



Top Five Sapling Success Stories

A guide to the biggest wins achieved with Sapling to help you get Leadership buy-in



Building a Global Employee Hub with Sapling's People Operations Platform



About AIFI

AiFi is a tech company creating the world's most advanced Autonomous Store Platform. Utilizing a combination of AI, edge computing and scalable sensor fusion tech, AiFi delivers checkout-free operations for retailers of all sizes around the world.



Worldwide



www.aifi.io



\$250,000 ROI
with Sapling

The Challenge

As a rapidly growing organization onboarding multiple new hires per month, managing spreadsheets through manual data entry became unreliable and time-consuming. Additionally, AiFi's People Operations team had a difficult time tracking both new hires and current employees.



*Sapling has cut the time we spend collecting new hire information and tracking employee leave in half - at least - **saving over \$250,000 in productive time over a period of a quarter.***



Yasmine Elkabir
Global Talent and Culture



The Solution

With Sapling, AiFi was able to automate manual day-to-day tasks and transition from spreadsheets and paper forms to e-documents. Task automation empowered AiFi's People Operations team to organize processes across different types of employees - full time and contract.

The Results

After implementing Sapling as the core employee hub, AiFi created a fully functional, self service and automated employee portal - saving over 520 hours of manual data entry, answering team member questions easily and creating a comprehensive employee experience.

[Get a demo!](#)



Streamlining People Ops and IT experience with Sapling and OneLogin



The Challenge

Even though Compass surpassed 1,000 employees - their People Operations/ IT teams still managed a manual 50-step onboarding process.

About Compass

Compass is the first modern real estate platform, pairing the industry's top talent with technology to make the search and sell experience intelligent and seamless.



*Sapling's integration with OneLogin has been game-changing, providing security to our systems through single-sign-on, provisioning and deprovisioning accounts based on the HR data, and **saving our team thousands of hours of manual work.***



Lauren Jones
IT Team



Nationwide



www.compass.com

The Solution

In April 2018, Compass leveraged Sapling +OneLogin to provide identity management, operation and automation. Sapling's deep connectivity with OneLogin, G-Suite, Greenhouse, ADP and Zapier provided the perfect toolkit to drive People Ops + IT automation.

The Results

By partnering with Sapling and OneLogin, Compass' IT team automates over 15,000 fields of data entry, streamlining handoffs, driving automation and protecting employee data. By avoiding 750 hours in lost productivity, they saved ~\$37,500 in people costs.



1,000+ hours saved

[Get a demo!](#)



Consistent New Hire Experience, Streamlined Documents + ADP Integration



About Earthjustice

Earthjustice is the premier nonprofit public interest environmental law organization. They utilize the power of law and the strength of partnership to protect people’s health, preserve magnificent places and wildlife, support advanced clean energy, and combat climate change.



Worldwide



www.earthjustice.org



5.5 hours per new hire

The Challenge

Earthjustice was expanding quickly, with 14 office locations across the US and a complex paperwork process. The HR team would manually create all new hire paperwork and FedEx a packet of forms across the US. The team would then have to track the documents, ensuring all forms which required signatures were returned before the new hire's first day. Then, they would have to manually copy and upload these forms into ADP WorkforceNow.



The Sapling team went above and beyond in supporting our changeover process - assisting in digitizing all our documents, sharing best practices and making sure we set-up a streamlined program



Natasha Diamond

HR Director of Talent Management



The Solution

Foreseeing that physical paperwork and manual data entry was not sustainable, Earthjustice investigated all of ADP WFN’s onboarding partners. In February 2017, after a thorough process evaluating core functionality, data security, and two-way integration capability with ADP WFN, Earthjustice selected Sapling to support their onboarding and HR needs.

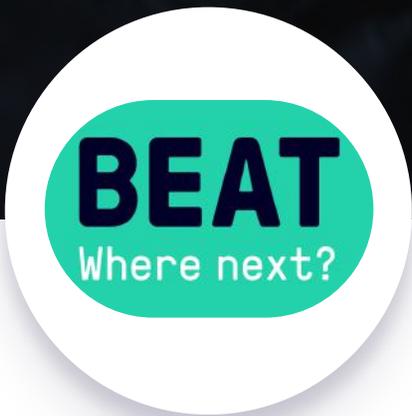
The Results

Earthjustice was able to transfer their existing manual, and error-prone process to a modern HR solution. Using Sapling’s embedded E-signature tool, they connected all their new hire data from Sapling into ADP WFN and decreased time to onboard a new hire from 6 hours down to 30 minutes.

[Get a demo!](#)



Upgrading to an HRIS that your employees will actually love



About Beat

Beat creates a new ride experience by connecting thousands of passengers with nearby available drivers in real time. Their mission is to become part of people's everyday life by making transportation in all cities more affordable, convenient, and safe.



Greece, Peru
Chile, Colombia, Mexico



www.thebeat.co



Scaled team
from 300 > 820

The Challenge

Planning to enter rapid growth in headcount and office locations, Beat recognized their existing HRIS couldn't support the company's growth into international markets and above 300 employees. Employees from different countries were unable to have the same red carpet experience throughout the onboarding process, and they were seeking to find process consistency.



*The onboarding flow has helped all new hires make the manual and tiring process of collecting paperwork a fun and effortless task. **By day one Sapling enables Beat to amplify employee engagement.***



Maria Koukou

Global Head of Total Rewards



The Solution

Sapling's next-gen HRIS delivered a strong employee experience while streamlining internal processes. The new experience, powered by Sapling, provided a modern, user-friendly experience, empowering Beat's team to reach their potential through deep integrations with G Suite, Onlogin, and Greenhouse ATS - while working well with their international payroll systems.

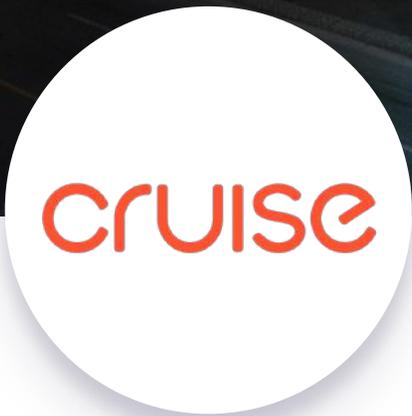
The Results

Transitioning to Sapling enabled Beat to scale internationally across multiple markets, maintaining visibility and control over key HR processes. They enjoy that the most powerful benefit of Sapling's HRIS platform was the extended value not only for Beat's People Ops Team, but their employees as well.

[Get a demo!](#)



Streamlining the Employee Experience during a time of massive hypergrowth



About Cruise

Cruise is building the world's best autonomous vehicles to safely connect people to the places, things, and experiences they truly care about.

The Challenge

Using a number of fragmented systems across recruitment, IT and People Operations teams, Cruise was running their employee onboarding program across a mix of spreadsheets, manual emails, Google docs and Google slides. This posed a challenge for new-hires to know what do, as well as for the HR team to have visibility on onboarding activities pre/post day one.



*There is **no way we could've scaled so quickly without Sapling.***



Sheila Egan

Employee Relations Business Partner



San Francisco



www.getcruise.com

The Solution

Cruise turned to Sapling to consolidate their fragmented systems and processes into a purpose built solution, and provide significant benefits to all stakeholders. Implementing Sapling within two weeks, Sheila and her team set up new hire onboarding packets and workflows in Sapling that automated the 54 tasks per employee it takes to onboard a new hire.

The Results

Cruise built a streamlined and consistent employee onboarding program that provided a great new hire experience and streamlined the process for internal stakeholders. Sapling reduced the time spent onboarding a new hire from 4 hours down to 30 minutes (saving roughly 108 internal emails/hire).



Saves 108 emails/hire

[Get a demo!](#)





Want to learn more about Sapling?

We'd love to chat to see how we can support your team through automation.

[Request a demo today!](#)

