

ORACLE®
FINANCIALS
CLOUD

Oracle Financials Cloud
Modern Finance

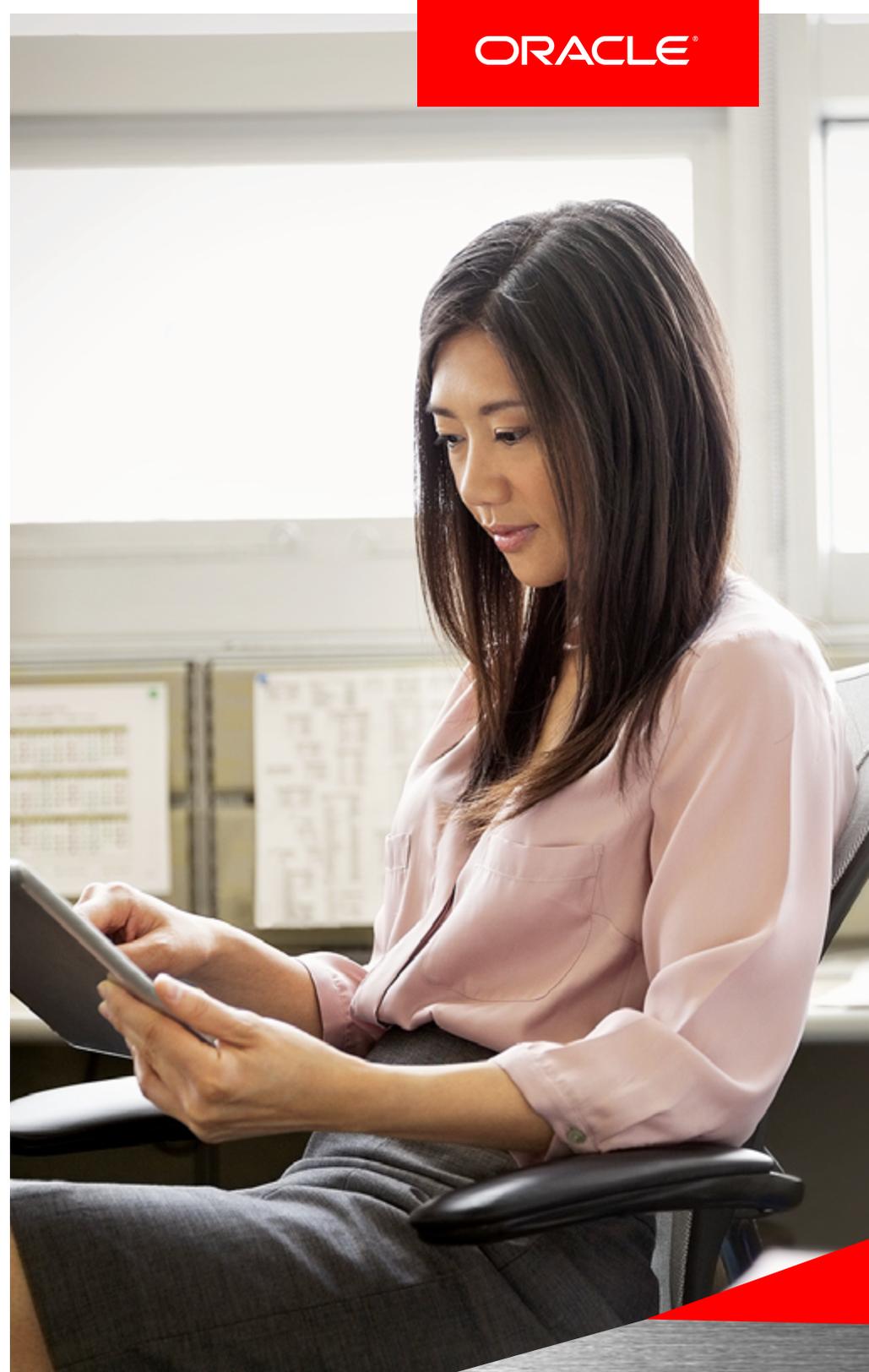
ORACLE®

Modern Finance

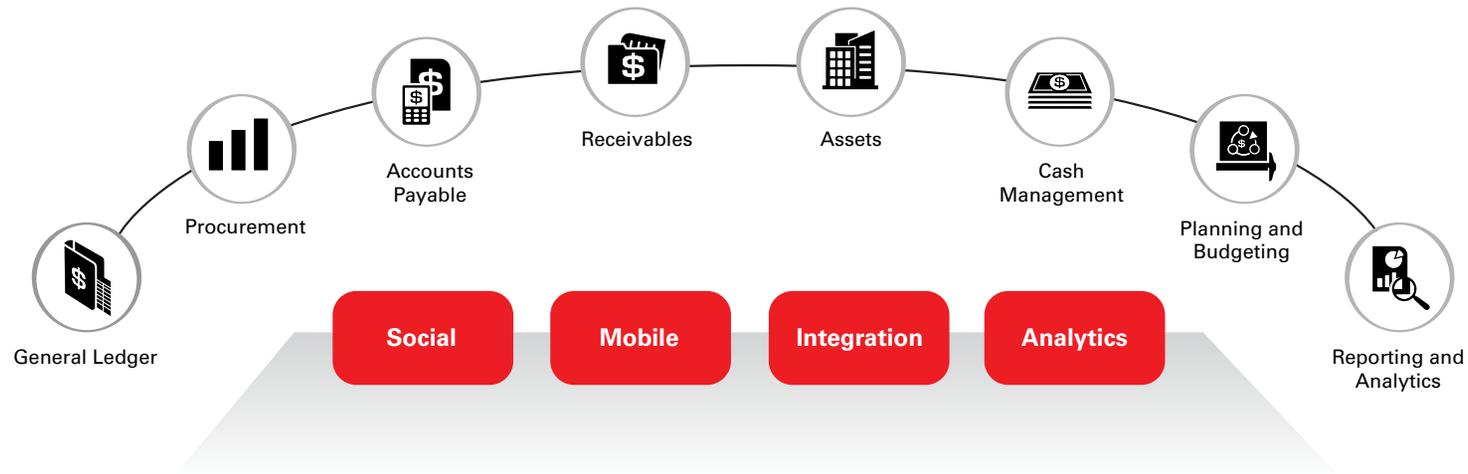
Technology is fueling a change in finance.

Cloud computing is a vision that is turning into a reality for companies, both big and small. Visionary finance leaders view applications and technology as a service. The service must be secure, reliable, scalable, and available from any device and at any time — all while it lowers costs and minimizes integration complexity.

Oracle has leveraged its vast applications experience to **simplify and optimize the finance user experience**, while making it easier to control and analyze your business in real-time. Today's finance organization is expected to be a key strategic player in decision making and therefore requires access to more information across the enterprise, greater analytical acuity, and real-time reporting that results in better business decisions.



The Oracle Financial Suite



Oracle is committed **to helping customers optimize their financial business processes**

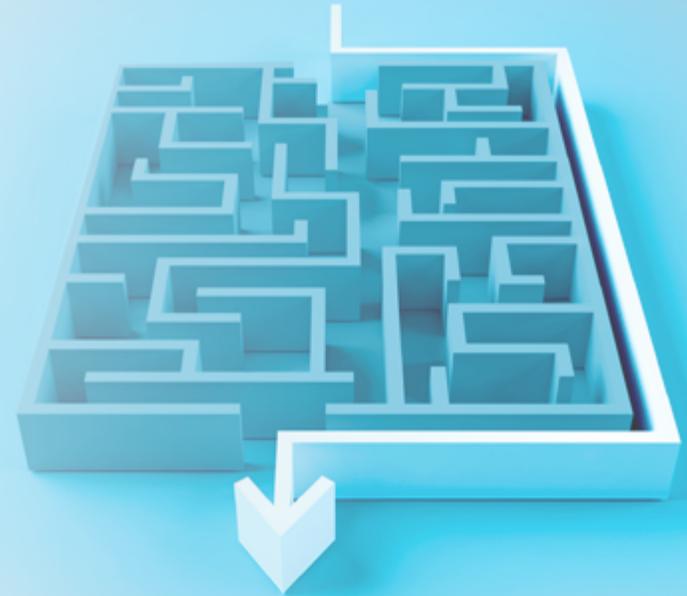
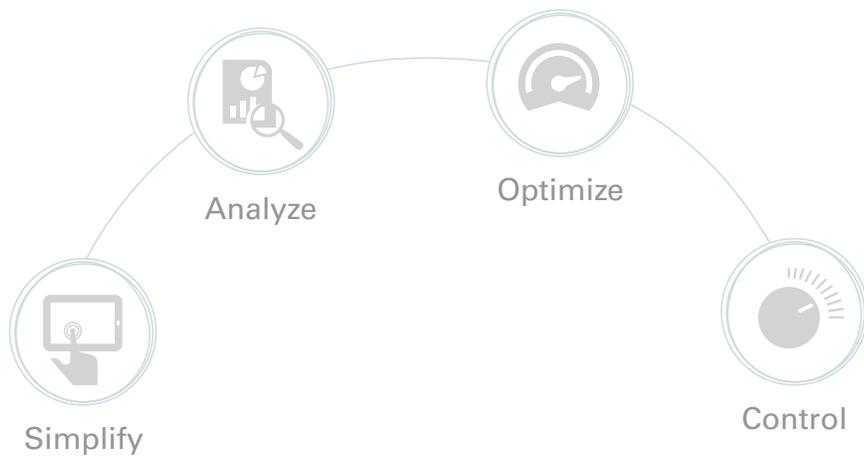
with a comprehensive cloud solution that is designed to automate and streamline an organization's financial management processes end-to-end.

Simplify

Simplify

You need solutions that work seamlessly and simplify your existing business process flows.

Oracle has created a modern user experience where processes and tasks are simplified for all users by leveraging intuitive user interfaces, robust integration, embedded intelligence within the applications, and collaborative features that support your work flows.



Simplify

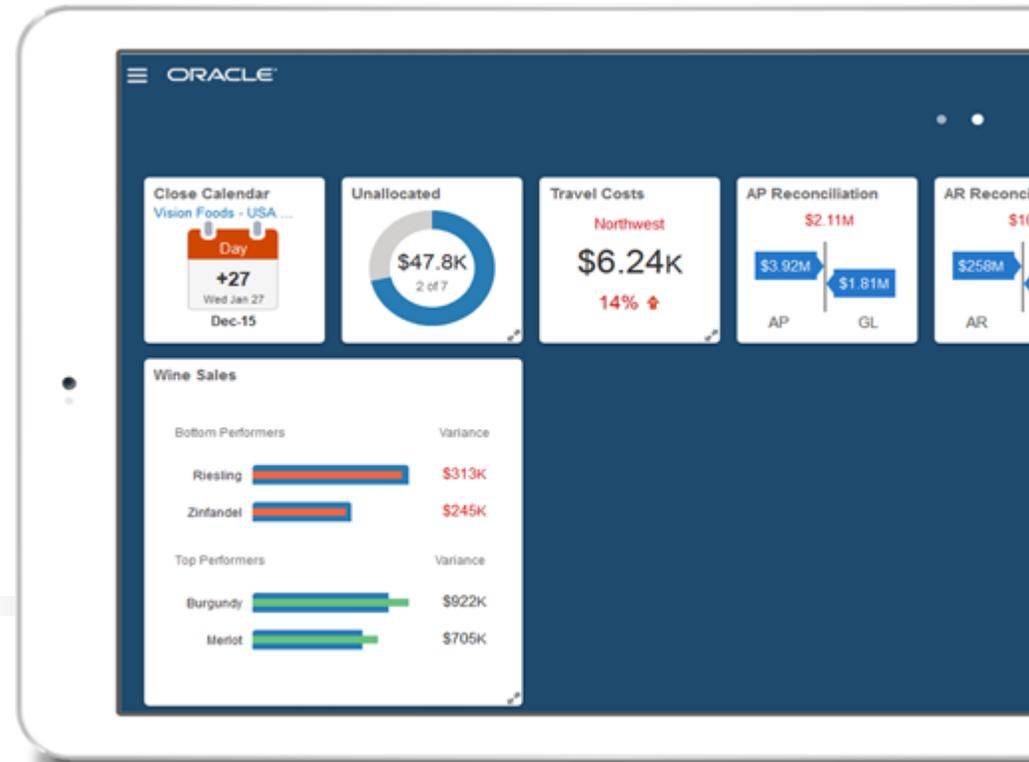
Simplify | 2

Oracle delivers an **intuitive user interface** that provides real-time information about common financial activities, pinpoints issues that require attention, and helps you prioritize your day-to-day activities.

Simple configuration allows your users to focus on strategic initiatives and offer insights into the internal and external business environment.

Users can easily identify underperforming lines of businesses, areas with excessive expenses, and perform cash flow projections to help them expand into new geographies or lines of business.

Pages are configurable and support **easy drilldowns** to underlying transactions, reports, and application functions that quickly help you gain additional insight and resolve problems.



Simplify

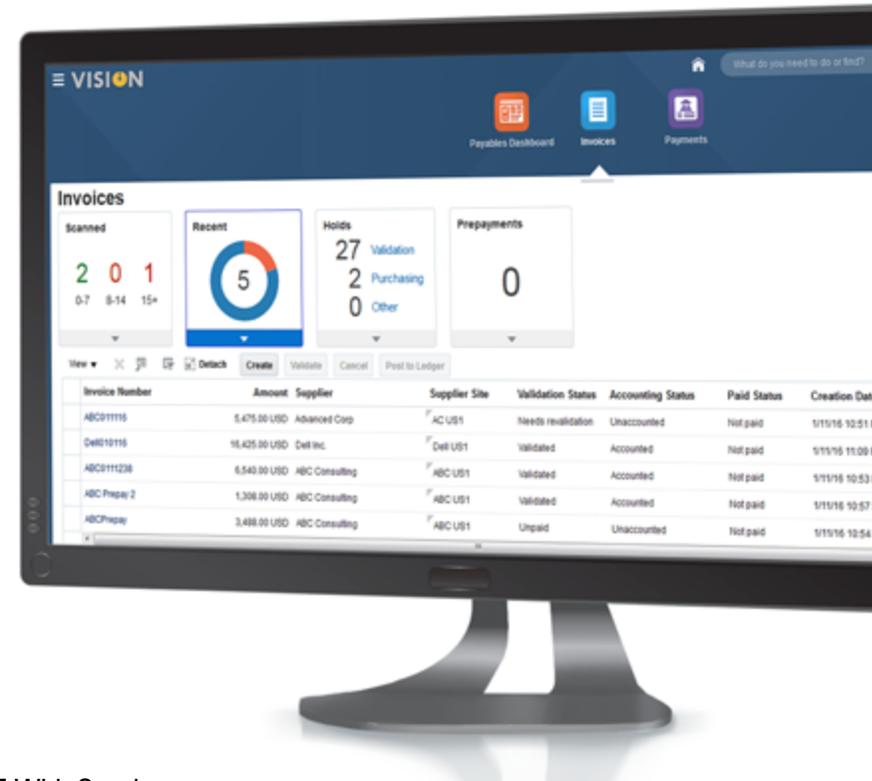
Simplify | 3

Supplier invoice entry should be completely touchless.

You can scan invoices with intelligent document recognition, which are then completed, matched, approved, paid, and posted to the general ledger without any user intervention.

This allows you to:

- Reduce transaction processing costs and data entry errors by eliminating paper
- Save money by taking advantage of early pay discounts and avoiding penalties
- Eliminate the need for costly third-party solutions that require custom integration
- Expedite invoice approvals and audits by being able to access the invoice image throughout the invoice's lifecycle
- Maximize productivity with an automated workflow



“With Oracle, we process 600,000 monthly commission payments 5x faster, increased our capacity to innovate by 50% and reduced system management costs by 29%.”

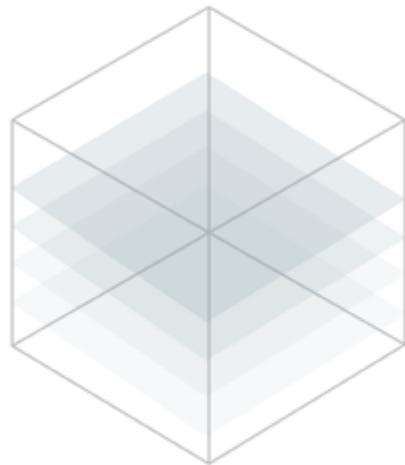
— ANDREW MCGEE
IT Manager, Australian Finance Group Ltd.

Analyze

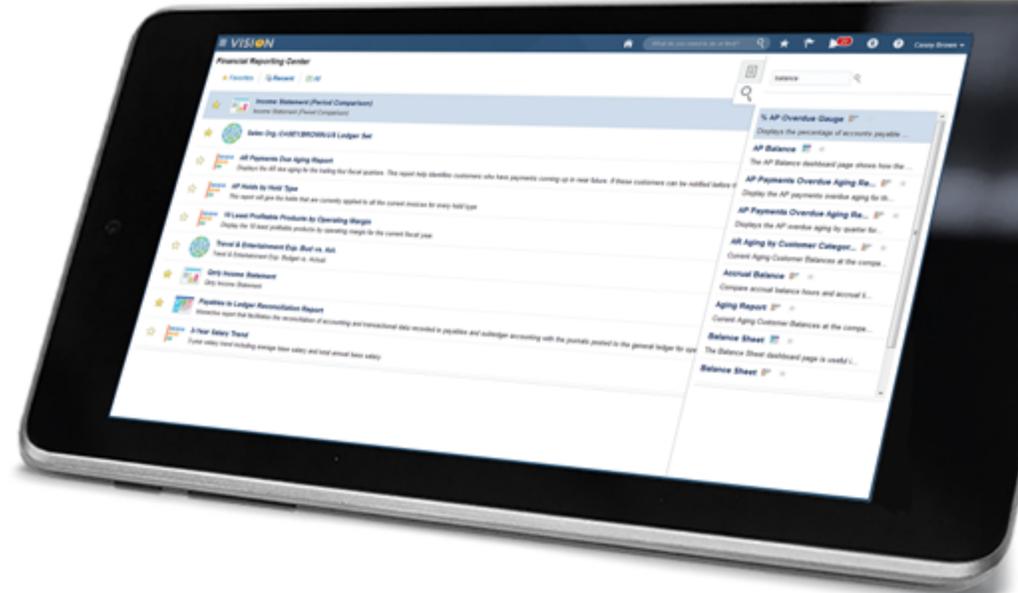
Analyze

Companies are pressured to analyze and deliver results more quickly and accurately than ever before. Oracle's unique reporting platform **provides accurate and timely information to help you make better business decisions.**

Your balances are multidimensional. When you post transactions, your balances are aggregated at every possible point of summarization across your date-effective hierarchies, ensuring immediate access to financial data and eliminating the need for an external data warehouse.



- Multidimensional
- Scalable
- Immediate Results



“ Oracle provides us with a complete solution with integrated components and excellent transactional and reporting capabilities that fully address our business requirements. The Oracle Cloud solution also ensures that we can scale cost-effectively to meet scheduled business growth, and offers the lowest total cost of ownership over five years.”

— SAMIR MAYANI
Khaleefa Butti Bin Omair Group

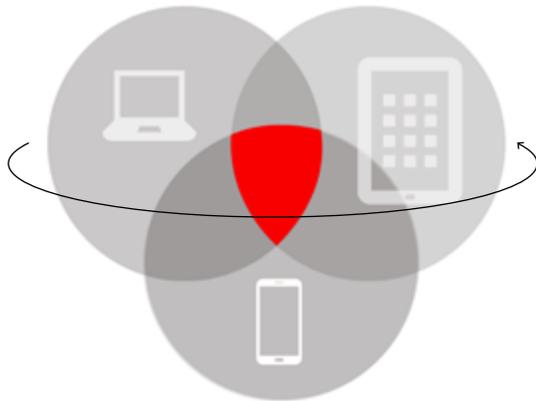
Analyze

Analyze | 2

Large quantities of data can be accessed and analyzed rapidly on any device. Financial statements are both **boardroom ready and highly interactive.**

The Sunburst reporting tool allows you to analyze account balances across business dimensions and **easily visualize** trends represented by size and color.

Oracle Financials Cloud reporting gives you the industry's best tools to analyze your data in **real-time, anywhere, and on any device.**



“ Oracle Enterprise Resource Planning Cloud really helped modernize our business. We now have a 360-degree view of our entire organization and have greatly expanded our reporting capabilities—all with the convenience, reliability, and scalability of Oracle’s cloud-based platform.”

— STEVEN VAN HOUTEN
CFO, The Rancon Group

Optimize

Optimize

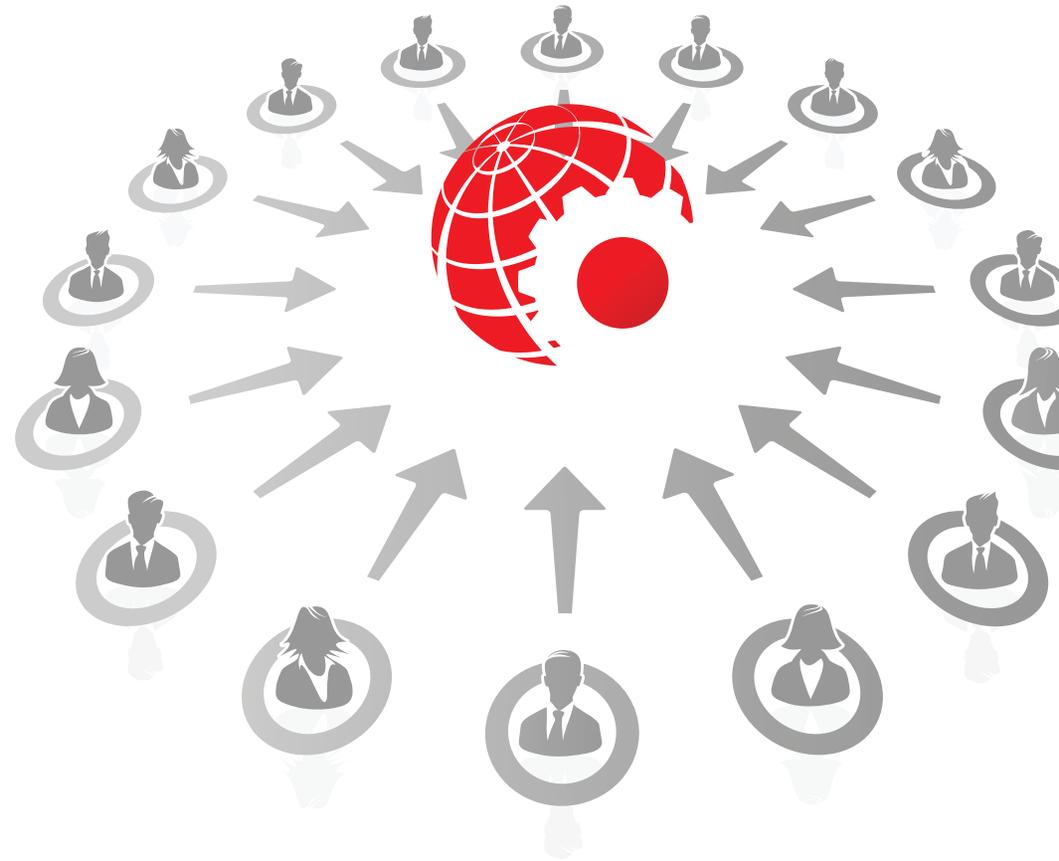
You want solutions that adapt to the way your organization and its people work. Oracle Financials Cloud provides standardized business processes **tailored to industry needs and business process flows.**

Shared Services

Oracle's approach to shared services is to standardize business processes across global operations, centralize and consolidate functions and systems, and automate everywhere to reduce rework and errors. Centralized payments in Payables and Receivables allows a single business unit to consolidate supplier or customer payments for multiple business units thereby reducing costs and increasing operational efficiency.

Global Support

Oracle Cloud Applications support 24 languages in more than 50 countries. Oracle's globalization support enables you to process and retrieve data in native languages. Database utilities, error messages, date, time, and monetary conventions automatically adapt to any native language and locale.



Optimize

Optimize | 2

Whether it's tracking your procurement operations or managing sales, Oracle offers end-to-end automation to connect the many business functions required to optimize and streamline your business.

Complete Process Management

For companies that are process-oriented and global in nature, optimizing the global supply chain is a priority. The integration between Oracle Supply Chain Management Cloud and Oracle Financials Cloud ensures accurate accounting of orders, inventory, manufacturing and fulfillment activities. The integrated solution supports direct material processes across demand and supply planning, forecasting, purchasing, production, inventory, receiving, shipping, and invoice processing to complete the full order to cash, procure to pay and plan to produce cycles.

Spreadsheet Integration

Oracle offers extensive spreadsheet integration across business processes to allow accountants to work in the environment they prefer. You can enter journals, invoices, expense reports, assets data, report and analyze financial results, and more — all from a spreadsheet.



Optimize

Optimize | 3

Industry Tailored Solutions

Oracle delivers effective solutions to meet your industry specific requirements.

Public Sector, Higher Education, and Research

Budgetary Control and Encumbrance Accounting enables organizations to control spending at any budget level or time interval. Operational users who enter transactions can easily observe the status of budget checks and reservations online. Intuitive error messages and warnings enable them to quickly identify and resolve exceptions. Budget managers can easily monitor consumption rates and view budget, commitment, obligation, expenditure, and funds available balances and supporting transactions in a single view.



“ Oracle ERP Cloud stood out as a mature, reliable cloud solution. We are eager to experience the many benefits, including greater agility to adapt to the changing dynamics in higher education. ”

— JO ELLEN DINUCCI

Associate Vice President of Finance and Administration, Boise State University

Optimize

Optimize | 4

Technology and Communications

Organizations need the confidence that reported revenue is materially accurate. Oracle's Revenue Management Cloud Service simplifies revenue accounting with robust automation, audit, and control capabilities for compliance with the latest revenue recognition accounting standards.

Financial Services

For Financial Services industries that require average balance sheets to meet regulatory requirements, General Ledger provides the ability to track average and end-of-day balances, report average balance sheets, and create custom reports using both standard and average balances. Both standard and average balances are stored in the multidimensional data model that is automatically synchronized to allow you to quickly analyze and report on average balances daily, monthly, quarterly, and yearly.

FROM
7-10 days
TO
1-2 days

to billing

“ Frontera was growing fast, and we were pursuing global expansion. So we needed things like intercompany billing, multi-currency, global analytics, and service lines. But we were still doing manual billing. With the Oracle Project Portfolio Management Cloud, we've been able to spend less on billing. We now spend more time analyzing the business and having strategic conversations about the data. The statistics are really amazing. Time to billing used to take 7-10 days; it now takes 1-2 days. We've freed up one person entirely to better support sales operations. Also expanding to new regions is exponentially easier because we don't need a new country-specific instance of the software for currency and resources.”

— HEIDI ZEE
Founding Partner, Frontera Consulting

Optimize

Optimize | 5

Professional Services

Companies that are project-centric, such as professional services, will benefit from the integration between Oracle Financials Cloud and Project Portfolio Management Cloud. Project delivery is accelerated and profitability is increased through standardized project cost control, integrated time and expense capture, streamlined project contract compliance, revenue recognition and timely project billing.



Control

Control

Control is a critical element of any financial solution. Not only do you need to control your costs, but you also need to control your financial processes and security to manage risk and validate that your internal controls are robust. Oracle Financials Cloud helps ensure strong internal controls and enhances risk management in multiple ways

Security

Controlling who can access specific functions and data is critical for any software deployment. Unauthorized access can lead to deliberate or inadvertent fraud. Oracle Financials Cloud delivers a robust security model that is pervasive across all levels: the application, middleware, and database levels. All delivered job roles leverage role-based access control combined with segregation of duty policies that determine which functions and data a job role can access.



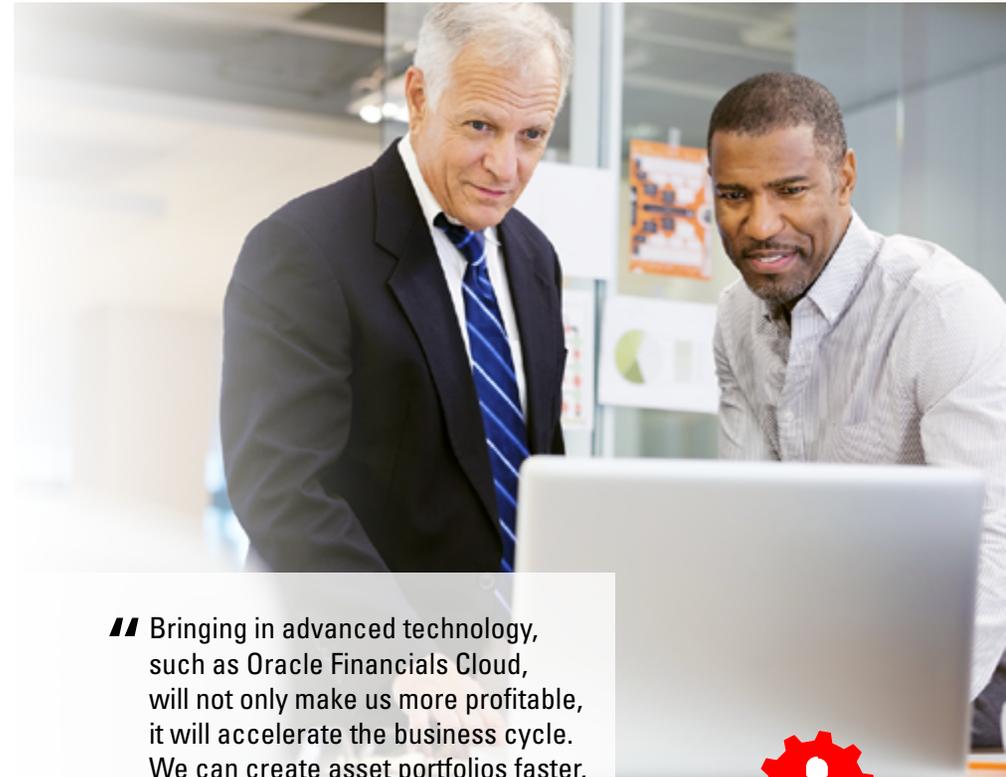
Control | 2

Cash Management

Controlling cash balances and accurately forecasting cash positions is made simple with Cash Management. The cash management dashboard pinpoints issues related to bank account balances, missing bank statements, unreconciled statement lines and transactions, and cash forecasts. You can anticipate short-term cash requirements and reduce liquidity risk by viewing the 5-day cash forecast across all your legal entities. You can also transfer balances between banks to take immediate action to address any shortfall.

Asset Management

Oracle Assets simplifies fixed asset accounting with automated asset management. Standard management tasks, such as asset additions, asset transfers, disposals, reclassifications, financial adjustments, impairments, revaluations, retirements, and legacy data conversions can be streamlined with automated business flows. You can also take physical counts of your asset inventory and load them in a spreadsheet; the system then reconciles the results of this file against the actual data and recommends the necessary actions to ensure the accuracy and control of your fixed assets.



“ Bringing in advanced technology, such as Oracle Financials Cloud, will not only make us more profitable, it will accelerate the business cycle. We can create asset portfolios faster, and we have the data that carriers require at our fingertips. We are a much stronger organization with Oracle Financials Cloud. ”



— MICHAEL MCLAUGHLIN
CFO, Tower Ventures LLC

Control | 3

Collections

Staying on top of overdue invoices can make or break profitability for many organizations. Oracle Advanced Collections' metrics provide the ability to measure and view the performance of your collections activities at various levels. It uses industry standard formulas to measure and calculate these metrics' current and historical performance.

Risk Management

Achieving the right balance of control and agility starts with laying a foundation of audit-ready Financials Cloud processes and configurations. It then comes to life when you activate Oracle's integrated Risk Management Cloud. Automate and streamline the labor-intensive process of documenting and assessing business practices to satisfy your financial reporting compliance regulations, such as Sarbanes-Oxley and equivalent laws worldwide. Then add advanced financial controls that automatically identify unusual transactions, help you predict unanticipated risks, and demonstrate control effectiveness.



Control | 4

Planning and Budgeting

Proactively monitoring and controlling spending requires discipline and strong processes. Oracle Planning and Budgeting Cloud is integrated with Oracle Financials Cloud to provide a complete solution to enforce closed-loop processes for planning, budgeting, transacting, and measuring budget versus actual results. You can load high volumes of budget and planning data from legacy or third-party applications to Oracle Planning and Budgeting Cloud Service and then report on budgets versus actual balances from there or in Oracle Financials Cloud.

ERP Analytics

Creating visibility into direct and indirect spending across global accounts helps identify opportunities for consolidation and cost reduction. Oracle Financials Cloud integrates with ERP Analytics Cloud and Spend Analytics to help provide transparency and better decision making across finance, operations and procurement.



“ Oracle Planning and Budgeting Cloud Service reduces our reliance on spreadsheets and puts critical information into the hands of critical decision-makers. It provides us with in-depth holistic data from all parts of the business, allowing us to streamline our operational planning process without sacrificing visibility into key operational metrics. ”

— TIM OAKES
Chief Financial Officer,
Edgewater Technology, Inc.



Mobilize

Mobilize

You can access real-time financial results **any time, anywhere**, from your mobile device or desktop with the Financial Reporting Center.

All financial reports have **embedded collaboration** that allows you to open up communications to discuss the contents of a report and add annotations, promoting teamwork during the financial reporting review process.



VISION Vision US Income Statement
Period Comparison

Oracle Social Network

Income Statement (Period Comp...)

Well Documents More

Post a message to the wall.

Find: 0

Casey Brown
12/21/2015 1:04 PM

Growth in Material and Goods spend is outpacing Other Purchases and Supplies. We should try to get a better handle on that moving forward.

Reply Like More

| | Actual-YTD 09-15 | % of Revenues | Actual-YTD 08-15 | % of Revenue | \$ Variance |
|---|---------------------|------------------|---------------------|-----------------|-------------|
| ▶ 4000-Revenues | 164,633,810 | 100% | 163,753,012 | 100% | 879,997 |
| ▶ 5000-Material and Goods | 82,389,810 | 50% | 82,389,810 | 51% | (0) |
| ▶ 60100-Wages and Salaries | 14,969,536 | 9% | 14,969,536 | 9% | (0) |
| ▶ 60200-Other Employee Benefits | 2,688,805 | 2% | 2,688,805 | 2% | (0) |
| ▶ 60500-Travel Expenses | 2,238,301 | 1% | 2,168,689 | 1% | (69,612) |
| ▶ 62000-Freight and Shipping | 1,736,511 | 1% | 1,736,511 | 1% | (0) |
| ▶ 62100-Other Purchases and Supplies | 26,185,064 | 16% | 21,526,846 | 13% | (4,658,218) |
| ▶ 64000-Office and Communication | 5,123,528 | 3% | 4,519,824 | 3% | (603,704) |
| ▶ 65000-Fees | 5,624,342 | 4% | 4,689,238 | 3% | (1,235,064) |
| ▶ 68000-Depreciation and Amortization Expense | 4,156,350 | 3% | 4,156,350 | 3% | (0) |
| Total Operating Expenses | 146,001,847 | 89% | 139,455,249 | 85% | (6,546,598) |
| ▶ 71001-Extraordinary | (89,803) | 0% | (89,803) | 0% | (0) |
| Income Before Income Taxes | 18,720,966 | 11% | 24,287,966 | 15% | (5,566,900) |
| ▶ 76001-Taxes | 6,229,100 | 4% | 6,229,100 | 4% | (0) |
| Net Income | 11,941,866 | 7% | 17,608,466 | 11% | (5,666,600) |

Mobilize

Mobilize | 2

The Oracle Business Intelligence Mobile Application Designer empowers business users to **easily create interactive analytical apps** that can be shared with any mobile device. The responsive Web engine of the BI Mobile App Designer detects the device screen size and automatically adjusts the app display, so the same app can be opened on any device.

The Mobile Application Designer allows you to **effortlessly drag-and-drop app** components to pixel-perfect positioning with flexibility to meet unique needs. Filtering, searching, and navigating through data relationships can be done quickly on mobile devices anytime and anywhere.



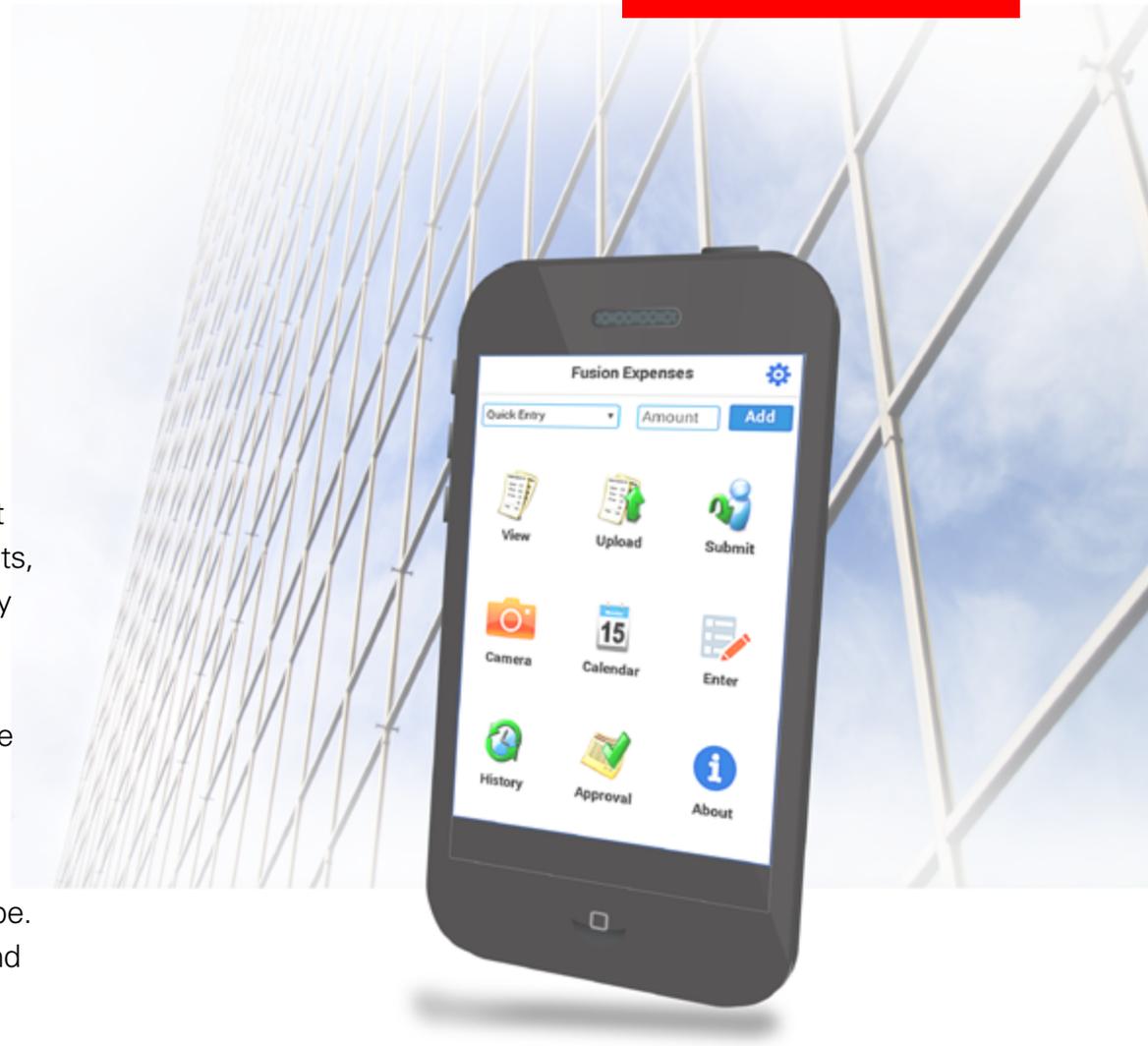
Mobilize

Mobilize | 3

You can quickly enter and **submit expenses directly from your iPhone and Android devices** with Oracle Expenses mobile applications.

Oracle Mobile Expenses is a **comprehensive solution** that supports common features such as photo capture of receipts, voice capture to record expenses, supporting multi-currency and mileage tracking based on your GPS location. Other innovative features use your contacts and calendar on your smartphone to select attendees for a meal or other expense while capturing the receipt on the spot.

Additionally, **managers can review all approvals** pending their action and quickly approve each one with a single swipe. They can drill down to each report and view all expenses and policy violations.



Collaborate

Collaborate

Oracle Financials Cloud offers robust, standardized business processes that are highly automated, but **what happens when exceptions occur** and you need immediate assistance? Email is not effective when you need to resolve issues quickly.

Oracle Financials Cloud provides **embedded collaboration** throughout all business processes within the context of a specific transaction or report. Collaboration with approvers of supplier invoices, expense reports, journals, etc. to expedite approvals is made simple. You can communicate with your finance team in real-time from your desktop or mobile device to resolve close issues during the time-sensitive close process.

Embedded collaboration makes it easy to **involve the right people in the right decisions at the right time** to resolve exceptions in real-time.

**Collaborate**

Oracle Finance Cloud offers real-time collaboration anytime, anywhere.

**Inform**

Discuss the contents of a report or transaction and promote teamwork during the review process.

**Share**

Produce and review critical content in a shared environment with powerful web-based document viewing and annotation.

Why Oracle

Why Oracle?

**Complete**

- Most complete, best of breed financial functionality
- Deep global and industry capabilities
- Fully integrated with Oracle Human Capital Management (HCM) and Customer Relationship Management (CRM) solutions
- Vibrant Cloud Marketplace that includes system integrators and independent software vendors that interoperate with Oracle Financials Cloud

**Modern**

- Contemporary user experience focuses on simplifying your business processes
- Immersive mobile experience that allows you to access information anytime and anywhere
- Visualization and intuitive analytics
- Embedded social collaboration to involve the right people in the right decisions at the right time

**Proven**

- Momentum across numerous industries, languages, geographies and company sizes
- Adoption by new customers, upgraded customers and companies coexisting in cloud and on-premise
- Live and referenceable customers



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Get Started

Learn More

To learn more about how Oracle Financials Cloud can help empower modern finance and help you simplify your business process, optimize your decision making, enable collaboration, and control your costs, visit [Oracle Financials Cloud](#) online or call 1-800-633-0738 to speak with an Oracle representative.

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