad hoc AI experimentation.

- **Agentic workflows:** Design event-driven AI automation that orchestrates multi-step O2C processes with triggers, conditional logic, and escalation paths for collections, disputes, payment processing, and more.
- **Autonomous agents:** Deploy AI-powered specialists that retrieve data, communicate with customers, update systems, and execute tasks across the O2C lifecycle using contextual, roles-based intelligence.
- **Reusable agents:** Create modular capabilities that agents combine to execute complex workflows. Agents are reusable while maintaining governance, access control, and audit trails.
- **Enterprise connectors:** Integrate with ERP, CRM, payment systems, and communications platforms to retrieve context and execute actions through secure, bi-directional connectors.
- **Health dashboard:** Monitor the performance of agent workflows in real time with operational analytics, alerts, execution tracking, and diagnostics across all O2C automation.
- **Best practice agent library:** Launch quickly with pre-built agents for collections, cash application, credit assessment, deductions, billing, and dispute investigation based on Sidetrade domain expertise.

Why Sidetrade

Differentiators with Impact

AGENTIC AI LEADERSHIP

Proprietary, domain-specific, AI called Aimie, with agents trained on actual buyer payment behavior—not generic LLMs

SECURE AND SOVEREIGN

Full data control and ISO 27001 / SOC 2 Type 2 certifications ensure compliance and confidentiality

UNMATCHED O2C DATA POWER

Only real-time O2C Data Lake globally – \$8+ trillion in transactions, 1B+ invoices, 42M+ buyers

PROVEN ROI

Faster time-to-value as O2C tuned AI delivers 35–55% average productivity gains and double-digit cash acceleration across industries

DIFFERENTIATORS

- **Agents purpose-built for Order-to-Cash processes**
- **Agentic workflow execution across enterprise systems**
- **Governed automation with audit trails and policies**
- **Composable architecture with workflows, agents, and connectors**



About Sidetrade

Sidetrade (Euronext Growth: ALBFR.PA) is an AI-native Order-to-Cash (O2C) company. Its platform combines O2C applications, autonomous AI agents, and Aimie IQ, a natural-language intelligence interface that helps global organizations accelerate cash generation. Sidetrade operates the world's largest proprietary O2C Data Lake, built on more than trillion in B2B transactions and million buyer entities. This data trains domain-expert AI models that continuously monitor, reason, decide, and act autonomously across the O2C cycle. Sidetrade serves businesses in 85 countries with 450 employees across Europe, North America, and Asia-Pacific. For more information, visit us at www.sidetrade.com and follow @Sidetrade on LinkedIn.

