

A RETAILER’S GUIDE TO

Making Software

Implementations Achievable

STORIS

We Get It. Switching Your Software Can Be Challenging.

Implementing new software is a substantial strategic initiative. Approach your implementation with a well-designed strategy, realistic plan, and trustworthy partner to set your company up for success. **When you partner with STORIS, we have industry-specific tools and an unparalleled team of experts to ensure your conversion meets your goals.**

10 Steps for Software Implementation Success

1

DEFINING GOALS

Knowing what you envision from your new software is crucial to **building a road map**. Your implementation’s leader will work closely with your team to understand your unique business needs and help define project goals using their unparalleled industry expertise. Establishing the goals of your software conversion early on will set your project on the right course.

BUILD A PROJECT PLAN

2

Setting priorities and creating a subset of smaller tasks can help the process become more manageable. Our project managers use their insight to segment the different tasks and assign individuals or teams to varying roles. Additionally, they will **create a timeline** that utilizes resources efficiently to ensure the project runs fluently. All of these pieces come together to become your project plan.

DATA CONVERSION

3

Data conversion is a key milestone in any new software implementation. Whether you are using another software system or running your business manually, one of the most common questions is, will I be able to use my historical data? STORIS has a multitude of conversion tools as well as data import and update capabilities to make the data transition seamless. Our simple excel templates will help you organize your data for an easy and efficient transition. Additionally, we have a dedicated team of data conversion experts that will help guide you through the process. Prioritizing successful data conversions ensures your implementation schedule runs on time.

4

CORE TRAINING

At the start of your implementation, STORIS provides Core Training for subject matter experts of your organization who are involved in the project. Training includes a full overview of STORIS, modeled using the inventory flow of a typical home furnishings business. Core training provides an **interactive setting** as well as an opportunity to dive into how our software can work best for your organization.

RUNNING YOUR BUSINESS

5

The STORIS team has in-depth knowledge and unparalleled experience implementing home furnishings retailers just like you. We understand your business doesn’t pause when you make the decision to implement a new software system. Our team plays an **active role** in completing your project, allowing you to remain focused on selling your merchandise and operating your business efficiently.

MILESTONE

IMPLEMENTATION

ACHIEVEMENTS

1500+

NEW STORIS Users
Added Annually

40+

Successful Conversions
Completed Annually



DAILY PROCESSES

6

An important goal in implementing new software is discovering how to optimize your business operations using new technology. Your project manager understands how STORIS can best support retailers today and will suggest processes and strategies that take advantage of **industry best practices**. We model common day-in-the-life scenarios using process workflows that present the most effective ways to complete high-volume tasks.

BEST PRACTICES

7

STORIS has been dedicated to servicing home furnishings retailers for over 30 years. Our implementations team has an **average tenure of over 10 years**, with experience implementing retailers of all sizes, from Top 100 companies to independent, one-store locations. Your dedicated project manager will work with your team to implement industry best practices and streamlined tools.

BENCHMARK PROGRESS

8

Transparency is key to a successful implementation. Your project manager will have **open communication** with your team throughout the implementation process. This includes weekly Project Status meetings to track milestones, open action items, and scope changes to keep your project on track to meet your go-live target date.

TRAINING YOUR TEAM

9

STORIS offers **software training** for your team to gain the tools and knowledge needed to confidently operate our solutions. We offer virtual training via monthly webinars or on demand, onsite training, as well as classroom training at our facility. Each training avenue is led by an experienced trainer who uses retail scenarios to help your team, as well as new hires, efficiently understand and utilize STORIS.

GO LIVE SUPPORT

10

Congratulations! You have successfully completed your STORIS implementation and are about to start processing live on the leading ERP software in the industry. To help make your transition seamless, our team acts upon a **hybrid approach**, supporting your team on-site and virtually. Your project manager can travel to your home base for on-site support, as well as a dedicated STORIS inventory control expert at your distribution center(s). Further, we provide open zoom rooms dedicated to support your teams across multiple locations. As you embrace your new ERP software, our STORIS team is here to provide continuous support for a long-term partnership.

DNoblin
furniture

Our switch to STORIS has been a game changer in regards to better inventory control, shipping logistics, cost control, and financial management. It was a difficult decision to switch from a system we had been using for over 20 years, but we are happy we did because **STORIS has brought us into the 21st century regarding technology** and the support they provide in all areas."

- Bryan Thomas, Controller

Ashley
HOMESTORE

In reviewing STORIS' commitment to products that help retailers thrive in the home furnishings industry, we knew that they were the right partner for our future. The STORIS team worked closely with us on a **successful implementation in record-setting time** to give our business the multi-channel solution needed to thrive in any environment."

- Eugene Chrinian, President

kittle's furniture
Indiana's Home Team Since 1932

Converting to STORIS from our legacy system was no easy task. The **STORIS team was more than attentive to our every need** and sensitive to helping us manage the enormous change to our company's systems and processes. The client services team at STORIS is outstanding with a keen understanding of the retail furniture industry and deep knowledge of STORIS functionality"

- Lisa Hudak, COO/CFO

STORIS BELIEVES IN PARTNERSHIP.

Together We Will Achieve Implementation Success.

Contact One of Our
STORIS Experts Today