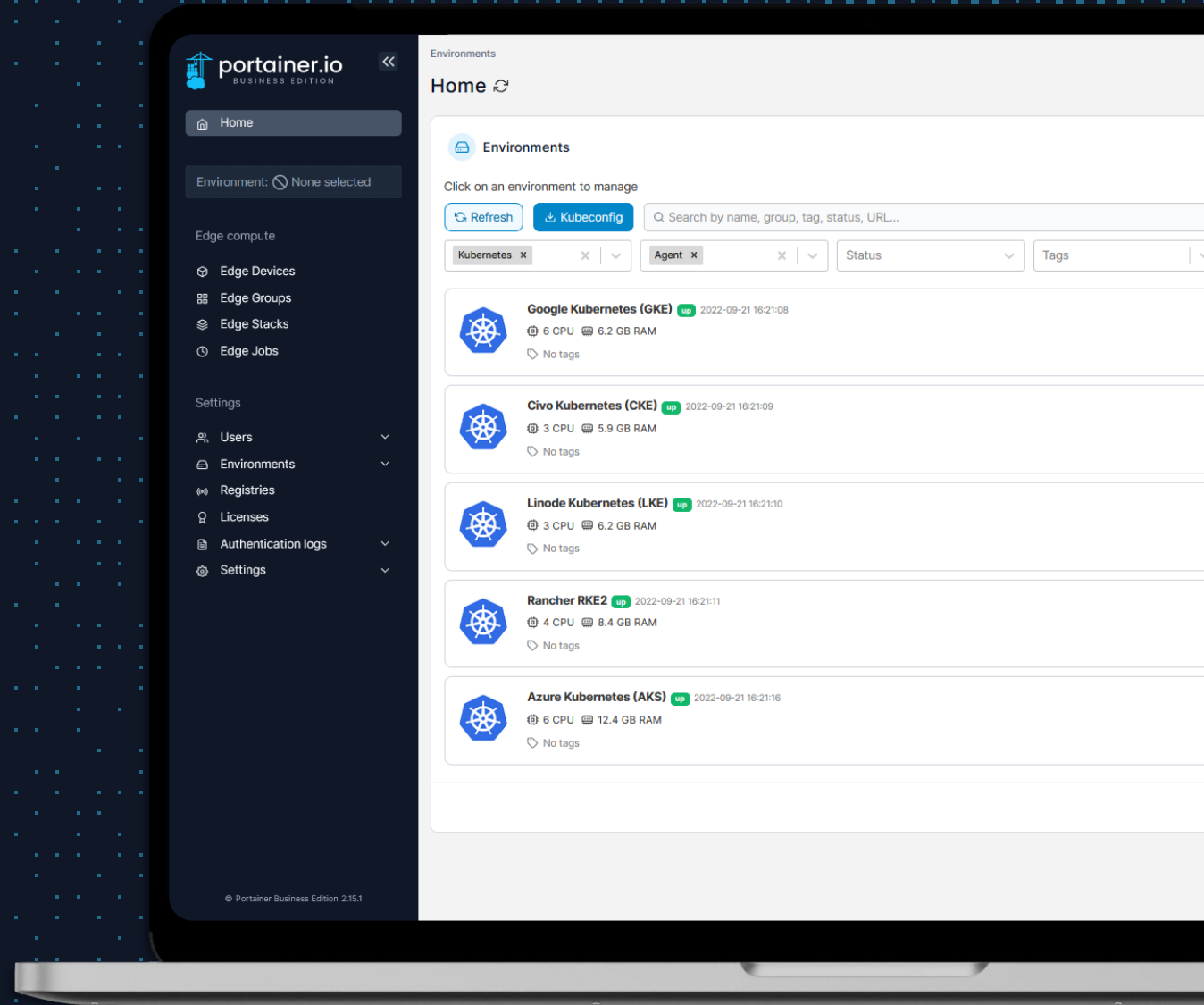




# Introducing Portainer

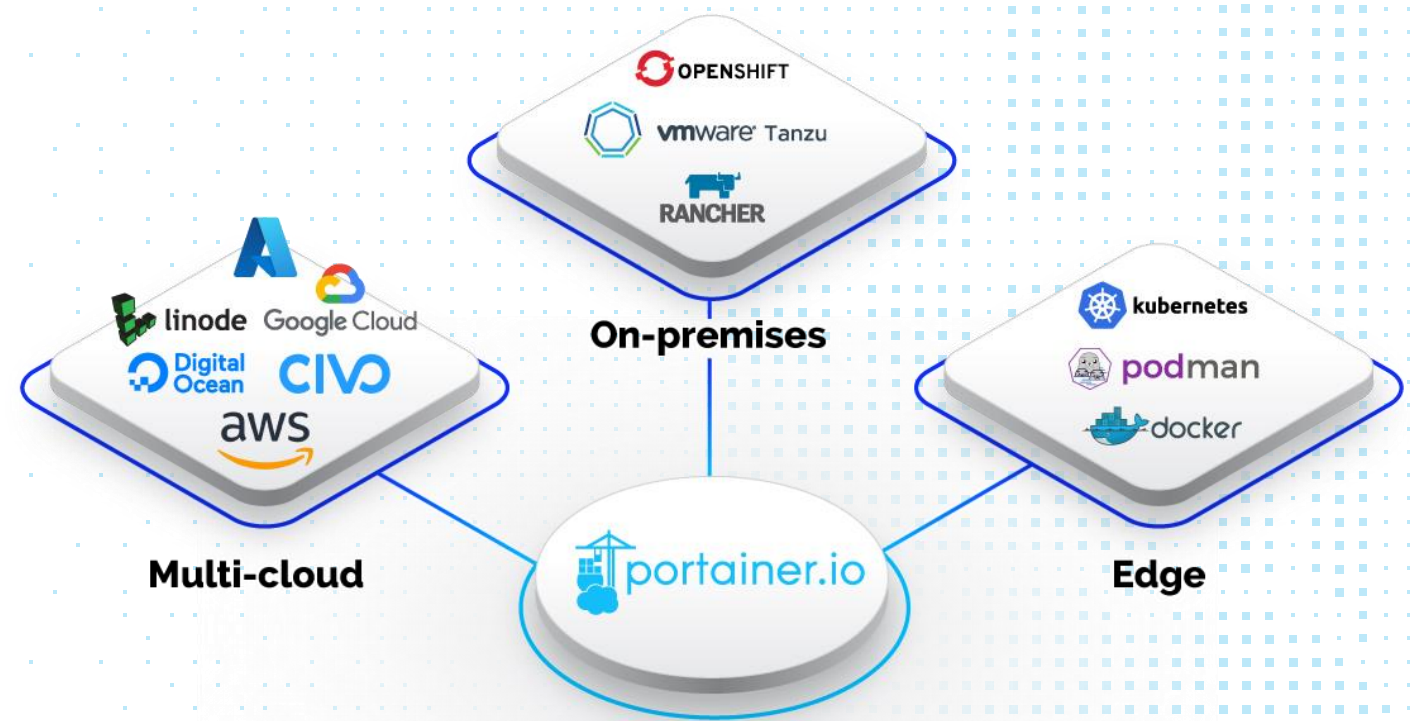
Because managing  
containers shouldn't be  
hard!



# What is Portainer?

Portainer is a **centralized container management platform**.

Portainer accelerates container adoption. It reduces operational complexity and addresses the challenges of running containers in Docker, Podman, Nomad and Kubernetes.



# What actually is a Container Management Platform?

Persistent  
Storage

Orchestrator

Observability

Image  
Repository &  
Scanning

**Container  
Management  
Platform**

Logging

Security &  
Compliance

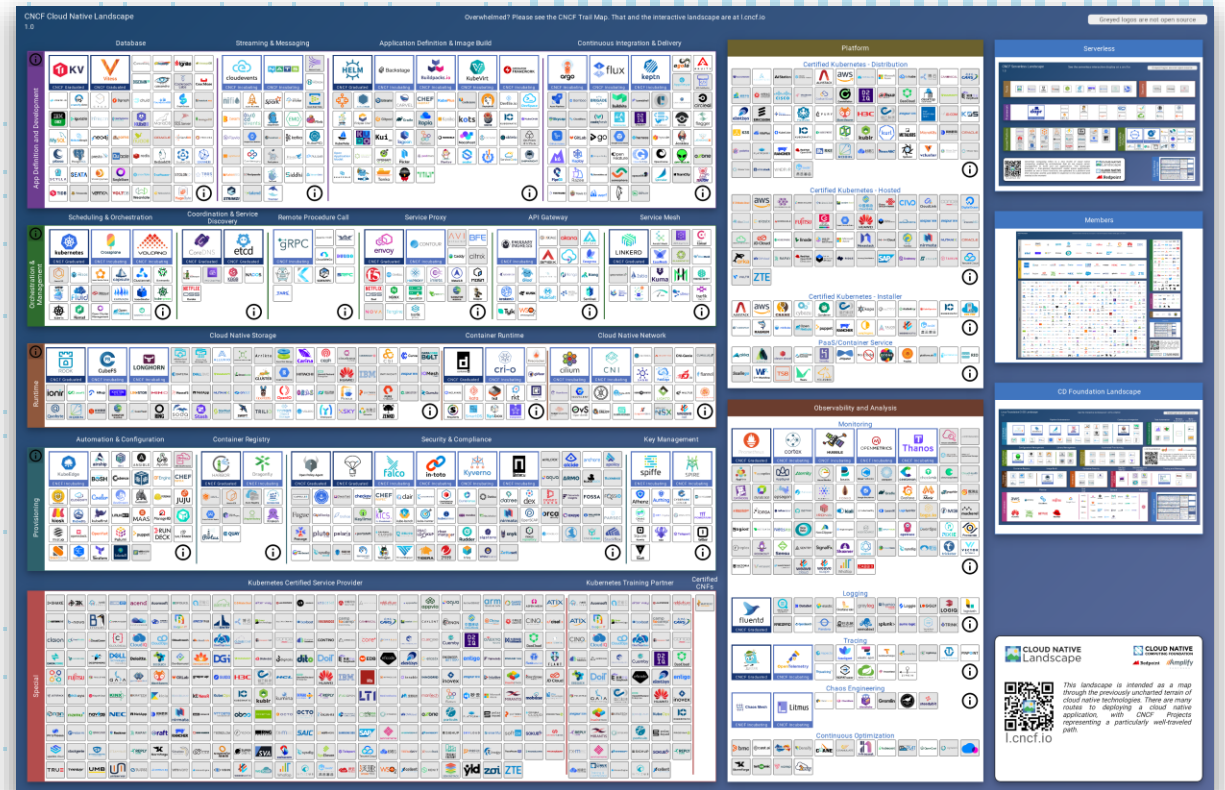
Networking  
& Service  
Discovery

CI/CD

# Why should I care?

To go “into production” with containers, **regardless of scale or use case**, you need a Container Management Platform.

Either you take the time to self-assemble one from a plethora of open-source tools in the CNCF landscape, or you use Portainer; regardless, **you must choose one**.



# SIX

## reasons why you need Portainer

1

Skilled labour shortages are hampering the widespread adoption of containerization; you need to enable your existing staff through tooling.

2

Operator skills ramp-up time is too long, impacting time for projects to go live. Tooling can shorten this.

3

Securing container platforms correctly is a minefield, only with tooling can you be sure its correct.

4

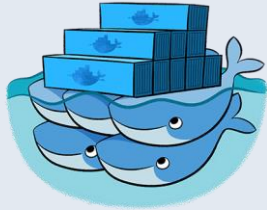
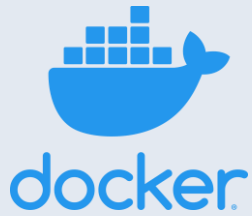
Multi-Cloud and Multi-Cluster deployments complicate the adoption of Containerization, centralized tooling eases this burden.

5

Day 2 Operations is confusing; triage, monitoring, alerting are all critical elements to success. These are all provided by tooling.

6

Secure Developer and Operations access to environments is hard to manage without tooling.



**Portainer Universal  
Container Management  
Platform**



**Portainer Kubernetes  
Management Platform**



**Portainer Edge Management  
Platform**

## Portainer Product Variants

# Portainer Universal Container Management Platform - Benefits

## We facilitate your transition

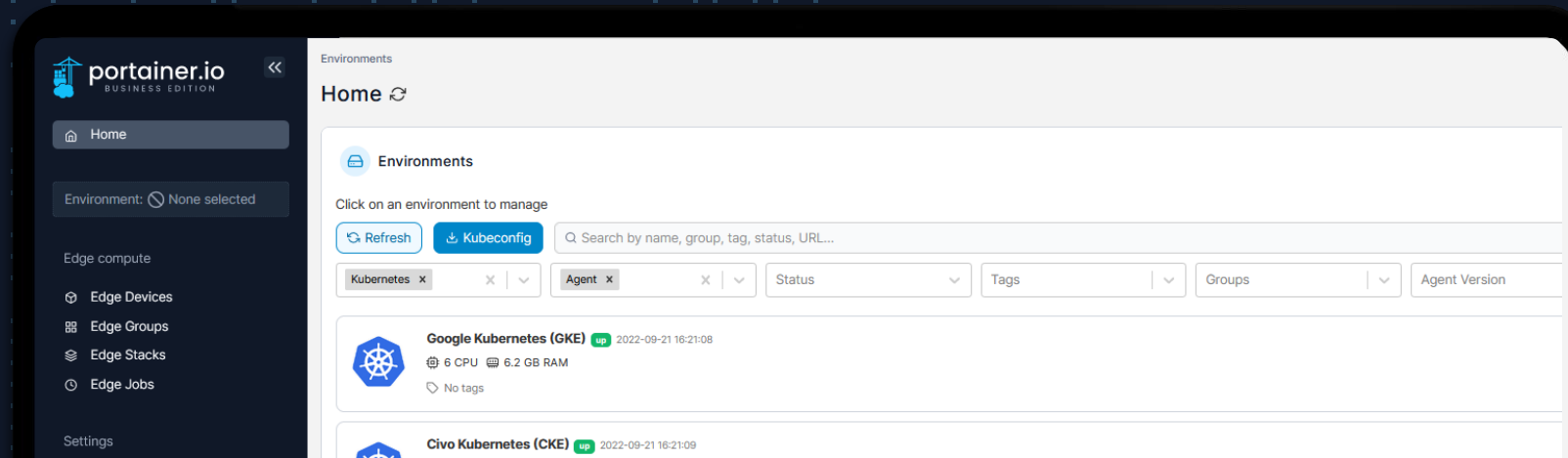
From VM's to Containers with Portainer; we help you get started with Docker, aide in the learning of distributed micro-service fundamentals, and then when the time is right, help you transition to Kubernetes

## We show you what's possible

With containers, helping you to discover the power of this game changing technology, without you having to go learn all the commands, and what the commands do; we make all features immediately obvious, allowing for each exploration and experimentation

## We help you get going fast

With your container based micro-service in the shortest amount of time possible, by removing the platform complexity commonly associated with the leap into a fully orchestrated, declarative, \* as code world. Our No-Code UI lets you click to deploy a range of applications, of near limitless complexity



# Portainer Kubernetes Management Platform - Benefits

## We make multi-cluster management a breeze

Whether you have 2 clusters or 2000+, we help you configure centralised user authentication, assign RBAC roles to users, and provide your users with a single Kubernetes API endpoint for their native tooling.

## We remove any vendor lock-in

Doesn't matter which Kubernetes distribution you want to use, which cloud provider you deploy upon, or even if you run on-premises, we can help you centrally manage them all, in a consistent way, without having to master an array of vendor tooling.

## We help you to be secure

By default, Kubernetes is not secured, and unless you know how to, you risk security vulnerabilities. We help you to set policies, assign quotas, and let platform teams define golden paths and templates for devs to self-serve within

## We simplify triage and monitoring

Deploying apps is one thing, monitoring and triaging them is another. We provide you native access to Kubernetes Metrics, let you easily view logs of your Pods, and visualise cluster events in a really simple way

## No expert skills needed to drive Portainer

If you think the barrier to adopting Kubernetes is access to skilled staff, you would be correct. We lower the skill level needed to use and manage Kubernetes, allowing most IT Admins/Ops/Devs to use Kubernetes without needing formal certification first.



# Portainer Edge Management Platform - Benefits

## We support massive scale

With edge, scale is a given. You will likely need to manage hundreds, thousands, or even hundreds of thousands of devices. We help you to centrally manage these devices, and help you to deploy your applications in a simple, highly scalable way.

## Designed for OT

In the edge world, the most common use case is Industrial IOT, and in that world, the operators are often OT engineers. Portainer's UI is highly intuitive and helps guide OT engineers so they can exploit IT technologies safely.

## Devices Management

Managing a software deployment is one thing, but the devices the software runs upon also needs managing. We help you to manage the physical devices, through Zero-Touch Device Onboarding and Lights-Out management, ensuring you have the ability to deliver reliable SLAs to your business

## Self Hosted or Air Gapped.

In edge, its often the case that the devices are running critical machinery or systems, and as such are in isolated or highly controlled networks. We are self-hosted, so can run safe and sound within the confines of your network

## Super Lightweight

Edge hardware is often resource constrained, due to the nature of the use case. Its not uncommon to see devices with 1GB or RAM or less. We operate happily with just 20MB of RAM. Even better, we support all container runtimes, Docker, PodMan, along with Lightweight Kubernetes distributions/

## Reliable

At the edge, you may need to manage devices connected to unreliable, sporadic, or high cost networks. We appreciate this and operate over high latency and sporadically connected networks, and we do this without compromising capability.

# Portainer's goal “in a picture”

Bringing expert simplicity to  
very complex technology

## Containers are complex to use

- Available tools are “heavy”, low level, error prone and slow time to value
- High risk of failure and syntax type errors
- Requires specialist training
- Requires people with skill sets that are hard to find and expensive to retain

```
login as: root
root@192.168.1.90's password:
Last login: Mon Jul 1 15:49:24 2019 from 192.168.1.253
[root@localhost ~]# docker network create -d overlay wp
cjbue0sh4ff8b2zwdhpin6ozq
[root@localhost ~]# docker service create --name mariadb --replicas 1 --
nt=node.role==manager --network wp -e MYSQL_ROOT_PASSWORD=secret -e MYS
p -e MYSQL_DATABASE=wp mariadb:10.1
pgi5ir2iikop6xlt3m0rvkgg8
overall progress: 1 out of 1 tasks
1/1: running
verify: Service converged
[root@localhost ~]# docker service ls

```

ID	NAME	MODE	REPLICAS
pgi5ir2iikop	mariadb	replicated	1/1

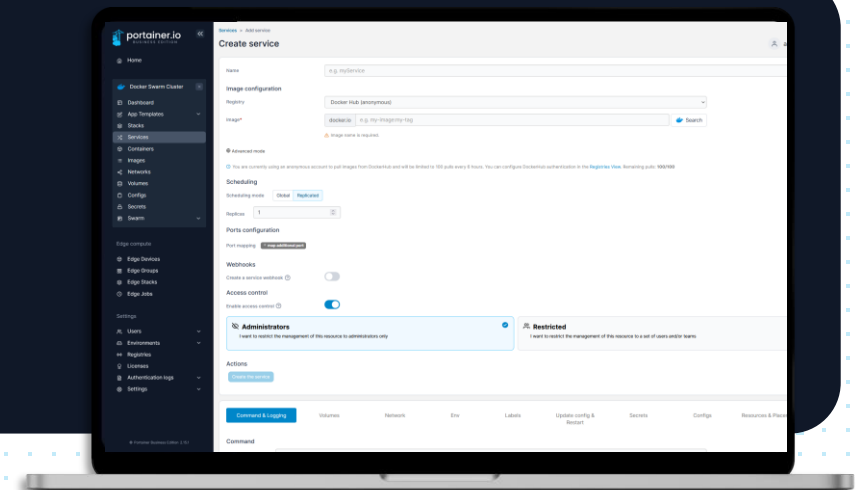
```

mariadb:10.1
[root@localhost ~]# docker service logs pgi
mariadb.1.w0qxgw7e64m2@localhost.localdomain | Initializing database
mariadb.1.w0qxgw7e64m2@localhost.localdomain | 2019-07-02 3:37:36 1
80928 [Note] /usr/sbin/mysqld (mysqld 10.1.40-MariaDB-1-bionic) startin
ess 66 ...
```

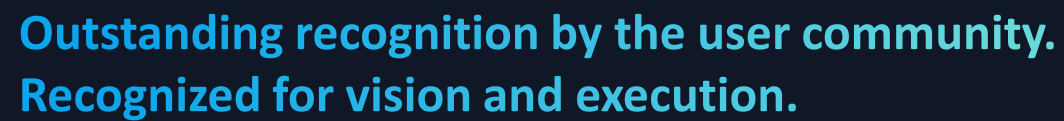
## Portainer solves this problem

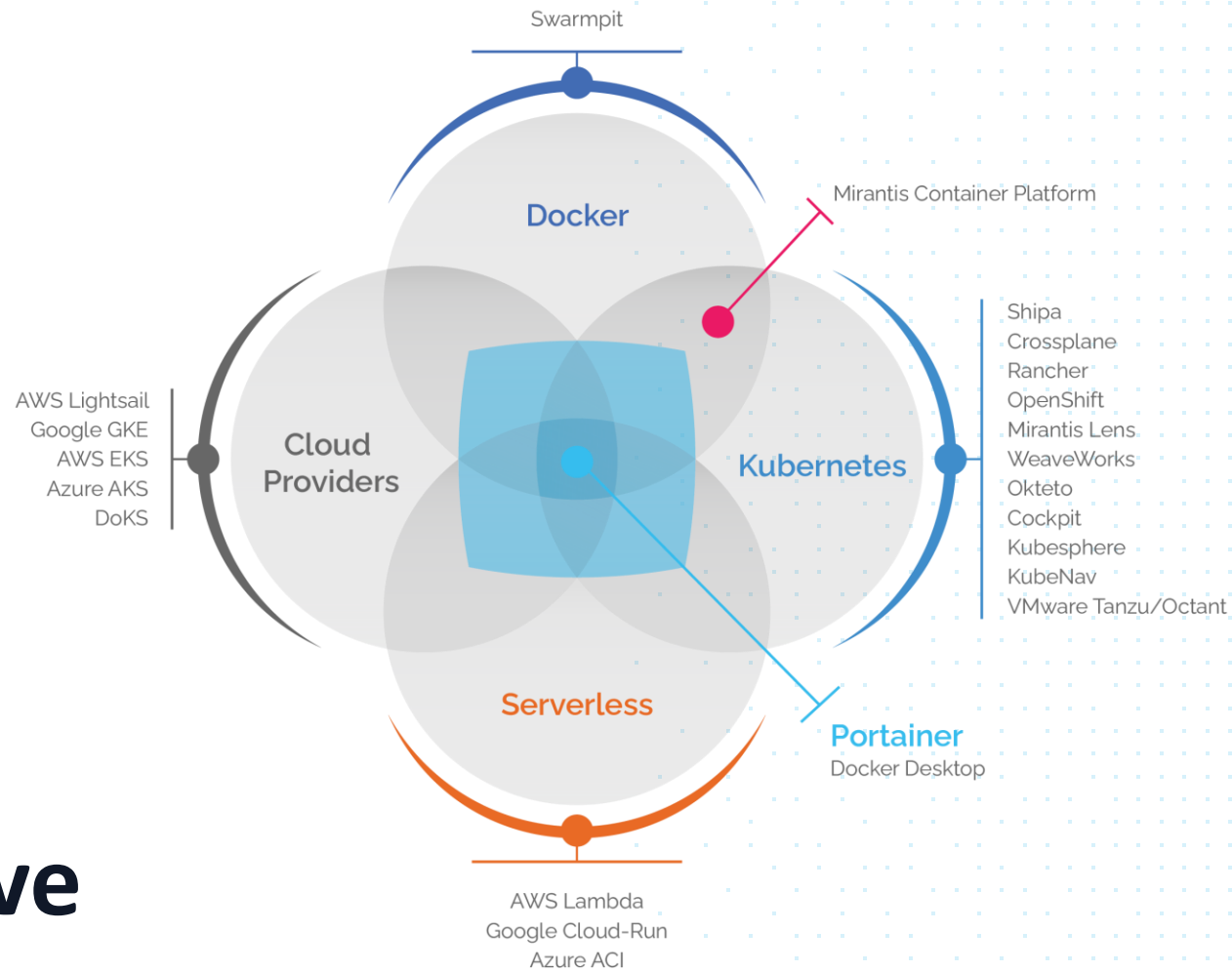
- Elegant, expert, rules-based management and operations toolset
- Substantial productivity improvements and a much better user experience
- Significantly reduces the need for operators with high skill levels

“I installed  
Portainer,  
1 minutes (sic) later  
it was up and  
working” (Customer  
comment)



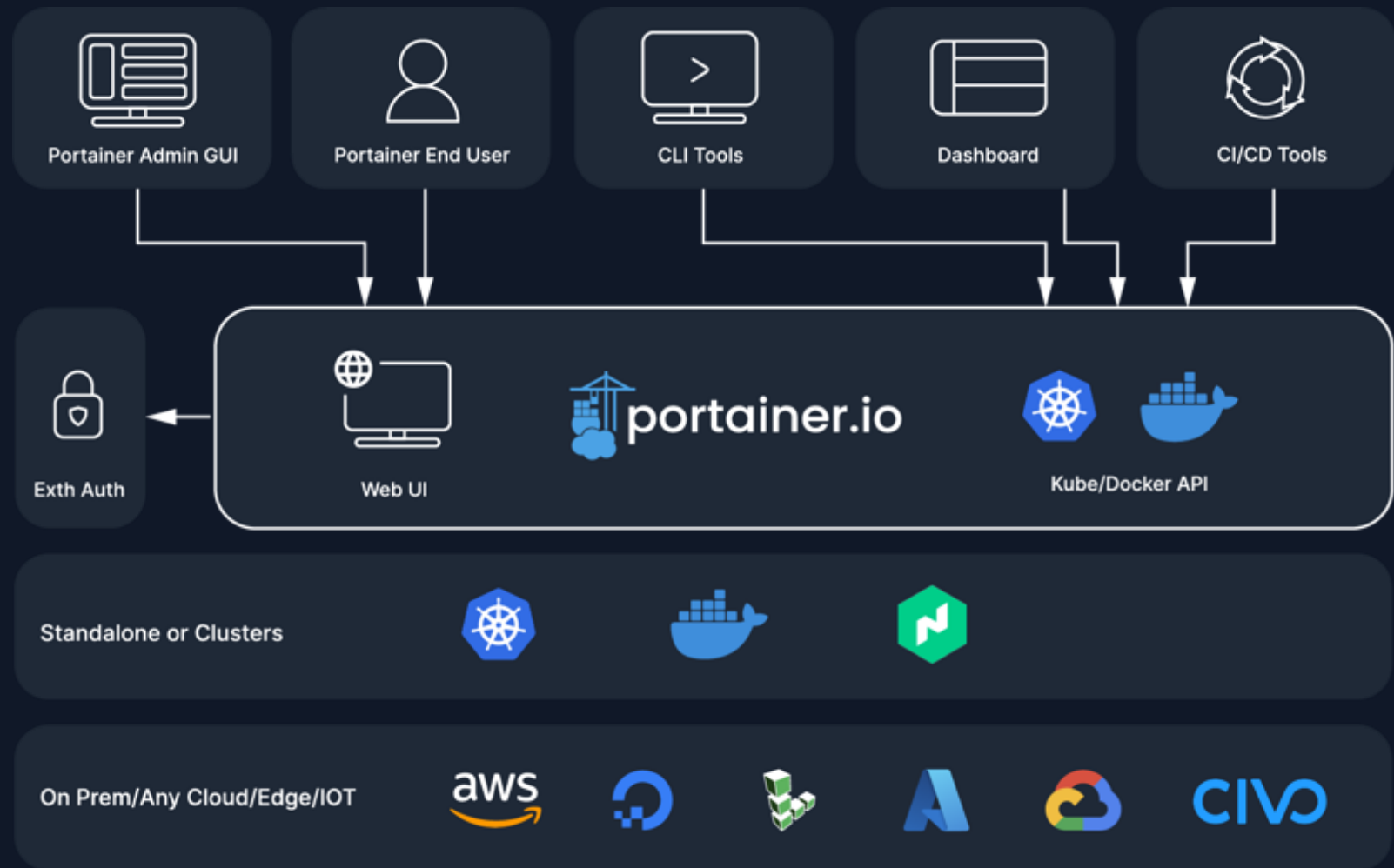
# G2 Grid for Container Management



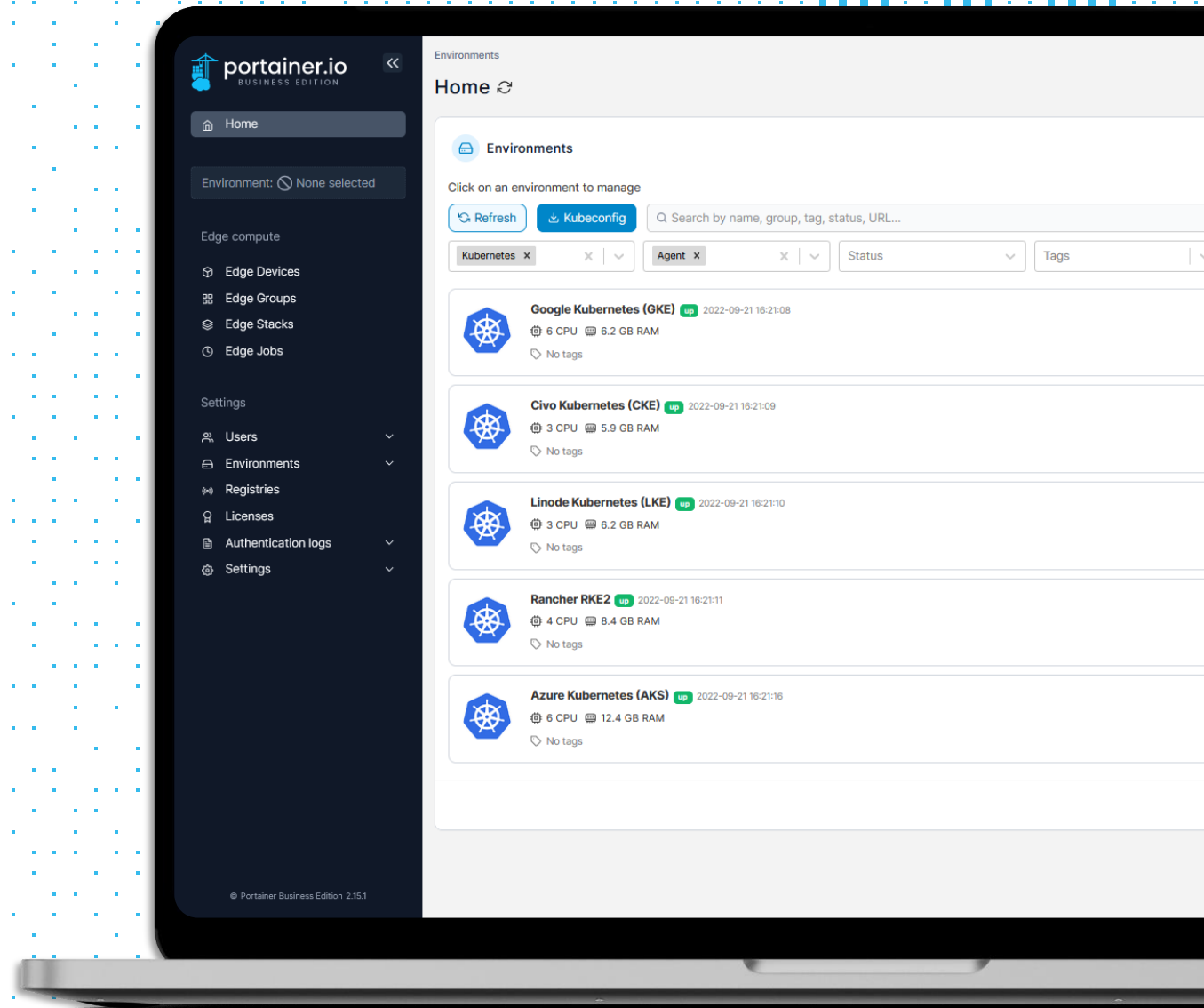


# Competitive Landscape

# The Portainer Platform



# Architecture



# How is Portainer deployed & configured?

**Self-hosted.** Runs as a lightweight container inside your network

**Manage** anywhere from 1 – 45,000 environments

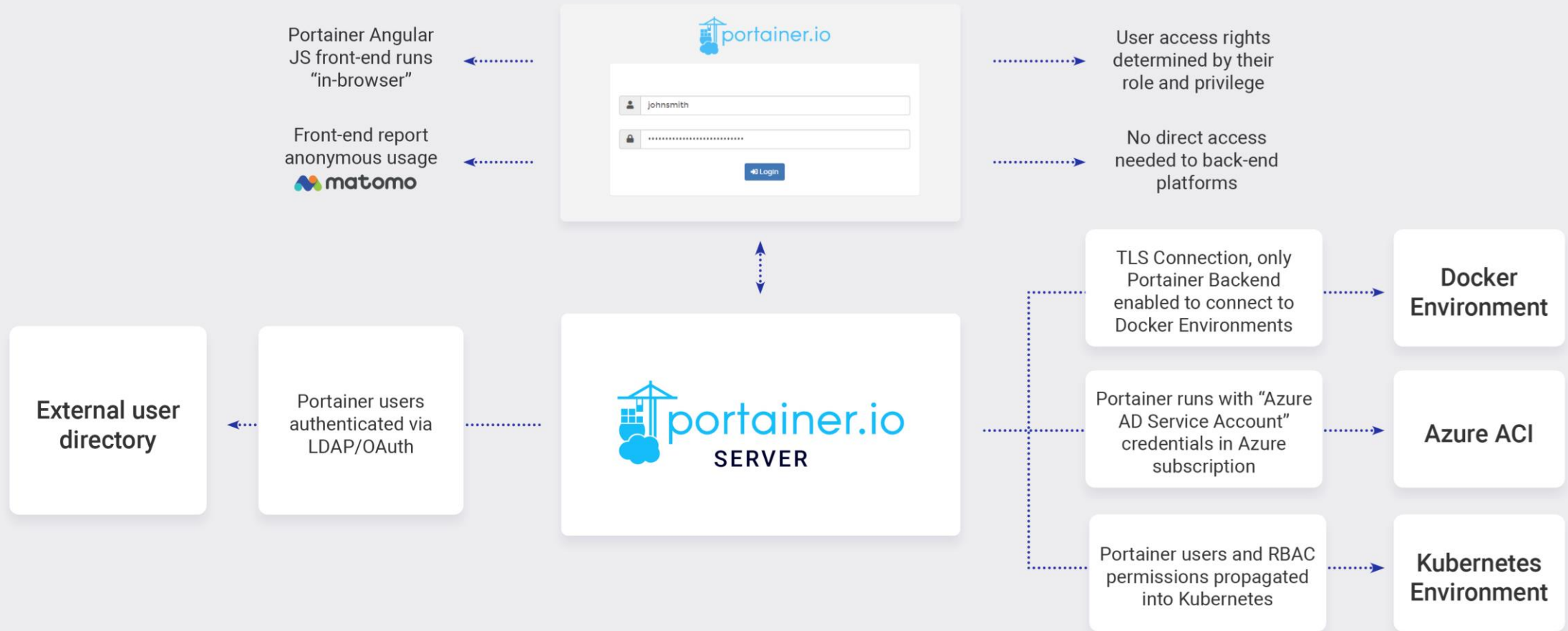
**Import** any container environment into Portainer

**Connect** Portainer to your Auth provider

**Define teams,** and role based access control rules centrally

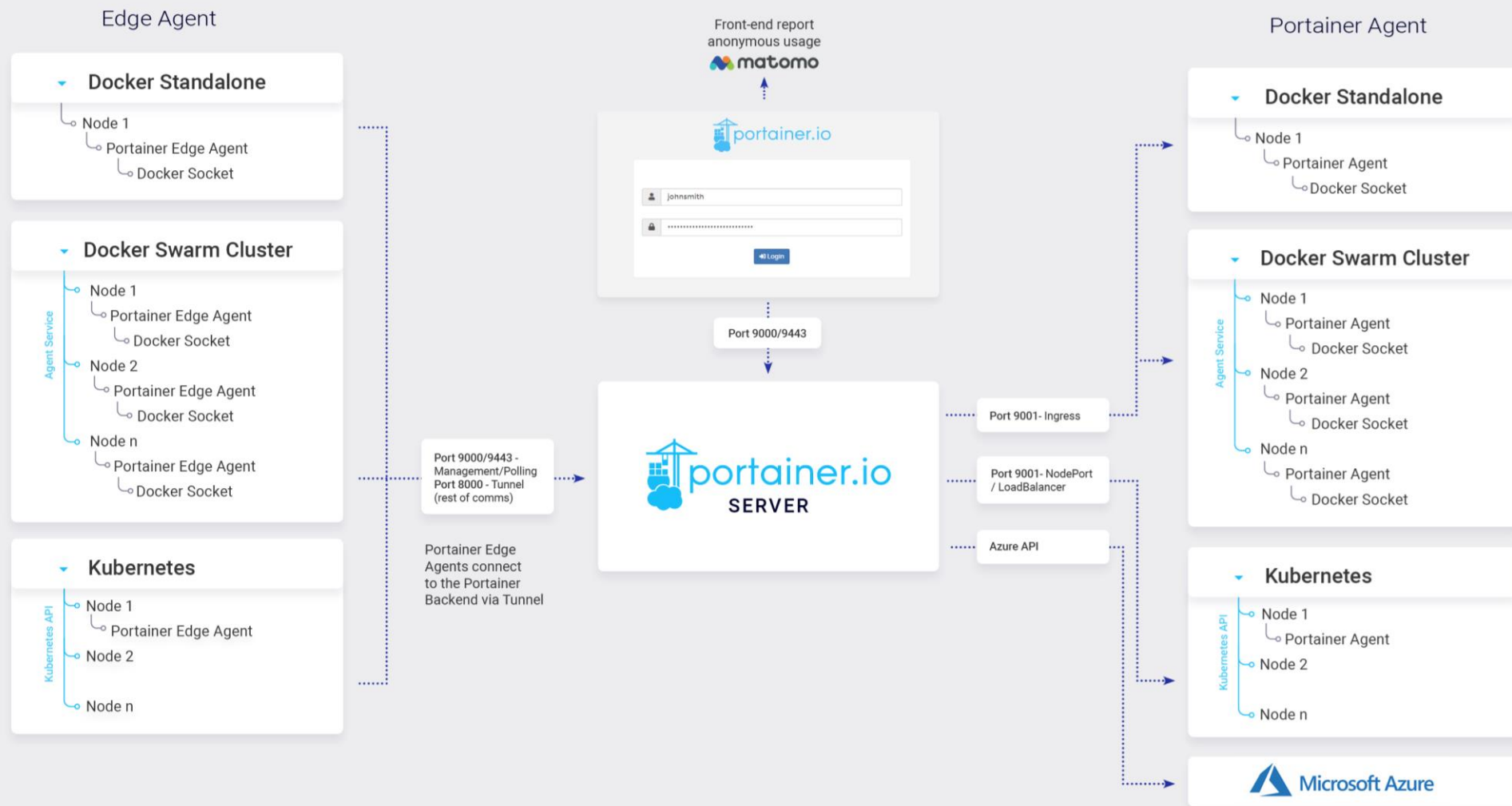
**Ensure** users have no direct access to environments

**Use Portainer as a proxy** if 3rd party “Kubernetes Native” tools need to be connected



# Portainer architecture - simplified





# Portainer architecture – in detail

