

AMA Networks Keeps Clients Protected Against Modern Cyberthreats with a Unified Security Approach

Challenge

As a rapidly growing managed services provider (MSP) based in San Diego, AMA Networks helps small and midsize businesses across North America stay secure. As cyberattacks became more sophisticated, AMA's customers faced rising risks from ransomware, phishing, and zero-day threats.

Many turned to AMA to relieve the burden of managing these complex risks and to gain better visibility into their security posture. However, most brought an assortment of legacy security tools that were difficult to manage and left dangerous visibility gaps.

AMA was up to the challenge, but as it grew, it knew it needed to deliver a more unified and automated approach, one that would strengthen protection for its clients across endpoint, identity, and network layers without adding complexity.

"Our clients depend on us to keep them protected and running at all times," says Amir Hadziosmanovic, CEO of AMA Networks. "We needed a platform we could trust to handle threats automatically and consistently across every customer."

Solution

To simplify operations and strengthen customer protection, AMA standardized its entire cybersecurity stack on WatchGuard's Unified Security Platform®, centered around the WatchGuard Passport bundle.

Already familiar with WatchGuard through its firewall solutions, AMA knew the platform was easy to use and could help streamline operations while improving client security. The Passport bundle combines EPDR (Endpoint Protection, Detection and Response), AuthPoint multi-factor authentication, and DNSWatch for comprehensive endpoint, identity, and DNS-layer protection. These services integrate seamlessly with WatchGuard Firebox appliances and WatchGuard Cloud, giving AMA unified visibility for deployment, monitoring, and reporting.

Success in Action: Ransomware Rescue

When the parent company of an AMA client suffered a **RansomHub ransomware attack**, AMA was called to help. The attack was launched after an employee opened a phishing email; its existing endpoint solution raised an alert, but no one responded, and the infection spread.

AMA deployed a **WatchGuard Firebox T25** and **EPDR**, which automatically detected, quarantined, and isolated the ransomware within seconds. In a follow-up lab test, EPDR contained the same threat instantly with no manual action required.

"Watching EPDR stop and isolate the ransomware immediately gave us and the organization complete confidence," says Amir.

- > **Client**
AMA Networks
- > **Number of Employees**
15-20
- > **Industry**
MSP
- > **Region**
San Diego, USA
- > **WatchGuard Products**
 - AuthPoint Identity Security (MFA)
 - Endpoint Security
 - Network Security (Firebox)
 - Unified Security Platform
 - WatchGuard Cloud



Results

Since adopting a unified security approach with WatchGuard, AMA's clients have seen tangible improvements in protection, productivity, and confidence.

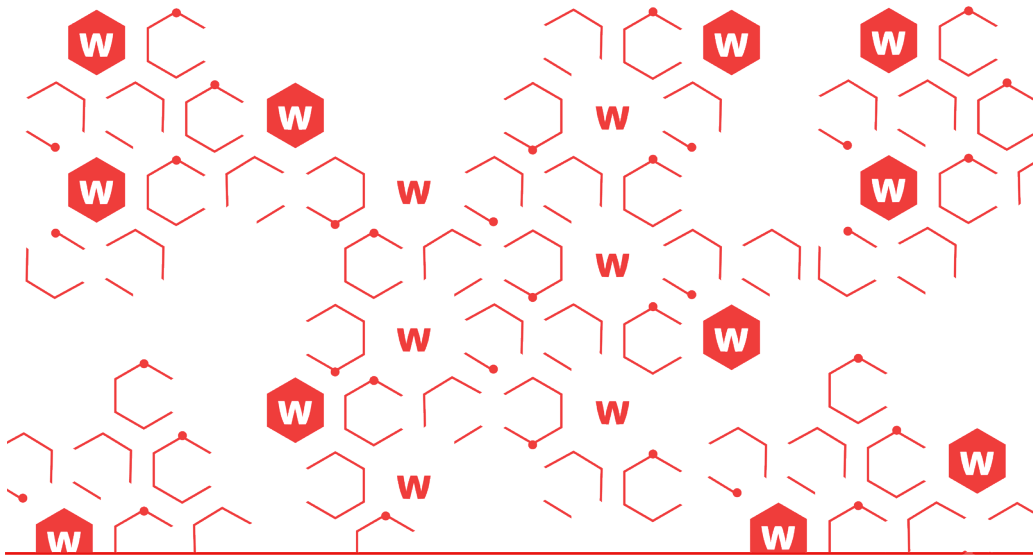
- **Zero ransomware outbreaks** across managed customer environments since deployment
- **30% reduction in support volume**, thanks to automation and unified management
- **Faster detection and containment** of threats, reducing potential downtime
- **Stronger collaboration and trust** between AMA and its customers, supported by clear visibility and reporting in WatchGuard Cloud

Customers now experience more consistent protection and less disruption. WatchGuard's unified approach eliminates the need for multiple disjointed products and allows AMA to respond to threats in real time — often before customers even notice.

"We can manage thousands of endpoints with just a handful of engineers. WatchGuard's automation and single pane of glass visibility make that possible," says Amir. "And our customers see that value right away."

"With WatchGuard, we can deliver enterprise-level protection to every customer, regardless of size. It simplifies our operations and strengthens their security."

**Amir
Hadziosmanovic**
CEO of AMA Networks



About WatchGuard Technologies, Inc.

WatchGuard® Technologies, Inc. is a global leader in unified cybersecurity. Our Unified Security Platform® approach is uniquely designed for managed service providers to deliver world-class security that increases business scale and velocity while improving operational efficiency. Trusted by more than 17,000 security resellers and service providers to protect over 250,000 customers, the company's award-winning products and services span network security and intelligence, advanced endpoint protection, multi-factor authentication, and secure Wi-Fi. Together, they offer five critical elements of a security platform: comprehensive security, shared knowledge, clarity & control, operational alignment, and automation. The company is headquartered in Seattle, Washington, with offices throughout North America, Europe, Asia Pacific, and Latin America. To learn more, visit [WatchGuard.com](https://www.watchguard.com).

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