



NetSuite for Manufacturers

ORACLE NETSUITE
Solution Provider

NetSuite ERPs omnichannel presence and cloud functionality prove best for Manufacturing companies looking to drive growth. The all-inclusive features address the Manufacturing industry pain-points while simultaneously providing a comprehensive HCM, CRM, and eCommerce experience to run a modern business. As NetSuite ERP operates in real-time, you gain access to every data and work operation happening around your manufacturing facility while staying fully accessible within your global network of Partners and Suppliers.

NetSuite's fully customizable features ensure you develop an all-round solution that handles everything from Inventory Management, Warehouse Management, Accounting, Financial Management, Order Management, CRM to even eCommerce. NetSuite's scalability also provides a dynamic way to manage inventory, assembly, BOM, work orders, barcoding features, etc. across multiple locations and countries, all while remaining compliant with international business operation rules and regulations.

NetSuite ERPs easy user interface also ensures users achieve a faster adoption based on their respective roles and jobs without the need to be technically advanced. NetSuite's dashboard also provides higher-ups with real-time information to showcase key KPIs to help gain a better view of the entire business.



Here's how NetSuite ERP helps the Manufacturing Industry

Engineering

- Limitless CAD integrations to ease costing via convenient BOM imports
- Production engineering changes reflect across every segment within the business be it procurement order, demand planning, or even BOMs.
- New updated features provide Manufacturers with the added ability to better manage, track, and plan costs for their inventory and project planning.
- Extensive Inventory Counting capabilities like LIFO, FIFO, average, standard and actual costing, etc. provide more freedom to carry out time extensive costing methods.
- Real-time data shows active projects, ETA and streamlines employee management and accountability.

Order Management

- Optimize Order Management by integrating them with logistics/shipping and Accounts Receivables
- NetSuite can support multi-step picking, packing & shipping procedures.
- With NetSuite information like total orders, trends or conversion rates can be found right away.
- Extensive reporting features allow Managers & Higher-ups to analyze and understand details related to every transaction.
- To furthermore ease shipping, you can integrate your order management with your preferred shipping carrier such as FedEx & UPS with out-of-the-box integrations.

Supply Chain Automation

- NetSuite supports multi-level supply chain automation while ensuring seamless integration and flow across every network within the industry.
- Get improved distribution resources planning by automatically generating purchase orders, work orders, and transfer orders throughout the organization and multiple locations.
- Optimize your demand planning forecasting with NetSuite ERP as it keeps track of historical data, sales, and trends that affect seasonal demand for timely products. Integrate demand planning with Inventory planning to get the best results.
- Create custom set notifications to monitor depleting stocks. Pre-set notifications will alert the procurement team when minimum stock levels are met to promote timely reordering of items.
- Real-time reports provide information related to spending, supply chain capital, inventory planning, and more.



ORACLE NETSUITE
Solution Provider

Easy Support & Case Resolution

- Solve customer issues by assigning support tickets to customer emails. You can even create custom parameters to escalate the issue if need be.
- Ease Product Returns by accepting returns throughout multiple locations.
- Create custom lookup codes that can trigger product returns and repairs to benefit the warranty management procedure.
- Provide a fulfilling experience to your customers through video training, webinars, emails, etc.

Production Control

- Automatically create sales orders from work orders and streamline your entire production environment.
- NetSuite can feature lot and serial traceability and can enable both to be recorded via purchasing receipts, shop floor control, and sales orders.
- NetSuite can ease multi-level work order processing by enabling control of the multi-level assembly via single work order.
- Carry out full production routing including the management of operational steps, labor management, overhead, and work centers.
- NetSuite's database keeps track of historical product information throughout its lifecycle for better inventory tracking.



Financial Management

- Get access to key information like Accounts Receivables, Accounts Payables, Orders, Purchasing, and more with just one click on your dashboard.
- Showcase reports and make comparisons between your income statements, balance sheets, variance reports, and consolidated reports.
- Automate invoicing procedure with auto tax calculation, financing, and special discounts.
- Maintain and control the entire lifecycle of company assets spanning from creation, maintenance to disposal.
- NetSuite extensive financial management automates currency management and periodic locking to help manage the period-end close efficiently.

Commerce

- Improve customer satisfaction by easing your order placement process with integration between varied B2B & B2C portals.
- Automate order management process by transferring orders instantly to the back-order fulfillment team.
- Create and set dynamic price lists that showcase prices based on increased purchase volumes.
- Create coupons or unique discounts on selected products and exempt others from getting the same deal and create customizable upsell triggers for customers.
- Report on weekly marketing activities and provide website analysis on a timely basis.
- Give your employees the freedom to engage from anywhere anytime and provide customers with numerous payment options such as Google Checkout, PayPal, and more.



ORACLE NETSUITE
Solution Provider

A Word about NetSuite OneWorld

Companies operating in multiple regions face a lot of challenges as they have to adhere to local compliance and regulatory laws. This forces the company to opt for multiple solutions that can help them stay compliant. Moreover, the Manufacturing industry has to stay flexible with the stringent Quality Check procedures that a particular country follows. So, if your business is operating in multiple countries with multiple subsidiary's, you may often end up creating multiple accounts in your BMS (Business Management Solution) as your system lacks the functionality for supporting multi country operations from a single account.

Thanks to NetSuite, that's not the case anymore as NetSuite has a specialized module called as NetSuite OneWorld that ensures compliance with all local laws and restrictions, no matter how many currencies/languages or locations you operate from.

Sales & Marketing

- Include sales tax, corporate pricings, discounts, and more automatically into sales quotes with NetSuite extensive process automation.
- Analyze and drill down into marketing campaigns like email campaigns to gauge actual spend vs ROI
- Convert sales quotes into approved orders and send over the data to the Finance team for efficient invoicing and revenue capture.
- Get access to key information like sales orders, customers, key events, meetings, and more, from NetSuite's customizable dashboard.



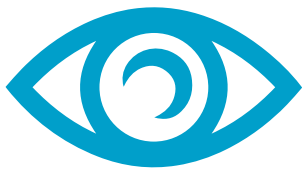
NetSuite OneWorld, Features Include:

- *Manage multiple subsidiaries, business units and legal entities*
- *Global accounting and consolidation*
- *Overlook complex processes across countries and subsidiaries*
- *Track finances globally and stay compliant with IFRS, SOX and GAAP*
- *Auditing and compliance reporting*
- *Get real-time business insight and reporting across the company.*
- *27 language support*
- *90+ bank format support*
- *Transact in 190+ currencies*

Future-proof your business with NetSuite

- Why you need NetSuite.

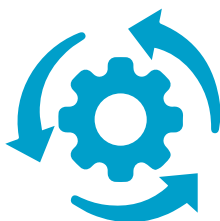
- NetSuite ERP for Manufacturers is a comprehensive solution that has been developed with years of research by understanding the crucial pain points faced across the manufacturing industry spectrum. As NetSuite is a customizable Business Management Suite, it can efficiently accommodate every challenge as NetSuite follows the best practices to help Manufacturing businesses transcend onto the next level. Some of the many benefits that Manufacturer's witness would be:



**Real-time visibility
across the business**



**Reduced
IT maintenance costs**



**Streamlined &
efficient operations**



**Improved accountability
& productivity & more**



ORACLE NETSUITE
Solution Provider

erp buddies.com